



सत्यमेव जयते

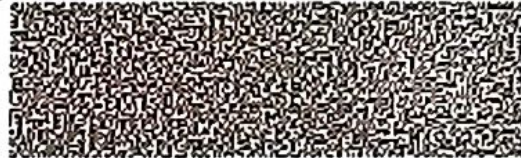
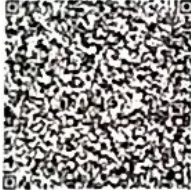
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Government of Karnataka



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 Certificate Issued Date : 02-Dec-2020 10:33 AM
 Account Reference : NONACC (FI)/ kaksfcl08/ SHIMOGGA2/ KA-SM
 Unique Doc. Reference : SUBIN-KAKAKSFCL0850412419471521S
 Purchased by : PES INSTITUTE OF ADVANCED MANAGEMENT STUDIES SMG
 Description of Document : Article 12 Bond
 Description : M O U
 Consideration Price (Rs.) : 0
 (Zero)
 First Party : PES INSTITUTE OF ADVANCED MANAGEMENT STUDIES SMG
 Second Party : PROEDGE SKILL DEVELOPMENT AND EDUTECH PVT LTD
 Stamp Duty Paid By : PES INSTITUTE OF ADVANCED MANAGEMENT STUDIES SMG
 Stamp Duty Amount(Rs.) : 100
 (One Hundred only)



Please write or type below this line

**MEMORANDUM OF UNDERSTANDING (MOU) between
 PES Institute of Advanced Management Studies and
 ProEdge Skill Development & Edutech Pvt. Ltd.**

I. PURPOSE & SCOPE

This Memorandum of Understanding ("MOU") is made and entered on 2nd December, 2020 (the second day of December Two Thousand Twenty) by and between: PES Institute of Advanced Management Studies, (hereinafter referred to as "PESIAMS" or "the college") with its address at NH 206, Sagar Road, Shivamogga, Karnataka 577204

And

ProEdge Skill Development & Edutech Pvt Ltd., with its principal place of business located at, 1854, 2nd Floor, Akhand Enclave, 11th 'A' Main, 39th Cross, 4th T Block, Jayanagar, Bangalore - 560011 (hereinafter referred to as "the Training Company" or "ProEdge". Hereinafter the College and the Training Company shall individually be referred to as a "Party" and collectively as "the Parties".

Principal

Stamp Duty Alert

1. PES Institute of Advanced Management Studies
 NH 206, Sagar Road
 SHIVAMOGGA-577 204



RECITALS:

- A WHEREAS, PESIAMS College (also referred to as "the College") is in the field of providing degree education;
- B WHEREAS, the Training Company has expertise in the area of providing professional training/coaching;
- C WHEREAS, the College desires to engage the Training company to provide CA Foundation/CMA Foundation/CSEETcoaching and Certificate Programmes to its students in the area of Training company's expertise and the Training Company is willing to provide such services to the College;

NOW, THEREFORE, the Parties hereby agree as follows:

1. The purpose of this MOU is to clearly identify the roles and responsibilities of each party as they relate to in particular, *providing CA Foundation/CMA Foundation/CSEETcoaching and Certificate Programs (Competitive Banking Exams, Competitive Exams for Insurance and Stock Market Operations and Financial Planning) to the students of the college*
2. *Using the premise and the facilities of the college to provide the coaching*

II. RESPONSIBILITIES OF THE TRAINING COMPANY UNDER THIS MOU

The Training Company shall undertake the following activities:

1. Provide CA Foundation/CMA Foundation/CSEET and Certificate Programs (*Competitive Banking Exams, Competitive Exams for Insurance and Stock Market Operations and Financial Planning*) coaching to the students of the college. (Program detail as per Annexure-1 and Annexure-2).
2. Provide associated support to the students of the college for registration to the CA Foundation/CMA Foundation/CSEET, of The Institute of Chartered Accountants of India/Institute of Cost Accountant of India / Institute of Company Secretaries of India ("ICAI/ICMA/ICSI")
3. Identify the relevant infrastructure for the classroom that is capable of holding a coaching class online (www.learnwithproedge.com)
4. Training Company to conduct class, examinations, invigilation and corrections etc.
5. Training Company should appraise the day wise attendance of students and details of classes conducted to the Principal.
6. Training company should provide ProEdge certificates for certificate programs to the students of the college.

III. RESPONSIBILITIES OF THE COLLEGE UNDER THIS MOU

The College shall undertake the following activities:

1. Provide infrastructure support to the Training company to deliver the coaching as defined below:
 - a. Use of Class room for Offline classes (when feasible)
 - b. ICT facilities available in the College
2. Design the session plan along with the Company for an academic year and create space in academic calendar for conduct of the class on a weekly basis.

K. Sailatha
Principal 02/12/2020



IV. IT IS MUTUALLY UNDERSTOOD AND AGREED BY AND BETWEEN THE PARTIES THAT:

1. The MOU may be modified from time to time by mutual agreement of the Parties.
2. The MOU may be terminated by mutual agreement or by either of the parties by providing a written notice of 7 days. However, termination of the MOU will not in any manner affect the interests of the students/faculty who have been admitted to pursue a program under the MOU.
3. During the tenure of the MOU, the parties will maintain strict confidentiality and prevent disclosure of all the information and data exchanged under the scope of this MOU for any purpose other than in accordance with this MOU.

V. FUNDING and FEES

The Parties hereby agree to the following with regard to the pricing and fees to be charged to the students for providing CA Foundation/CMA Foundation/CSEET and Certificate Programs (*Competitive Banking Exams, Competitive Exams for Insurance and Stock Market Operations and Financial Planning*) coaching to the students and providing associated support, as detailed in the MOU responsibilities -

1. The fee to be charged to the college for CA Foundation/CMA Foundation/CSEET and Certificate Programs (*Competitive Banking Exams, Competitive Exams for Insurance and Stock Market Operations and Financial Planning*) coaching is **as mentioned in Annexure-1 and Annexure-2.**
2. The fees is excluding the CA Foundation/CMA Foundation/CSEET enrolment fees with ICAI/ICMAI/ICSI and Examination registration fees which would be advised by the Training Company to students closer to the date of relevant registrations and enrollment. Fees of certificate programs is exclusive of the examination fee of respective certificate programs
3. The fees will be collected by "the College" and the share of Proedge as applicable per Point 1 will be paid by the College to Proedge as per the below schedule:

For Add-On Courses of CA Foundation/CMA Foundation/CSEET:

- (i) Before start of the program, 50% of the Fees to be paid.
- (ii) 25% on total fees to be paid after completion of 50% of program.
- (iii) Balance 25% on total fees to be paid after completion of the program.

For Certificate Programs of Competitive Banking Exams, Competitive Exams for Insurance and Stock Market Operations and Financial Planning:

- (i) 50% of fee payment at the beginning
- (ii) 50% of fee payment after completion of the Certificate course

4. The cost of providing any extra or associated services to students will be charged by the Training Company directly to the students.
5. In case of any contingency, the fees and the charges specified above shall be modified with the consent of both parties either in writing or oral as the circumstances demand.

K. S. Sathya
Principal

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204

[Signature]
Principal



VI. RESOLUTION OF DISPUTES

The Parties hereby agree that any disputes arising out of or in connection with this MOU shall be handled within the jurisdiction of the courts of Shivamogga.


VII. EFFECTIVE DATE AND SIGNATURE

This MOU shall be effective upon the signatures of the authorized officials of the Parties. It shall be in force for a period of 2 years from the Effective Date.

The Parties indicate agreement with this MOU by their signatures as on the date and year first written above.

Signatures and dates

For PES Institute of Advanced Management Studies


02/12/2020

Name: Dr. Kasamsetty Sailatha
Principal, PESIAMS
Shivamogga
Principal

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204


2/12/2020

Name: Dr. R. Nagaraja
Chief Coordinator Administration,
PES Trust (R), Shivamogga



For ProEdge Skill Development & Edutech Pvt. Ltd.



Name: Mr. Venkata Krishna H
Deputy Head (Business Alliance)



Date: 2nd December, 2020

Annexure-1



Who can Pursue	CA Foundation/CMA Foundation/CSEET Coaching for B.Com/BBA 1 st Year students (2020-2021 academic batch)
Which exam can students attempt	CA Foundation /CMA Foundation /CSEET
Venue	HYBRID : (Online Classes & Offline -Physical classes)
Duration of program	<p style="text-align: center;"><u>CA Foundation/CMA Foundation –</u> Program duration will be for 428 hours. Indicative split of Online and offline classes will be conducted in the ratio of 60: 40 (will depend on the covid-19 situation). The tentative split is given below subject to changes –</p> <ul style="list-style-type: none"> December 2020 – April 2021: 300 hours of Hybrid training. 80 hours of assessment and 48 hours or 4 Mock/Preparatory Tests for each of 4 subjects. <p style="text-align: center;"><u>CSEET</u> Program duration will be for 220 hours of Hybrid classes. Indicative split of Online and offline classes will be conducted in the ratio of 60: 40 (will depend on the Covid situation). The tentative split is given below subject to changes –</p> <ul style="list-style-type: none"> December 2020 – April 2021: 180 hours of training and 40 hours of assessments and 4 Mock/Preparatory Tests <p style="text-align: center;">CA Foundation / CMA Foundation & CSEET Additional support</p> <ul style="list-style-type: none"> 2- day Doubt Clarification session before exams 1 motivation classes per year 1 Parent teacher meeting – Online Interaction (If required) <p>Please note that the split is an indicative split Please note that the split is an indicative split and is dependent on the college time table as well</p>
Mode of teaching	HYBRID : (Online Classes, & Offline - Physical classes)
Fees	<p>FEES for (CA Foundation / CMA Foundation) : INR 15,000 per student. This fee is applicable for a minimum batch size of 25 students.College takes responsibility of fees for minimum 25 students. (Of the fees being charged, INR 4,000/- per student per year will be towards sale of books for this program) Proedger Share – 13,000/- per candidate inclusive of all applicable taxes College Share – 2,000/- per candidate.</p> <p><i>Note: There may be some variation in no of students</i></p> <p><i>H. S. Saitalwar 02/12/2020</i></p>

Principal



FEES for (CSEET) :

INR 14,000) per student.

This fee is applicable for a minimum batch size of 25 students. College takes responsibility of fees for minimum 25 students. (Of the fees being charged, INR 4,000/- per student per year will be towards sale of books for this program)

Proedje Share = 12,000/- per candidate (inclusive of all applicable taxes)

College Share = 2,000/- per candidate.

The fees will be collected by "the College" and the share of Proedje as applicable will be paid by the College to Proedje as per the below schedule:

- (i) Before start of the program, 50% of the Fees to be paid
- (ii) 25% on total fees to be paid after completion of 50% of the program.
- (iii) Balance 25% on total fees to be paid after completion of the program.

Please note the above fee is **excluding** the CA Foundation/CMA Foundation/CSEET enrollment with ICAI/ICMA/ICSI and Examination registration fees and any such related services

Key Features of Program

We adopt a 360° approach towards the coaching program spanning students' orientation, engagement with parents, feedback sessions and conducting regular assessments, in addition to the regular coaching program.

Orientation Sessions

- Orientation session to students for creating awareness on Professional courses in Commerce
- Parents Orientation Session (if required by the College)

Coaching Plan

- Regular coaching as per plan prepared well in advance and aligned to college timetable
- Professionally qualified faculty
- Revision classes to be given as per requirements (the duration of revision classes is at the sole discretion of the training company).

Assessment and Feedback

- Assessment tests conducted to track progress
- Feedback session with students
- Mock preparatory exams

Other assistance

- Assistance on registration of students in relevant courses which will be charged to students separately
- Proedje will provide its own study material to all enrolled students

K. Sankar
02/12/2020
Principal





COURSE OUTLINE FOR CA FOUNDATION

PAPER – 1: PRINCIPLES AND PRACTICE OF ACCOUNTING

(One paper – Three hours – 100Marks) (Descriptive)

- i. Theoretical Framework
- ii. Accounting Process
- iii. Bank Reconciliation Statement
- iv. Inventories
- v. Concept and Accounting of Depreciation
- vi. Accounting for Special Transactions
- vii. Final Accounts of Sole Proprietors
- viii. Partnership Accounts
- ix. Final Statements of Not-for-Profit Organization's
- x. Introduction to Company Accounts
- xi. Basic Accounting Ratios (profitability, solvency, liquidity and turnover)

PAPER – 2: BUSINESS LAWS AND BUSINESS CORRESPONDENCE AND REPORTING

(One paper – Three hours – 100Marks) (Descriptive)

SECTION A: BUSINESS LAWS (60 MARKS)

1. The Indian Contract Act, 1872
2. The Sale of Goods Act, 1930
3. The Indian Partnership Act, 1932
4. The Limited Liability Partnership Act, 2008
5. The Companies Act, 2013

SECTION B: BUSINESS CORRESPONDENCE AND REPORTING (Marks 40)

Part – I: Communication

- i. Communication

Part – II: Sentence Types and Word Power

1. Sentence Types (Direct-Indirect, Active –Passive Speech)
2. Vocabulary Root Words, Synonyms, Antonyms, Prefixes, Suffixes), Phrasal verbs, Collocations and Idioms.

Part – III: Comprehension Passages and Note Making

1. Comprehension Passages
2. Note-Making

Part – IV: Developing Writing Skills

1. Introduction to Basic Writing
2. Précis Writing
3. Article Writing
4. Report Writing
5. Writing Formal Letters
6. Writing Formal Mails
7. Resume Writing
8. Meetings

PAPER –3: BUSINESS MATHEMATICS, LOGICAL REASONING AND STATISTICS

(One paper – Three hours – 100Marks)(Objective)

Part – A. Business Mathematics (40 Marks)

1. Ratio and Proportion, Indices and Logarithms
2. Equations and Matrices

H. Gailath
Principal





3. Linear Inequalities with Objective Functions and Optimization
4. Time value of Money
5. Permutations and Combination
6. Sequence and Series
7. Sets, Relations and Functions
8. Basic applications of Differential and Integral calculus

Part - B: Logical Reasoning (20 Marks)

Part - C: Statistics (40 Marks)

1. Statistical description of Data
2. Measures of Central tendency and Dispersion
3. Probability
4. Theoretical Distributions
5. Correlation and Regression
6. Index Numbers and Time Series

PAPER - 4 : BUSINESS ECONOMICS AND BUSINESS AND COMMERCIAL KNOWLEDGE

(One paper - Three hours - 100Marks) (Objective)

PART I: BUSINESS ECONOMICS (60 Marks)

1. Introduction to Business Economics
2. Theory of Demand and Supply
3. Theory of Production and Cost
4. Price Determination in Different Markets
5. Business Cycles

PART - II : BUSINESS AND COMMERCIAL KNOWLEDGE (40 MARKS)

1. Introduction to Business
2. Business Environment
3. Business organizations
4. Government Policies for Business Growth
5. Organizations facilitating Business
6. Common Business Terminologies

COURSE OUTLINE FOR CMA Foundation

Paper 1: Fundamentals of Economics and Management (FEM)

Section A: Fundamentals of Economics

(1) Basic Concepts of Economics

- i. Definition and Scope of Economics
- ii. Few Fundamental Concepts

(2) Theory of Demand and Supply

- i. Demand
- ii. Supply
- iii. Equilibrium

(3) Theory of Production

- i. Meaning of Production
- ii. Factors of Production and its Classification
- iii. Production Functions
- iv. Law of Variable Proportion
- v. Law of Return to Scale

H. Sankar
02/12/2020
Principal

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SHIVAMOGGA-577 204





- (4) Theory of Cost
 - i. Meaning of Cost
 - ii. Cost Function
 - iii. Cost Curves
 - iv. Economies of Scale
- (5) Market
 - i. Meaning of Market
 - ii. Perfect Competition
 - iii. Imperfect Competition
- (6) Money
 - i. Definition of Money
 - ii. Functions of Money
 - iii. Components of Money Supply
 - iv. Quantity Theory of Money
- (7) Bank
 - i. Meaning of Banking
 - ii. Commercial Banks
 - iii. Central Bank
 - iv. Financial Institution
- (8) Money Market
 - i. Meaning of Money Market
 - ii. Structure and Functions of Indian Money Market

Section B: Fundamentals of Management

- (1) Management Process
 - i. Introduction
 - ii. Definition of Management
 - iii. Management – Science, Art, Profession
 - iv. Management Principles
 - v. Management Process
 - vi. Planning
 - vii. Organizing
 - viii. Staffing
 - ix. Leading
 - x. Control
 - xi. Communication
 - xii. Co-ordination
 - xiii. Directing
- (2) Management – Concepts
 - i. Concept of Authority
 - ii. Concept of Power
 - iii. Delegation of Authority
 - iv. Concept of Responsibility
 - v. Authority, Responsibility and Accountability
 - vi. Leadership and Motivation
- (3) Leadership
 - i. Motivation
- (4) Decision Making
 - i. Concept and Definition
 - ii. Types of Decision
 - iii. Decision – Making Process
 - iv. Techniques of Decision Making

K. S. Sathya
02/12/2020
Principal





Paper 2: Fundamentals of Accounting (FOA)

Section A: Fundamentals of Financial accounting

(1) Accounting Basics

- i. Accounting Principles, Concepts and Conventions
- ii. Capital and Revenue transactions – capital and revenue expenditures,
- iii. Capital and revenue receipts
- iv. Double entry system, Books of prime entry, Subsidiary Books, Cash Book,
- v. Journal, Ledger, Trial Balance Depreciation – Methods (Straight Line and Diminishing Balance methods)
- vi. Rectification of Errors
- vii. Opening entries, Transfer entries, Adjustment entries, Closing entries
- viii. Bank Reconciliation Statements

(2) Accounting for Special Transactions

- (i) Bills of Exchange (excluding accommodation bill, insolvency)
- (ii) Consignment (cost price, invoice price, commission & valuation of stock)
- (iii) Joint Venture

(3) Preparation of Final Accounts

- (i) Profit making concern (for sole proprietorship concern only)
- (ii) Not – for – Profit making concern

Section – B: Fundamentals of Cost Accounting

(1) Fundamentals of Cost Accounting

- (i) Meaning, Definition, Significance of Cost Accounting, its relationship with Financial
- (ii) Accounting & Management Accounting
- (iii) Classification of Costs
- (iv) Format of Cost Sheet

Paper 3: Fundamentals of Laws and Ethics (FLE)

Section A: Fundamentals of Commercial Laws

(1) Indian Contract Act, 1872

- i. Essential elements of a contract, offer and acceptance
- ii. Void and voidable agreements
- iii. Consideration, legality of object and consideration
- iv. Capacity of Parties, Free consent
- v. Quasi Contracts, Contingent Contracts
- vi. Performance of Contracts
- vii. Discharge of contracts
- viii. Breach of Contract and Remedies for Breach of Contract

(2) Sale of Goods Act, 1930

- (i) Definition
- (ii) Transfer of ownership
- (iii) Conditions and Warranties
- (iv) Performance of the Contract of Sale
- (v) Rights of Unpaid Vendor
- (vi) Auction Sales

(3) Negotiable Instruments Act, 1881

- (i) Negotiable Instruments – Characteristics of Negotiable Instruments
- (ii) Definition of Promissory Note, bill of exchange and Cheque
- (iii) Differences between Promissory Note, bill of exchange and Cheque

K. Sarathia
Principal



- (iv) Crossing – Meaning, Definition and Types of Crossing

Section B: Fundamentals of Ethics

(1) Ethics and Business

- (i) Ethics – Meaning, Importance
- (ii) The “Seven Principles of Public Life” – Selflessness, Integrity, Objectivity, Accountability, Openness, Honesty and Leadership.
- (iii) The relationship between Ethics and Law
- (iv) Ethics in Business

Paper 4: Fundamentals of Business Mathematics and Statistics (FBMS)

Section A: Fundamentals of Business Mathematics

(1) Arithmetic

- (i) Ratios, Variations and Proportions
- (ii) Simple and Compound interest
- (iii) Arithmetic Progression and Geometric Progression

(2) Algebra

- (i) Set Theory
- (ii) Indices and Logarithms (basic concepts)
- (iii) Permutation and Combinations (basic concepts)
- (iv) Quadratic Equations (basic concepts)

Section B: Fundamentals of Business Statistics

(1) Statistical Representation of Data

- (i) Diagrammatic representation of data
- (ii) Frequency distribution
- (iii) Graphical representation of Frequency Distribution – Histogram, Frequency, Polygon Curve, Ogive, Pie-chart

(2) Measures of Central Tendency and Dispersion

- (i) Mean, Median, Mode, Mean Deviation
- (ii) Range, Quartiles and Quartile Deviation
- (iii) Standard Deviation
- (iv) Co-efficient of Variation
- (v) Karl Pearson and Bowley's Coefficient of Skewness

(3) Correlation and Regression

- (i) Scatter diagram
- (ii) Karl Pearson's Coefficient of Correlation
- (iii) Regression lines, Regression equations, Regression coefficients

(4) Probability

- (i) Independent and dependent events, Mutually exclusive events
- (ii) Total and Compound Probability; Baye's theorem; Mathematical Expectation

COURSE OUTLINE FOR CSEET

Paper – 1 Business Communication

Objective:

- To test the knowledge of the candidates pertaining to essentials of English Grammar and critical aspects of Business Communication.

Total Marks: 50

1) Essentials of Good English

K. Sairath
Principal
02/12/2020

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- English Grammar and its usage-Noun, Pronouns, Verbs, Adjectives, Prepositions, Conjunctions, Interjection, Voice, Articles, Tenses, Prefix and Suffix, Punctuations etc.
- Enriching Vocabulary-Choice of words, Synonyms and Antonyms
- Common errors in English
- Words with multiple meaning
- One word substitution
- Words frequently miss-spelt
- Homophones
- Idioms and phrases
- Proverbs
- Abbreviations
- Para jumbles
- Sentence completion
- Sentence arrangement
- Sentence correction
- Foreign words and phrases commonly used
- Comprehension of passage and art of Summarizing

2) Communication

- Concept of Communication, Meaning and Significance of Good Communication
- Business Communication- Principles and Process
- Means of Communication- Written, Oral, Visual, Audio visual
- Choice of Modes of Communication
- Communication Networks- Vertical, Circuit, Chain, Wheel, Star
- Commonly used Mediums of Digital Communication- Email, SMS, Voice mail, Multimedia, Teleconferencing, Mobile Phone Conversation, and Video Conferencing etc.
- Listening Skills-Types, Purpose, Steps to Effective Listening, Barriers to Effective Listening and Ways to overcome the Barriers
- Barriers to Effective Communication and Ways to overcome the Barriers

3) Business Correspondence

- Business Letters - Its Essentials, Parts, Types, Salutations
- Positive Messages, Negative Messages and Persuasive Messages
- Business Reports, Inter and Intra-departmental Communication- Office Orders, Office Circulars, Memorandum, Office Notes, Management Information System (MIS)
- Concept of Web, Internet and E-correspondence
- Intranet- Benefit and Purpose
- Email - Features, Procedure to Write a Formal Email, Email Etiquettes
- Essential Elements of Email- Subject line, Formal Greeting, Target Audience (Reader), Clarity and Conciseness, Formal Closing, Proof reading, Feedback
- Advantages and Disadvantages of Email

4) Common Business Terminologies

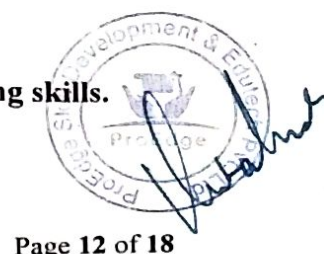
- Terms defined under various Laws, Rules and Regulations including financial and Non-Financial terms and expressions.

Paper – 2 Legal Aptitude and Logical Reasoning

Objective:

- To test basic understanding of Laws, Legal Aptitude and Logical Reasoning skills.

K. Gailatha
Principal *02/12/2020*



Total Marks – 50

Part A - Legal Aptitude (25 Marks)

Part B - Logical Reasoning (25 Marks)

Part A - Legal Aptitude (25 Marks)

1) Indian Constitution

- Preamble
- Citizenship
- Fundamental Rights and Fundamental Duties
- Directive Principles of State Policy
- State under Constitution
- President and Governors
- Council of Ministers and Prime Minister
- Lok Sabha, Rajya Sabha and Legislative Assembly, Legislative Council
- Supreme Court and High Courts
- Landmark Amendment in Constitution
- List of subjects-Centre, State and Concurrent

2) Elements of General Laws (Indian Contract Act and Law of Torts)

A) Law of Contract

- Offer, Acceptance, Consideration and Competency to Contract
- Agreement
- Types of Contract: Void, Voidable, Unenforceable
- Performance of Contract
- Frustration of Contract
- Quasi Contract
- Breach of Contract and Remedies

B) Law of Torts

- Basics of Torts
- Specific Defences
- Nuisance and Negligence
- Strict, Absolute and Vicarious Liability
- Trespass
- Malicious Prosecution

3) Elements of Company Secretaries Legislation

- The Institute of Company Secretaries of India
- Vision, Mission, Motto and Core Values of the Institute
- Company Secretary under Company Secretaries Act, 1980.
- Functions of Company Secretary under the Companies Act, 2013
- Role of Company Secretary in Employment • Role of Company Secretary in Practice

4) Elements of Company Law

- Meaning and Nature of Company
- Types of Companies
- Incorporation of a Company
- Types of capital
- Board of Directors - (Concept, Appointment and Removal of Directors) • Board Meetings & Shareholders Meetings
- Corporate Social Responsibility
- Business Ethics
- Ethical Dilemma

K. S. Saitalatha
02/12/2020
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5) Legal Reasoning

- Legal Fundamentals and Terms
- Legal Problems – Reading and understanding a case
- Legal Terminology and Maxims
- Legal Reasoning- (a) Reasoning by Analogy (b) Inductive and Deductive Reasoning
- Questions of Fact (or factual issues)
- Questions of Law (or legal issues)
- Landmark Judgments of Supreme Court and High Court
- Reading Comprehension

Part B - Logical Reasoning (25 Marks)

1) Logical Reasoning

- Calendars
- Cause and Effect Reasoning
- Clocks
- Coding and Decoding
- Deriving Conclusion from Passages
- Drawing Inference
- Number Test
- Sequence and Series
- Statement and Assumptions

2) Verbal Reasoning

- Alphabet Test
- Alpha Numeric Sequence Puzzle
- Analogy
- Assertion and Reason
- Blood Relations
- Decision Making
- Inserting Missing Characters
- Logical Sequence Test
- Logical Venn diagram
- Number, Ranking and Time Sequence Test
- Syllogism
- Truth Tellers and Liars

8) Non-Verbal Reasoning

- Analytical Reasoning
- Classification
- Completion of Incomplete Pattern
- Figure Matrix
- Grouping of Identical Figures
- Mirror Image
- Rule Detection
- Numeric and Alphabet Series

Paper – 3 Economic and Business Environment

Objective:

- To test understanding on concepts of Micro & Macro Economics with a focus on Indian economic system.
- To test understanding on various crucial elements of business environment.

K. Sailatha
Principal





Total Marks – 50 Marks

Part A– Economics (25 Marks)

Part B – Business Environment (25 Marks)

Part A– Economics (25 Marks)

1) Basics of Demand and Supply and Forms of Market Competition

- Theory of Demand and Supply
- Equilibrium Price
- Elasticity of Demand and Supply and other related concepts
- Increase and Decrease in Demand and Expansion and Contraction of Demand
- Forms of Market Competition- Monopoly, Duopoly, Oligopoly, Perfect Competition and Monopolistic Competition

2) National Income Accounting and Related Concepts

- Meaning and methods to compute National Income
- Key variables of National Income (GNP, GDP, NNP, NDP etc.)

3) Indian Union Budget

- Key terminologies / heads covered under the budget
- Revenue and Capital Budget
- Major components of Revenue and Capital Budget
- Meaning of Fiscal Deficit
- Components/ Variables covered under Fiscal Deficit

4) Indian Financial Markets

- Overview of Indian Financial Ecosystem
- Key facets of Indian financial system
- Growth of Financial Institutions
- Public and private sector banks
- Industrial Finance Corporation of India, Small Industries Development Bank of India
- Regional Rural Banks
- Cooperative Banks
- Non-Banking Finance Companies
- Basics of Capital Market: Types of Shares and Debentures
- Financial assistance scenario for Small and Medium Enterprises and Start-Ups.

5) Indian Economy

- Primary (Agriculture and allied activities)
- Secondary (Manufacturing)
- Tertiary (Services):
- Current scenario of agriculture and allied activities in India
- Agricultural and Industrial Policies of India
- Current scenario of services sector in India
- Balance of Payments
- Components of Balance of Payments
- Favourable and Unfavourable Balance of Trade
- Foreign Investments in India- Types and Flows

Part B – Business Environment (25 Marks)

1) Entrepreneurship Scenario

- Government initiatives to foster entrepreneurship
- Need for entrepreneurship in India
- Bottlenecks in entrepreneurial growth

2) Business Environment

- Overview of Business Environment
- Features and factors influencing business environment
- Types of environment: Economic environment, Socio-cultural environment, Political environment, Legal and Technological environment

K. S. Saitan
Principal 02/12/2020



- Ease of Doing Business Index by World Bank for India and Department for Promotion of Industry and Internal Trade (DPIIT) for States

3) Key Government Institutions

- Basic awareness about various institutions and regulatory bodies in India such as Aayog, MCA, SEBI, RBI, IBBI, CCI, NCLT/NCLAT etc.

Paper – 4 Current Affairs, Presentation and Communication Skills (Viva Voce)

Objective:

- To test the awareness of candidates with reference to current affairs of national and international importance.
- To test the listening and writing skills of the candidates.

Total Marks – 50 Marks

Part A – Current Affairs (20 Marks)

Part B – Presentation & Communication Skills (Viva Voce) (30 Marks)

Part A – Current Affairs (20 Marks)

1) Current Affairs

Current affairs of National and International importance relating to:

- International bodies (ASEAN, BRICS, SAARC, G-20, BIMSTEC, etc.)
- Organizations like, RBI, NABARD, CCI, IBBI, IMF, OECD, ADB, World Bank, etc.
- Summits and conferences
- Current development in Banking and Finance (digital banking, govt. initiatives, financial inclusion, etc.)
- Current development in stock markets
- Recent important judgments passed by Supreme Court and High Courts of India, Tribunals
- Current affairs related to CS Institute/Profession and regulatory bodies
- Current updates on environment, bio-diversity, climate change and sustainable development
- Latest developments in science and technology, IT, Computers and Space science
- Business personalities and leaders
- Committees and appointments
- Art and culture
- Books and their authors
- Awards and honours
- Sports
- Current political scenario
- Initiatives/ schemes of the government
- Language and national symbols
- Governance and ethics
- International diplomacy

Part B – Presentation and Communication Skills (Viva Voce) (30 Marks)

2) Listening Skills

- Questions based on audio clips – Monologue – Dialogue
- Grammar Test
- Vocabulary Test

3) Written Communication Skills

- Writing on a given topic
- Correcting a given paragraph
- Short Note writing
- Essay writing
- Precis writing

4) Oral Communication Skills

- Candidates are expected to:
 - Answer a question – Speak on a given topic – Explain the given term

K. P. Lalitha
02/12/2020
Principal

PES Institute of Advanced Management Studies
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Annexure-2



Name of Course	CAREER EDGE – 3 Certification programs
Who can Pursue	BCOM and BBA Students of PESIAM College, Shimoga
Mode of training	Hybrid (Online Live Classes + Physical Classes) Training by Experienced professional with Practice Learning Session
Venue	At College Premises & At www.learnwithproedge.com
Name of Certification Course	Certification Program-1: Competitive Banking Exams Certification Program-2: Competitive Exams for Insurance Certification Program-3: Stock Market Operations and Financial Planning
Duration of training program	Each Certification Program of 30 hours each
Fee	Each Certification Program will be INR 1500 per student <ul style="list-style-type: none"> ProEdge Share: Rs. 1,200/- per candidate inclusive of all applicable taxes College Share: Rs. 300 per candidate
Syllabus Outline	Provided below
Other details	<ul style="list-style-type: none"> Proedge will provide classes and prepare for exams for all students Proedge will provide its own certification to students For each certification program, Terms of Payment will be as given below: <ul style="list-style-type: none"> 50% of fee payment at the beginning 50% of fee payment after completion of the Certificate course

Syllabus

1. Competitive Banking Exams

Sl. No.	Module
1.	Banking in India: History of Banking in India, Banking and Financial Reforms in India, Financial Institutions in India, Functions of Banks, Types of Bank Accounts, Types of Loans, Types of Mortgages, Types of Cheque & Cards, Foreign Banks in India, Fund Transfer Services, Structure of Banking Industry, Nationalised Banks and Public Sector Banks, Non-Performing Assets (NPA) and Banking Ombudsman.
2.	Important Bank & Finance Acts: RBI Act, 1934, Banking regulations act, 1949, Overview of Companies (Amendment) Act, 2017, Amendments in FDI Policy, 2018, Financial Resolution and Deposit Insurance Bill 2017, Foreign Exchange Regulation Act (FERA), Prevention of Money Laundering Act 2002, Business of Banking Companies in Banking Regulation Act, 1949, Employee Provident Fund and Miscellaneous Provisions Act, 1952, Insolvency and Bankruptcy Code, 2016 and NPA and SARFAESI Act, 2002.
3.	Basics of Corporate Banking – Segments, Products and Structure
4.	Trends in Retail Banking and Customer Relationship Banking
Case Studies and Role Plays	
Assessment and Certification	

K. Pradeep
 02/12/2020
Principal



Syllabus

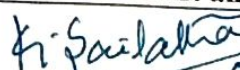
2. Competitive Exams for Insurance

Sl. No.	Module
1.	Introduction to Insurance: Introduction and History of Life Insurance, History of General Insurance, Types of Insurance, Indian Insurance Market, Insurance Current Affairs, Insurance Ombudsman, Bancassurance and Current insurance schemes.
2.	Fundamentals of Risk Management
3.	Insurance Terminology & Principles: ULIP (Unit Linked Insurance Plan Public), Sector Insurance Companies, Glossary of Insurance Terms, Private Sector Insurance Companies.
4.	Employment State Insurance Scheme (ESIS), Abbreviations related to Insurance Industry, Other important topics related to Insurance Awareness, Schemes related to Insurance (PMFBY, PMJJBY, PMSBY etc.)
5.	Insurance Intermediaries
Case Studies and Role Plays	
Assessment and Certification	

Syllabus

3. Stock Market Operations and Financial Planning

Sl. No.	Module-1
1.	Stock Market Operations Primary Market: Secondary Market: Wealth Creation: Portfolio construction & Management How to construct an optimal portfolio? A model portfolio using Equity, Debt & Gold
2.	Fundamental Analysis
3.	Technical Analysis
4.	Mutual Funds
5.	National Pension Scheme (NPS)
6.	Financial Planning
Module 2- Practical Learning Sessions (PLS)	
PLS 1	*Trading Demo. * Virtual Trading: Hands on Trading experience (Stocks, ETFs, Mutual Funds & Debt instruments)
PLS 2	News & Effect: A practical exercise to understand how various factors impact stocks and markets
PLS 3	Case Studies a) Construction of an optimal portfolio b) Financial planning to achieve different financial goals in respective life stages.
Assessment and Certification	


 Principal 02/12/2020



ಪಿಇಎಮ್ ಇನ್‌ಸ್ಟಿಟ್ಯೂಟ್ ಆಫ್ ಅಡ್ವಾನ್ಸ್‌ಡ್ ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್ ಸ್ಟಡೀಸ್

(ಇವೆಂಬ ದಿಕ್ಸೂಚಿಯು ಸಂಯೋಜಿಸಲ್ಪಟ್ಟಿದೆ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾರ್ಗದರ್ಶಿ ಅಡಿಯಲ್ಲಿ)

ಎನ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

Phone : 8147053085

PES Institute of Advanced Management Studies

(Affiliated to Kuvempu University, Recognized by Govt. of Karnataka)

Website : pestrust.edu.in/pesiams

N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

Add – on Courses: CA / CS / CMA

Registration Register

CA/CS Registration 2020-21 - batch

DATE:



Sl. No	Receipt NO	Date	Name	Course	Amnt.	Sig.	
1	2055	5/12/2020	Siri S. Galad [CS]	BBA	14,000	Siri.S.G	5/12/2020
2	2056	7/12/2020	Keerthan.P [CA]	B.COM	15,000	Keerthan.P	7/12/2020
3	2057	7/12/2020	Alfiya Khan [CS]	BBA	14,000	Alfiya Khan	7/12/2020
4	2059	07/12/2020	Mehar Fazal [CS]	BBA	14,000	Mehar Fazal	9/12/2020
5		10/12/2020	Devika L [CA]	B.Com	15,000/-	Devika L	10/12/2020
6		10/12/2020	Abhishek J [CA]	B.Com	15,000/-	Abhishek J	
7	Online	10/12/2020	Soushit M.P CA	BBA	15,000/-	For dks	
8	Online	10/12/2020	Karthik J CA	B.Com	15,000/-	For dks	
9		10/12/2020	Anagha CA	B.Com	15,000/-	For dks	
10	Online	10/12/2020	Chandana Sabha S CA	B.Com	15,000/-	For dks	
11	Online	10/12/2020	Deepa RD CA	B.Com	15,000/-	For dks	
12		10/12/2020	Shreya H S CA	B.Com	15,000/-	For dks	
13	2069	21/12/20	Likith K.S [CS]	B.Com	15,000	Likith K.S	
14		22/12/20	Pragathi D J (CA)	B.Com	15,000	For dks	
15		19/12/2020	Kishal M. [CS]	B.Com	14,000	For dks	

UTR: 035421684852



Sl. No	Receipt No	Date	Name	Course	Amount	Signature
16	F	15-12-2020	Prajna. H. B.	B.Com	14,000/-	For AKS
			UTB 035014189569			
17	F 2081	29-12-20	Jayyika. P G	B.Com	14,000/-	For AKS
			CS			
18		06/03/21	Nithin S.S.	BBA	14,000/-	For AKS
			CS UPI NO. 106314997699			
19	2469	23-08-21	Souvik. H.M.	B.Com.	15,000/-	For AKS Souvik 23/8/21
			[CA Coaching]			



Report on Parivarthana Program

Arthur J. Gallagher Co. in association with PESIAMS organized '*Parivarthana Program*' (which is a CSR initiative) for 5 days from 13th to 17th December, 2021 at the PESIAMS. The initiative takes up the responsibility of bridging the gap between campus to corporate among the students studying in final semester irrespective of course. The training program facilitates the students to get trained on the areas of 'Employability Skills' like; Resume Writing, Group Discussion, Face to Face Interview and Corporate Etiquettes as such.

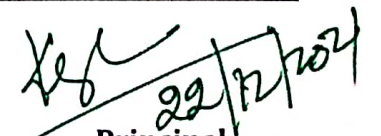
Mr. Shankar Devagupta, Senior Trainer, The Moulderz, Bengaluru took-up the role of facilitator and molded the students for 5 days continuously and helped the students to build the confidence in being employable in the job market. The students of BBA, B.Com, BCA, B.Sc and M.Com program took part in the training program vigorously, at the end of the program there was a reflection of change visible among the trainees.

The valedictory session of the training program was held on 17th December, 2021, Ms. Mini Vinodan, The HR Manager, Arthur J. Gallagher Co., New Delhi briefed about its CSR initiative (Parivarthana) and its contribution to the society in empowering the youths, and also collected the feedback about the training program, She assured to select few of the students to take on-roll as an Associate (employ) of Arthur J. Gallagher Co.

Dr. K. Sailatha, Principal, PESIAMS, delivered presidential remarks by congratulating Parivarthana team for a beautiful initiative and whole heartedly thanked for hosting the event in our campus. Dr. Dileep Kumar K.S., Coordinator, PG Dept. of Commerce, Ms. Roopa D.S., HOD, Dept. of Computer Science, Dr. Krishna M.M., HOD, Dept. of Commerce & Management, Mr. Shankar Devaguptapu, Trainer, Mr. Jayanth, HR Manager, Arthur J. Gallagher Co., Shivamogga, Mr. Mohan D, Assistant Professor & Placement Coordinator were present during the program.




Placement Coordinator


Principal
PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.



Insurance | Risk Management | Consulting

MEMORANDUM OF UNDERSTANDING

Gallagher Service Center LLP

And

PES Institute for Advanced Management Studies, Shivamogga

This Memorandum of Understanding is made on the **10th day of December 2021** between **Gallagher Service Center LLP** having its registered office at **4th Floor, 401 A,B,C,D,E,F And G, Delta-2, Gigaspace, Vimannagar, Pune- 411014** and **PES Institute for Advanced Management Studies, NH 206, Sagar Road, Shivamogga – 577 204.**

In view of our common vision in promoting education and employability for youth, Gallagher proposes to conduct skill development training for students, free of charge as part of its Corporate Social Responsibility project – ‘Parivartna’. There will not be any financial transactions between the parties and this project is undertaken solely as a social welfare activity of Gallagher. Whereas the said educational institution will be responsible for selecting students and to provide the facilities for training, Gallagher will have full freedom for selecting the trainer and setting the training content. The timings of the training program will be determined by mutual consent from both parties and will be notified in advance. The training in no way guarantees a job with Gallagher but will help equip the students with key skills required to get a job. The duration of program is from **13th of December 2021 to 17th of December 2021** and may be extended on mutually agreed upon dates.

Gallagher Service Center LLP

KEONICS IT Park, 2nd Floor,
BH Road, Machenahalli,
Shivamogga-577 222, Karnataka
PH: 08182-268300

Mini Vinod, Consultant – Corporate Services
Gallagher Service Center, India

K. Sailatha
Principal 10/12/2021

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204

Dr.K Sailatha, Principal
PES Institute for Advanced Management Studies
Shivamogga

Gallagher Service Center LLP

Regd. Office: 401 A,B,C,D,E,F and G, Delta #2, Gigaspace IT Park, Vimannagar, Pune - 411 014, Maharashtra (INDIA) Tel. : +91 20 6625 1700
Engage Magnum, 1st Floor (Wing-A) & 2nd Floor, International Airport Road, Amruthahalli, Kodigehalli Gate, Hebbal, Bengaluru - 560 092, (INDIA) Tel No : +91 80 4034 3434 / 6191 6000

LLPIN: AAI- 5010 - ('Registered with Limited Liability')
(Formerly known as Gallagher Operations Support Services Private Limited (CIN: U72900PN2006PTC128475) up to February 07, 2017)

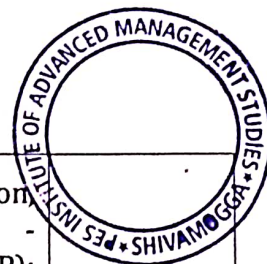


Parivartana Student Development Program-by Arthur J Gallagher
A program to enhance employability skills in Final year students setting foot into a responsible role in life

No. 11
sessions

Content of the Program

Communication skills	Language capability, grammar, in particular, using right articles, tenses, pronunciation with clarity, Sentence formation(grammatical), Word building exercises in different formats to improve vocabulary power;	4 sessions of 4 hours each
	Framing message content for different communication scenarios, 7 C's of communication, hierarchical communication, situational communication, how to communicate in 15 seconds, 30 seconds, 60 seconds, and more; communicating one on one, group discussions;	
	Practicing Different communication scenarios as role plays-form welcome address to vote of thanks, managing questions post /during presentations; mock drill with practice for Valedictory function;	
	Importance of listening skills and body language, and behavior related communications, importance of reporting, reporting formats-MOM's, tables, graphs etc	
	Presentation skills- case studies-analytical case studies, Time management, Goal setting, Structured Problem solving using 6 Thinking Hats etc	
	Email & phone etiquettes, conference calls, conducting oneself and participating at review meetings.	
Goal setting, Planning, Organizing and Time Management	Different Types of Goals, Basics for goal setting , Setting goals- SMART way, setting benchmarks ; importance of linking professional goals with personal life goals;	1 session of 4 hours
	Relating strategy, activities, inputs, to goals, Reviewing Goals and achievement w.r.t plan, target, timelines, reporting statistically with analysis, Activities on SWOT for individual students, 5W1H, 5Y's, Brainstorming, etc with presentation by students on the different techniques discussed - topics taken from college activities	
	Prioritizing, scheduling, managing interruptions, avoiding procrastinating; basic time management tools-s, identifying NVA's in work Making an RCA with CAPA FOR PROBLEMS , etc with case studies, and activities	



Corporate Etiquettes	-Ethics, Integrity & Values, relating Vision with mission - importance of policies for an Organization Policies related to working with women colleagues (SHP); -IT Security - not sharing of passwords etc ; access cards, restricted accesses, data security & data confidentiality -tail gating, social loafing during working hours;	1 session of 4 hours
	Behavioral Etiquettes that will help/harm harmonious working atmosphere; -Body language-at different events, hierarchies, Dress codes, Personal Grooming,	
	etiquettes at meetings, con calls, training programs, from punctuality to participation -etiquettes at different locations- cab-punctuality, seat sharing etc; cafeteria, front office, office surroundings, Office/team lunches/outings etc - etiquettes at your desk place; your colleague's/superiors' work station;	
	-office events etc when Clients, visitors, and senior executives are around in common areas Importance of interdependence and team work imparted with every activity	
Interview Etiquettes	Defining interviews, linking them with personal and career goals; types of interviews	4 sessions of 4 hours each
	Resume writing, correcting each and every individual resumes; relating to resume sections during interviews; building a nice story of strengths; importance of SWOT;	
	Interview etiquettes-personal grooming, presentation-self and resume-with mock phone and face to face interviews, group discussions, panel discussions. Video clips of good, bad interviews to enable students relate and participate.	
	Pre interview preparation, mock interviews for each participant; interview sessions, <u>types of questions asked at different interviews and expected responses</u> ; post selection procedures - forwarding documents, reference checks etc	
Total no. of sessions		10 sessions of 4 hours each
All sessions are moderated with video clips, interactive activities, games, exercises, power point slides and hands on participation by each and every participant.		
<u>Recommended schedule</u> -We will have the program with more focus towards speaking English focusing on grammatical skills, since practice of speaking is also a part of the Interview skills sessions, a major purpose of the program. This will make the students industry ready from communication skills perspective.		

[Signature]
Principal

PARIVARTANA- A Employability Skill Development Initiative Training Programme

B.Com Students Attendance

[illegible]

14	C1911554	Sheha A	Sheha A	Sheha A	Sheha A	Sheha A	Sheha A	Sheha A	Sheha A	Sheha A	Sheha A	Sheha A
15	C1911562	Sushmitha M P	Sushmitha M P	Sushmitha M P	Sushmitha M P	Sushmitha M P	Sushmitha M P	Sushmitha M P	Sushmitha M P	Sushmitha M P	Sushmitha M P	Sushmitha M P
16	C1911564	Syed Ayan	Syed Ayan	Syed Ayan	Syed Ayan	Syed Ayan	Syed Ayan	Syed Ayan	Syed Ayan	Syed Ayan	Syed Ayan	Syed Ayan
17	C1911864	Vaibhavi T G	Vaibhavi T G	Vaibhavi T G	Vaibhavi T G	Vaibhavi T G	Vaibhavi T G	Vaibhavi T G	Vaibhavi T G	Vaibhavi T G	Vaibhavi T G	Vaibhavi T G
18	C1911569	Vasuki. S. Kulkarni	Vasuki. S. Kulkarni	Vasuki. S. Kulkarni	Vasuki. S. Kulkarni	Vasuki. S. Kulkarni	Vasuki. S. Kulkarni	Vasuki. S. Kulkarni	Vasuki. S. Kulkarni	Vasuki. S. Kulkarni	Vasuki. S. Kulkarni	Vasuki. S. Kulkarni



[Signature]
22/12/2021
Placement Coordinator

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Head of the Department
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PES Institute of Advanced Management Studies, Shivamogga.

PARIVARTANA- A Employability Skill Development Initiative Training Programme

By Gallagher Service Centre LLP



BBA Students Attendance

Sl. No	Register No	Name of the Student	13-12-2021		14-12-2021		15-12-2021		16-12-2021		17-12-2021	
			AM	PM	AM	PM	AM	PM	AM	PM	AM	PM
1	BB198904	Apoorva N	<i>Apoorva</i>	<i>Apoorva</i>	<i>Apoorva</i>	<i>Apoorva</i>	<i>Apoorva</i>	<i>Apoorva</i>	<i>Apoorva</i>	<i>Apoorva</i>	<i>Apoorva</i>	<i>Apoorva</i>
2	BB198910	Harini K S	<i>Harini</i>	<i>Harini</i>	<i>Harini</i>	<i>Harini</i>	-AB-	-AB-	<i>Harini</i>	<i>Harini</i>	<i>Harini</i>	<i>Harini</i> KS
3	BB198916	Manju K R	<i>Manju K.R</i>	<i>Manju K.R</i>	<i>Manju K.R</i>	<i>Manju K.R</i>	<i>Manju K.R</i>	<i>Manju K.R</i>	<i>Manju K.R</i>	<i>Manju K.R</i>	<i>Manju K.R</i>	<i>Manju K.R</i>
4	BB198918	Umair	<i>Umair</i>	<i>Umair</i>	<i>Umair</i>	<i>Umair</i>	<i>Umair</i>	<i>Umair</i>	<i>Umair</i>	<i>Umair</i>	<i>Umair</i>	<i>Umair</i>
5	BB198922	Sameer Ahmed R A	<i>Sameer</i>	<i>Sameer</i>	-AB-	-AB-	-AB-	-AB-	-AB-	-AB-	-AB-	-AB-
6	BB198931	Spoorthi M S	<i>Spoorthi</i>	<i>Spoorthi</i>	<i>Spoorthi</i>	<i>Spoorthi</i>	<i>Spoorthi</i>	<i>Spoorthi</i>	<i>Spoorthi</i>	<i>Spoorthi</i>	<i>Spoorthi</i>	<i>Spoorthi</i>
7	BB198937	Sakshi Salecha	<i>Sakshi</i>	<i>Sakshi</i>	<i>Sakshi</i>	<i>Sakshi</i>	<i>Sakshi</i>	<i>Sakshi</i>	<i>Sakshi</i>	<i>Sakshi</i>	<i>Sakshi</i>	<i>Sakshi</i>
8	BB198923	Samruddhi H. P	<i>Samruddhi</i>	<i>Samruddhi</i>	<i>Samruddhi</i>	<i>Samruddhi</i>	<i>Samruddhi</i>	<i>Samruddhi</i>	<i>Samruddhi</i>	<i>Samruddhi</i>	<i>Samruddhi</i>	<i>Samruddhi</i>

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PES Institute of Advanced Management Studies, Shivamogga.

PARIVARTANA- A Employability Skill Development Initiative Training Programme

By Gallagher Service Centre LLP

B.Sc Students Attendance

Sl. No	Register No	Name of the Student	13-12-2021		14-12-2021		15-12-2021		16-12-2021		17-12-2021	
			AM	PM	AM	PM	AM	PM	AM	PM	AM	PM
1	S1904708	Harish Y	<u>Harish</u>	<u>Harish</u>	<u>Harish</u>	<u>Harish</u>	<u>Harish</u>	<u>Harish</u>	<u>Harish</u>	<u>Harish</u>	<u>Harish</u>	<u>Harish</u>
2	S1904713	Mithun G	<u>Mithun</u>	-AB-	-AB-	-AB-	-AB-	-AB-	NOT Interested			
3	S1904718	Prajwal Singh G	<u>Singh</u>	<u>Singh</u>	<u>Singh</u>	<u>Singh</u>	<u>Singh</u>	<u>Singh</u>	<u>Singh</u>	<u>Singh</u>	<u>Singh</u>	<u>Singh</u>
4	S1904724	Sinchana N	<u>Sinchana N</u>	<u>Sinchana N</u>	<u>Sinchana N</u>	<u>Sinchana N</u>	<u>Sinchana N</u>	<u>Sinchana N</u>	<u>Sinchana N</u>	<u>Sinchana N</u>	<u>Sinchana N</u>	<u>Sinchana N</u>
5	S1904726	Sunil Nayak A	<u>Sunil</u>	<u>Sunil</u>	<u>Sunil</u>	<u>Sunil</u>	<u>Sunil</u>	<u>Sunil</u>	<u>Sunil</u>	<u>Sunil</u>	<u>Sunil</u>	<u>Sunil</u>
6	S1904721	Punith . S	-AB-	-AB-	<u>Punith</u>	<u>Punith</u>	<u>Punith</u>	-AB-	<u>Punith</u>	<u>Punith</u>	<u>Punith</u>	<u>Punith</u>

22/12/21
Placement coordinator

23/12/21
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PARIVARTANA- A Employability Skill Development Initiative Training Programme

By Gallagher Service Centre LLP

M.Com Students Attendance



Sl. No	Register No	Name of the Student	13-12-2021		14-12-2021		15-12-2021		16-12-2021		17-12-2021	
			AM	PM	AM	PM	AM	PM	AM	PM	AM	PM
1	PC201223	Shilpa B Y	Shilpa B Y	Shilpa B Y	Shilpa B Y	Shilpa B Y	Shilpa B Y	Shilpa B Y	Shilpa B Y	Shilpa B Y	Shilpa B Y	Shilpa B Y
2	PC201224	Shreyas S B	Shreyas S B	Shreyas S B	-AB-	-AB-	-AB-	-AB-	-AB-	-AB-	-AB-	-AB-

[Signature]
22/12/2021
Placement Coordinator.

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22/12/2021
Co-ordinator
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SHIVAMOGGA-577 204.



ರಾಜ್ಯದ ಪೊಲೀಸರು, ಸಮರ್ಪಕವಾಗಿ ಕರ್ತವ್ಯ ನಿರ್ವಹಿಸಲು ಅನುಕೂಲವಾಗುವಂತೆ ಸೌಲಭ್ಯ ಒದಗಿಸಲು, ರಾಜ್ಯ ಸರ್ಕಾರ ಬದ್ಧವಾಗಿದೆ. ರಾಜ್ಯದಲ್ಲಿ ಪೊಲೀಸ್-ಗೃಹ 2025' ಎಂಬ ಯೋಜನೆಯನ್ನು ಹಾಕಿಕೊಂಡಿದ್ದು, ಸರಿ ಸುಮಾರು 10 ಸಾವಿರ ವಸತಿ ಗೃಹಗಳನ್ನು, ಪೊಲೀಸ್ ಸಿಬ್ಬಂದಿಗಳಿಗೆ ಇನ್ನು 5 ವರ್ಷಗಳಲ್ಲಿ ಕಟ್ಟಿಕೊಡಲಾಗುವುದು. ಒಂದು ನೂರು ಪೊಲೀಸ್ ಕಟ್ಟಡಗಳನ್ನು ನಿರ್ಮಿಸಲಾಗುತ್ತಿದ್ದು, ಹಳೆಯ ಹಾಗೂ ಶಿಥಿಲಗೊಂಡಿರುವ ಕಟ್ಟಡಗಳನ್ನು ದುರಸ್ತಿ ಗೊಳಿಸಲಾಗುವುದು.

- ಆರಗ ಜ್ಞಾನೇಂದ್ರ, ಗೃಹ ಸಚಿವರು.



ಮಂಗಳವಾರ ಡಿಸೆಂಬರ್ 14, 2021

www.echharike.com

ಪಿಇಎಸ್‌ನಲ್ಲಿ 5 ದಿನದ ತರಬೇತಿ ಕಾರ್ಯಕ್ರಮ 910 ಕೆ

ಶಿವಮೊಗ್ಗ : ಪಿಇಎಸ್ ಐಎಂಎಸ್ ಡಿಗ್ರಿ ಕಾಲೇಜಿನಲ್ಲಿ ಆರ್ಥುರ್ ಜೆ ಗಾಲಾಗರ್ ಕಂಪನಿಯ ವತಿಯಿಂದ ಪರಿವರ್ತನಾ ತರಬೇತಿ ಕಾರ್ಯಕ್ರಮವನ್ನು ಆಯೋಜಿಸಲಾಗಿತ್ತು.

5 ದಿನಗಳ ತರಬೇತಿ ಕಾರ್ಯಕ್ರಮವನ್ನು ಉದ್ಘಾಟಿಸಿ ಮಾತನಾಡಿದ ಗಾಲಾಗರ್ ಕೇಂದ್ರ ಮುಖ್ಯಸ್ಥ ಹೆಚ್.ಎಸ್.ಶಿವಕುಮಾರ್, ವಿದ್ಯಾರ್ಥಿಗಳಿಗೆ ಉದ್ಯೋಗಕ್ಕೆ ಸಂಬಂಧಿಸಿದ ವಿಶೇಷ ಕೌಶಲ್ಯಗಳ ಅಗತ್ಯತೆಯನ್ನು ತಿಳಿಸಿದರು.

ಗಾಲಾಗರ್ ಕಂಪನಿಯು ತನ್ನ ಸಿಎಸ್‌ಆರ್ ಪ್ರಾಜೆಕ್ಟ್ ಅಡಿಯಲ್ಲಿ ಪದವಿ ವಿದ್ಯಾರ್ಥಿಗಳಿಗೆ ಉಚಿತವಾಗಿ ಕಾರ್ಪೊರೇಟ್ ವಲಯದಲ್ಲಿ ಉದ್ಯೋಗಕ್ಕಾಗಿ ಬೇಕಾಗುವ ವಿಶೇಷ ಕೌಶಲ್ಯಗಳ ಬಗ್ಗೆ ತರಬೇತಿ ನೀಡುತ್ತಿದ್ದು ಪಿಇಎಸ್‌ನ ಅಂತಿಮ



ವರ್ಷದ ಬಿ.ಬಿ.ಎ, ಬಿ.ಕಾಂ, ಎಂ.ಕಾಂ, ಮತ್ತು ಬಿ.ಎಸ್ಸಿ ವಿದ್ಯಾರ್ಥಿಗಳಿಗೆ ಈ ಅವಕಾಶ ಮಾಡಿಕೊಡಲಾಗಿದೆ ಎಂದರು.

ಪದವೀಧರರಿಗೆ ಉದ್ಯೋಗ ಕ್ಷೇತ್ರದಲ್ಲಿ ಸಾಕಷ್ಟು ಅವಕಾಶ ಗಳಿದ್ದು, ವಿಶೇಷ ಕೌಶಲ್ಯಗಳಿಂದ ಉತ್ತಮ ಉದ್ಯೋಗವನ್ನು ಪಡೆಯಬಹುದು. ಶಿವಮೊಗ್ಗದ ವಿದ್ಯಾರ್ಥಿಗಳು ಉದ್ಯೋಗಕ್ಕೆ ಬೆಂಗಳೂರಿನಂತಹ ಮಹಾನಗರಗಳಿಗೆ ಹೋಗದೆ ತಮ್ಮ ನಗರದಲ್ಲಿಯೇ ಉತ್ತಮ

ಹೋಗದೆ ತಮ್ಮ ನಗರದಲ್ಲಿಯೇ ಉತ್ತಮ ಉದ್ಯೋಗವನ್ನು ಪಡೆಯುವ ಸಲುವಾಗಿ ಗಾಲಾಗರ್ ಕಂಪನಿಯು ಅವಕಾಶ ಕಲ್ಪಿಸಿದೆ. ಅಲ್ಲದೆ ಪಿಇಎಸ್ ಸಂಸ್ಥೆಯಿಂದ ಪದವಿ ಪೂರ್ಣಗೊಳಿಸಿದ ಹಲವು ವಿದ್ಯಾರ್ಥಿಗಳು ತಮ್ಮ ಕಂಪನಿಯಲ್ಲಿ ಉದ್ಯೋಗ ಪಡೆದಿದ್ದಾರೆ ಎಂದು ಮಾಹಿತಿಯನ್ನು ನೀಡಿದರು.

ಕಾರ್ಯಕ್ರಮದ ಸಂಪನ್ಮೂಲ ವ್ಯಕ್ತಿ ಶಂಕರ್ ಅವರು ವಿದ್ಯಾರ್ಥಿ

ಗಳನ್ನು ಉದ್ದೇಶಿಸಿ ಮಾತನಾಡಿದರು.

ಕಾರ್ಯಕ್ರಮದ ಅಧ್ಯಕ್ಷತೆ ವಹಿಸಿದ್ದ ಕಾಲೇಜಿನ ಪ್ರಾಂಶುಪಾಲ ಡಾ.ಕೆ.ಸಾಯಿಲತಾ ಮಾತನಾಡಿ, ಕಂಪನಿಯು ಉಚಿತವಾಗಿ ನಮ್ಮ ಕಾಲೇಜಿನ ವಿದ್ಯಾರ್ಥಿಗಳಿಗೆ ತರಬೇತಿಯನ್ನು ನೀಡುತ್ತಿದೆ. ಇದನ್ನು ವಿದ್ಯಾರ್ಥಿಗಳು ಸಮರ್ಪಕವಾಗಿ ಪಡೆದುಕೊಳ್ಳಿ ಬೇಕೆಂದು ಹೇಳಿದರು. ವಿದ್ಯಾರ್ಥಿಗಳು ತಮ್ಮ ಭವಿಷ್ಯದ ದೃಷ್ಟಿಯಿಂದ ಉದ್ಯೋಗ ಕೌಶಲ್ಯ ಗಳನ್ನು ತಮ್ಮಲ್ಲಿ ಆಳವಡಿಸಿ ಕೊಳ್ಳುವ ಪ್ರವೃತ್ತಿರಬೇಕು ಎಂದರು.

ಕಾರ್ಯಕ್ರಮದಲ್ಲಿ ಸಂಚಾಲಕ ಮೋಹನ್ ಡಿ ಉಪಸ್ಥಿತರಿದ್ದರು. ವಾಣಿಜ್ಯ ವಿಭಾಗದ ಸಹಾಯಕ ಪ್ರಾಧ್ಯಾಪಕ ಅಭಿಷೇಕ್ ಎಸ್ ನಿರೂಪಿಸಿದರು.

ಶಿವಮೊಗ್ಗ :

ಮೇಲೆಗೆ ಕಾಚರಣೆ ನಡೆಸಿ ಶಿವಮೊಗ್ಗದ ದಾಮಿನಲ್ಲಿ ವಾಗಿ ದಾಖಲಾತಿ ಲಾಗಿತ್ತು 91 ಪ್ರೀಗಂಧದ : ಗಳನ್ನು ವಶಕ್ಕೆ ಎಂದು ಜಿಲ್ಲಾ : ಲಕ್ಷ ಪ್ರಮಾಣ : ಇಂದು ಸ : ಮಾತನಾಡಿದ : ದ ಅಪ್ಪರ್ ಎಂ : ಲಾಗಿತ್ತು. ಈತ ಪ್ರೀಗಂಧದ ತು : ಸಂಗ್ರಹಿಸಿ ಅವ : ಮಾಡುತ್ತಿದ್ದ : ಗೊತ್ತಾಗಿದೆ ಎಂ : ಪ್ರೀಗಂಧ : ಬಂದ ಮಾಹಿತಿ



ವಿಶೇಷ ಕೌಶಲ್ಯಗಳಿಂದ ಉತ್ತಮ ಉದ್ಯೋಗ ಪಡೆಯಬಹುದು

ಶಿವಮೊಗ್ಗ ,ಡಿ.13:ನಗರದ ಪಿಇಎಸ್ ಕಾಲೇಜಿನಲ್ಲಿ ಗ್ಯಾಲಫರ್ ಕಂಪನಿಯಿಂದ "ಪರಿವರ್ತನಾ ಉದ್ಯೋಗಾಧಾರಿತ ಕೌಶಲ್ಯ-ತರಬೇತಿ ಕಾರ್ಯಕ್ರಮವನ್ನು ಆಯೋಜಿಸಲಾಗಿತ್ತು. ಐದು ದಿನಗಳ ತರಬೇತಿ ಕಾರ್ಯಕ್ರಮವನ್ನು ಉದ್ಘಾಟಿಸಿ ಮಾತನಾಡಿದ ಗ್ಯಾಲಫರ್ ಮುಖ್ಯಸ್ಥ ಶಿವಕುಮಾರ್ ಹೆಚ್.ಎಸ್. ವಿದ್ಯಾರ್ಥಿಗಳಿಗೆ ಉದ್ಯೋಗಕ್ಕೆ ಸಂಬಂಧಿಸಿದ ವಿಶೇಷ ಕೌಶಲ್ಯಗಳ ಅಗತ್ಯತೆಯನ್ನು ತಿಳಿಸಿದರು.

ಕಂಪನಿಯು ತನ್ನ ಸಿಎಸ್‌ಆರ್ ಪ್ರಾಜೆಕ್ಟ್ ಅಡಿಯಲ್ಲಿ ಪದವಿ ವಿದ್ಯಾರ್ಥಿಗಳಿಗೆ ಉಚಿತವಾಗಿ ಕಾರ್ಪೊರೇಟ್ ವಲಯದಲ್ಲಿ ಉದ್ಯೋಗಕ್ಕಾಗಿ ಬೇಕಾಗುವ ವಿಶೇಷ ಕೌಶಲ್ಯಗಳ ಬಗ್ಗೆ ತರಬೇತಿ ನೀಡುತ್ತಿದ್ದು ಪಿಇಎಸ್‌ನ ಅಂತಿಮ ವರ್ಷದ ಬಿ.ಬಿ.ಎ, ಬಿ.ಕಾಂ, ಎಂ.ಕಾಂ, ಮತ್ತು ಬಿ.ಎಸ್ಸಿ ವಿದ್ಯಾರ್ಥಿಗಳಿಗೆ ಈ ಅವಕಾಶ ಮಾಡಿಕೊಡಲಾಗಿದೆ ಎಂದರು.

ಪದವೀಧರರಿಗೆ ಉದ್ಯೋಗ ಕ್ಷೇತ್ರದಲ್ಲಿ ಸಾಕಷ್ಟು ಅವಕಾಶಗಳಿದ್ದು, ವಿಶೇಷ ಕೌಶಲ್ಯಗಳಿಂದ ಉತ್ತಮ ಉದ್ಯೋಗವನ್ನು ಪಡೆಯಬಹುದು. ಶಿವಮೊಗ್ಗದ ವಿದ್ಯಾರ್ಥಿಗಳು ಉದ್ಯೋಗಕ್ಕೆ ಬೆಂಗಳೂರಿನಂತಹ ಮಹಾನಗರಗಳಿಗೆ ಹೋಗದೆ ತಮ್ಮ ನಗರದಲ್ಲಿಯೇ ಉತ್ತಮ ಉದ್ಯೋಗವನ್ನು ಪಡೆಯುವ ಸಲುವಾಗಿ ಕಂಪನಿ



ಯು ಅವಕಾಶ ಕಲ್ಪಿಸಿದೆ. ಸಂಸ್ಥೆಯಿಂದ ಪದವಿ ಪೂರ್ಣಗೊಳಿಸಿದ ಹಲವು ವಿದ್ಯಾರ್ಥಿಗಳು ತಮ್ಮ ಕಂಪನಿಯಲ್ಲಿ ಉದ್ಯೋಗ ಪಡೆದಿದ್ದಾರೆ ಎಂದು ಮಾಹಿತಿಯನ್ನು ನೀಡಿದರು.

ಸಂಪನ್ಮೂಲ ವ್ಯಕ್ತಿ ಶಂಕರ್ ಮಾತನಾಡಿ, ಇಂದಿನ ದಿನಮಾ

ನಗಳಲ್ಲಿ ಉದ್ಯೋಗ ಕ್ಷೇತ್ರದಲ್ಲಿ ಸಾಕಷ್ಟು ಸ್ಪರ್ಧೆಯಿದ್ದು ಉತ್ತಮ ಕೌಶಲ್ಯ ಗಳನ್ನು ಹೊಂದಿದವರು ಮಾತ್ರ ಉತ್ತಮ ಉದ್ಯೋಗ ಪಡೆಯಬಹುದಾಗಿದೆ.

ವಿದ್ಯಾರ್ಥಿಗಳು ಈ 5 ದಿನಗಳ ತರಬೇತಿ ಕಾರ್ಯಕ್ರಮದಲ್ಲಿ ಸಕ್ರಿಯವಾಗಿ ಪಾಲ್ಗೊಂಡು ಈ ಕಾರ್ಯಕ್ರಮದ ಪ್ರಯೋಜನ ಪಡೆಯಬೇಕೆಂದು

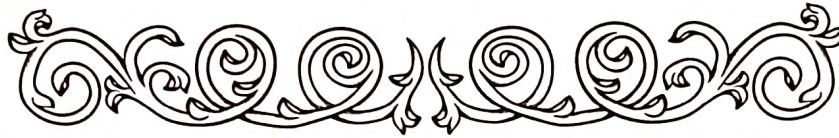
ತಿಳಿಸಿದರು.

ಅಧ್ಯಕ್ಷತೆ ವಹಿಸಿದ್ದ ಕಾಲೇಜಿನ ಪ್ರಾಂಶುಪಾಲೆ ಕೆ.ಸಾಯಿಲತಾ ಮಾತನಾಡಿದರು.

ಪ್ರೀಮಿಯಂ ಸಂಚಾಲಕ ಮೋಹನ್ ಡಿ ಉಪಸ್ಥಿತರಿದ್ದರು. ವಾಣಿಜ್ಯ ವಿಭಾಗದ ಸಹಾಯಕ ಪ್ರಾಧ್ಯಾಪಕ ಅಭಿಷೇಕ್ ಎಸ್ ನಿರೂಪಿಸಿದರು.



Arthur J. Gallagher & Co.
BUSINESS WITHOUT BARRIERS™



CERTIFICATE of Participation

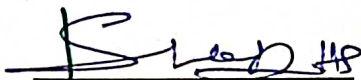
This Certificate is presented to
for participating and completing

Abdulla .B. Abdul Kareem

"Campus to Corporate Vocational Training" organized by
Gallagher Service Center LLP as part of its Parivartana Program

held at PESIAMS Place Shivamogga

From 13-12-2021 to 14-12-2021



Director
Parivartana



parivartana 
A CSR Initiative



Principal

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.



Arthur J. Gallagher & Co.
BUSINESS WITHOUT BARRIERS™



CERTIFICATE

of

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Sinchana. N

“Campus to Corporate Vocational Training” organized by
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held at PESTAMS Place Shivamogga

From 13-12-2021 to 17-12-2021

S. H. S.

Director
Parivartana



K. S. S. S.

Principal

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.

parivartana
A CSR Initiative

No.

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 5th day of June – Two Thousand Seventeen (05/06/2017),

BETWEEN

PES Institute of Advanced Management Studies, N H -206, Sagar Road, Shivamogga, the First Party represented herein by its Principal Mr. S R Nagaraja (hereinafter referred as 'First Party')

AND

M/s Bhagath Motors., No.118, Horamavu Cross, Banasawadi Ring Road,Bangalore-560043 the Second Party, and represented herein by Manager Mr Snathosh Kumar, (hereinafter referred to as "Second Party").

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

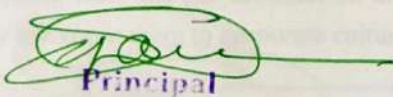
WHEREAS:

- a. The First Party is a Higher Educational Institution named:

PES Institute of Advanced Management Studies, Shivamogga
and


The Second Party is **M/s Bhagath Motors., Bangalore** is one of the authorized dealership of two wheeler vehicle Sales & Services and real estate business

- b. The First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- c. The Parties intent to cooperate and focus their efforts on cooperation within area of skill based training, education and research.
- d. Both the Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.


Principal

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204

For BHAGATH MOTORS


Authorized Signatory

Page 1 of 3

No.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION:

- 1.1** Both the Parties are united by common interests and objectives and they shall establish channels of communication and co-operation that will promote and advance their respective operations and the Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2** The First Party and the Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.

CLAUSE 2 SCOPE OF THE MoU:

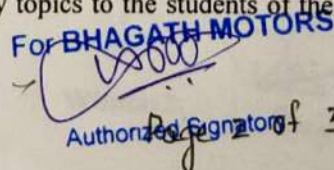
- 2.1** The budding graduates from the institution could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge. The Second Party will give valuable inputs to the First Party in teaching / training methodology so that the students fit into the industrial scenario meaningfully.
- 2.2 Industrial Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group of companies. The industrial visits will provide exposure the students and faculty through this association and build confidence and prepare them to have a smooth transition from academic to working career.
- 2.3 Internship / Project:** The Second Party will actively engage to undertake the Internship / Project by the students of the First Party.
- 2.4 Guest Lectures:** The Second Party to extend the necessary support to deliver guest lecturer at least one per semester on the contemporary topics to the students of the First Party to expose them to corporate culture.


Principal

PES Institute of Advanced Management Studies

NH 206, Sagar Road

SHIVAMOGGA-577 204

For BHAGATH MOTORS

Authorized Signatory of 3

Phone : 08182 - 640772

08182 - 640812

08182 - 640806

PES Institute of Advanced Management Studies

(Affiliated to Kuvempu University, Recognized by Govt. of Karnataka)

Website : pestrust.edu.in/pesiams

N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

No. 2.5 Certificate Course: The Second Party should offer at least one certificate course of contemporary aspects of their domain to the students of the First Party to enhance the knowledge of the students.

2.6 There is no financial commitment on the part of both the parties.

CLAUSE 3 VALIDITY

3.1 This MOU shall be effective from the date of its approval by competent authorities at both ends and the duration of the MOU shall be for a period of 5 years.

3.2 During its tenancy, the MOU may be extended or terminated by a prior notice of one month by either party.

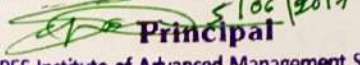
3.3 Any clause of the MOU may be modified or amended by mutual agreement between the parties.

AGREED:

For

PES Institute of Advanced Management Studies, Shivamogga

Authorized Signatory


Principal
PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204

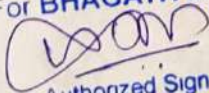
For

M/s Bhagath Motors., Bangalore

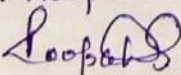
Mr. Santhosh Kumar

Manager - Operations

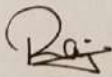
For **BHAGATH MOTORS**

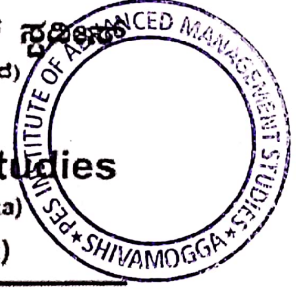

Authorized Signatory

Witness1: Roopa D. S.


5/6/2017

Witness2:


Rajesh N.R.



Certificate Course on Advanced Excel

Course Description:

Learn the most advanced formulas, functions and types of financial analysis to be an Excel power user. This advanced Excel training course builds on our free Excel Crash Course and is designed specifically for spreadsheet users who are already proficient and looking to take their skills to an advanced level. This advanced tutorial will help you become a world-class financial analyst for careers in investment banking, private equity, corporate development, equity research and FP&A. By watching the instructor build all the formulas and functions right on your screen, you can easily pause, rematch, and repeat exercises until you've mastered them.

Course Objective

- To develop a theoretical and practical understanding among students about the importance of excel use in today's competitive global business.
- Set up the chart function of Excel to represent numeric data in multiple formats.
- Differentiate between formulas and functions in Excel.
- Access and manipulate data using the database functions of Excel.

K. Sailatha
Principal 2/2/2021

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Certificate Course on Advanced Excel

Total 30 Hours

Unit	Course Inputs
Unit - 1	Excel Basics (6 Hours) Introduction to spreadsheets, Office and Excel overview, Basic text and cell formatting, Basic arithmetic calculation, Special paste, Freeze pane, Auto completion of series, Sort and filter, Charts, Data validation
Unit - 2	Advanced Excel Capabilities (12 Hours) Conditional formatting Importing data and text to columns, Functions, Mathematical, String, IF, AND, OR, Match, Search, Vlookup, Data Validation, Creating drop down, Lists using different data sources, Adding Pictures and Shapes to a Worksheet.
Unit - 3	Spread Sheet Working with Excel (12 Hours) Workbook Protection, Keyboard Shortcuts, Creating and Updating Subtotals, Formatting functions, pivot table, formulas, text to columns, conditional format, chart features, working with graphics in EXCEL using worksheets as database in accounting, Recording and editing Macros.

K. S. S. S. S.
Principal 2/2/2021

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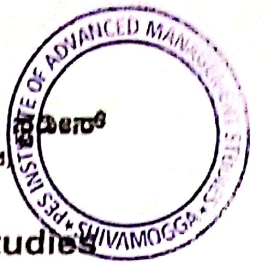
Phone: 8147053084
8147053085

email : principalams@pestrust.edu.in
: pesiams@pestrust.edu.in
Website : pestrust.edu.in/pesiams

ಕಿಇಎಸ್ ಇನ್‌ಸ್ಟಿಟ್ಯೂಟ್ ಆಫ್ ಅಡ್ವಾನ್ಸ್‌ಡ್ ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್ ಸ್ಟಡೀಸ್
(ಉಪೇಖ ಎಕ್ಸ್ಟೆನ್ಸಿಬಲ್‌ನಿಂದ ಸಂಯೋಜಿಸಲ್ಪಟ್ಟಿದೆ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾರ್ಗದರ್ಶಿ ಪಡೆದಿದೆ)
ಎನ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

PES Institute of Advanced Management Studies

(Affiliated to Kuvempu University, Recognized by Govt. of Karnataka)
N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)



Certificate Course on Advanced Excel Course Time Table AY 2020-21

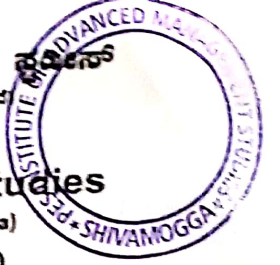
Date	Time	Content of the Course
07.02.2021	10.00 AM - 01.00 PM	Excel Basics Introduction to spreadsheets, Office and Excel overview, Basic text and cell formatting.
	02.00 PM - 05.00 PM	Basic arithmetic calculation, Special paste, Freeze pane, Auto completion of series, Sort and filter, Charts, Data validation
14.02.2021	10.00 AM - 01.00 PM	Advanced Excel Capabilities Conditional formatting Importing data and text to columns,
	02.00 PM - 05.00 PM	Functions, Mathematical, String, IF, AND, OR.
21.02.2021	10.00 AM - 01.00 PM	Match, Search, Vlookup, Data Validation, Creating drop down.
	02.00 PM - 05.00 PM	Lists using different data sources, Adding Pictures and Shapes to a Worksheet.
28.02.2021	10.00 AM - 01.00 PM	Spread Sheet Working with Excel Workbook Protection, Keyboard Shortcuts, Creating and Updating Subtotals.
	02.00 PM - 05.00 PM	Formatting functions, pivot table, formulas, text to columns, conditional format, chart features.
07.03.2021	10.00 AM - 01.00 PM	Utilities/ tools, comparative study between manual process and automated process.
	02.00PM - 05.00PM	Working with graphics'in EXCEL using worksheets as database in accounting, Recording and editing Macros.

10/3/21

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Principal

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**List of Students (V Semester BCA) Participated in Advanced Excel
Certificate Program AY 2020-21**

V Semester BCA for the AY 2020-21			
Sl. No	Reg No.	Name of the Student	Student Signature
1	BC180901	ABDUL KAREEM	<i>Abdul Kareem</i>
2	BC180902	ABU SALITH C	<i>Abu Salith C</i>
3	BC180903	ADITHYA H R	<i>Adithya H R</i>
4	BC180904	AISHWARYA K A	<i>Aishwarya K A</i>
5	BC180905	ANANYA S K	<i>Ananya S K</i>
6	BC180906	ANISH S T	<i>Anish S T</i>
7	BC180907	ANISHASHARAN	<i>Anishasharan</i>
8	BC180909	ANNAPOORNA N	<i>Annapoorna N</i>
9	BC180911	ANUSHA K	<i>Anusha K</i>
10	BC180912	ANUSHREE S	<i>Anushree S</i>
11	BC180913	ARPITHA S	<i>Arpitha S</i>
12	BC180916	BHOOMIKA C	<i>Bhoomika C</i>
13	BC180917	BINDU E	<i>Bindu E</i>
14	BC180918	BINDU K.G	<i>Bindu K.G</i>
15	BC180919	BINDUSHREE G	<i>Bindu</i>
16	BC180920	CHAITRA N PAWAR	<i>Chaitra N Pawar</i>
17	BC180922	CHANDAN R	<i>Chandan R</i>
18	BC180923	CHANDANA G C	<i>Chandana G C</i>

[Signature]
Principal

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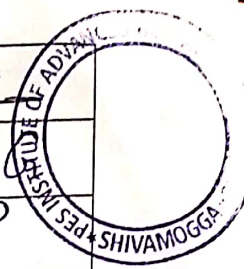


19	BC180924	CHANDANA G.M	Chand
20	BC180925	CHIRANJEEVI CHANDRASEKHAR K	Chiranjeevi
21	BC180926	CHRISTOS STANLEY MIRANDA	Miranda
22	BC180927	DAMINI H S	Damini
23	BC180928	DEEPA N	Deepa
24	BC180929	DEVARAJ N S	Devaraj
25	BC180930	EMMANUEL	Emmanuel
26	BC180931	FAZILAT TABASSUM	Tabassum
27	BC180932	GNANAMURTHY S	Murthy
28	BC180934	HARIS P C	Haris
29	BC180935	HARSHA U SHET	Harsha
30	BC180936	HARSHITHA S R	Harshitha
31	BC180937	INA GONSALVES	Ina
32	BC180938	JEEVITHA K.U	Jeeritha
33	BC180939	JYOTHI N.G	Jyothi
34	BC180941	KAVANA J S	Kavana
35	BC180942	KAVERI M	Kaveri
36	BC180943	KAVYA R	Kavya.
37	BC180944	KIRANKUMAR KALLANGOWDA PATIL	Kirankumar
38	BC180945	KRUTHIK J S	Kruthik
39	BC180946	KUSUMA R	Kusuma
40	BC180947	MADAN B.M	Madan
41	BC180948	MADHUSHREE B M	Madhushree
42	BC180949	MANASA B	Manasa
43	BC180950	MANOJKUMAR G M	Manoj
44	BC180951	MEGHA B L	Megha

Principal 10/3/2024



45	BC180952	MEGHANA N	Meghana N
46	BC180953	MEGHANA N.G	Meghana N.G.
47	BC180954	MEGHANA P	Meghana P
48	BC180955	MITHUN CHITTAKKI N.K	Mithun
49	BC180956	MOHAMMED AKRAM	Mohammed
50	BC180957	MOKSHITH RAJ B.V	Mokshith
51	BC180958	MONISHA U	Monisha
52	BC180959	NAGASHREE H S	Nagashree
53	BC180960	NANDASHREE M RAO	Nandashree
54	BC180961	NAYANA N.M	Nayana
55	BC180962	NAYANA N S	Nayana
56	BC180963	NAYANA V	Nayana .
57	BC180964	NIKHIL S	Nikhil
58	BC180965	NIKITHA	Nikitha
59	BC180966	NIKITHA M SHET	Nikitha M.
60	BC180967	NIKITHASHREE S	Nikitha
61	BC180968	NISHA FARHEEN	Nisha Farheen
62	BC180969	NISHANTH B M	Nishanth B M
63	BC180970	PAVITHRA P	Pavithra
64	BC180971	POOJA N	Pooja N
65	BC180972	PRAJWAL C	Prajwal C
66	BC180974	PREETHAM N	Preetham
67	BC180975	PREETHU M	Preethu
68	BC180977	PRIYANKA R	Priya
69	BC180978	PRIYANKA S M	Priyanka S.M
70	BC180979	REVATHI P K	Revathi



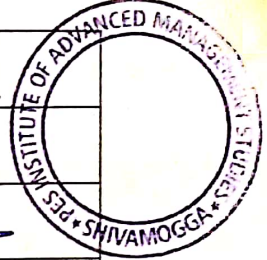
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71	BC180980	ROOPASHREE GUJJAR V	Roopa
72	BC180981	ROSHAN REJI K	Rohan
73	BC180982	RUSHIKA R	Rushika
74	BC180983	SADHANA K.M	Sadha LM
75	BC180984	SAGAR C GOLASANGI	Sagar
76	BC180985	SAHANA M NAYAK	Sahana M. Nayak
77	BC180986	SAHANA S	Sahana S
78	BC180987	SAHANALOKESH H.L	Sahana
79	BC180988	SANJANA KADAM	Sanjana
80	BC180989	SANJANA R NAVLE	Sanjana R
81	BC180990	SANJAY NUCCHIN N B	Sanjay
82	BC180991	SHAHARIKA A S	Shaharika AS
83	BC180992	SHAILA KOTI V.N	Shaila
84	BC180993	SHARAN B MAVINKERE	Sharan
85	BC180994	SHINY LESLY	Shiny Lesly
86	BC180995	SHISHIRA BHAVANA G.V	Shishira G.V
87	BC180996	SHOBITHA U NAYAK	Shobitha
88	BC180997	SHRADDHA S	Shraddha S
89	BC180998	SHREEYUKTHA T P S	Shreeyuktha
90	BC180999	SHREYA S	Shreya
91	BC181000	SHUBHAM M JAIN	Shubham
92	BC181001	SINCHANA D.R	Sinchana D.R
93	BC181002	SINCHANA T.S	Sinchana
94	BC181003	SINDHU S	Sindhu S
95	BC181004	SMRUTHI S DESHPANDE	Smruthi
96	BC181005	SNEHA S M	Sneha



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97	BC181006	SPANDANA R	<u>Spandana</u>
98	BC181007	SRUSHTI H A	<u>Srushti H A</u>
99	BC181008	SUMATA NAIK	<u>Sumata</u>
100	BC181009	SUSHMITHA S	<u>Sushmitha S</u>



Yes 19/3/2024

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PESIAMS

Prerana Educational and Social Trust®, Shivamogga

PES Institute of Advanced Management Studies, Shivamogga

(Affiliated to Kuvempu University and Recognized by Govt. of Karnataka)

&

Hero Bhagath Motors. Bangalore



CERTIFICATE

This is to certify that Mr./Ms. Arusha . k of V Sru BCA has successfully completed the 30 Hours of Certification Course on Advanced Excel held during 07 - 08 - 2021 to 07 - 08 - 2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with Bhagath Motors, Bangalore.

H. Sridhar
Principal

10/10/2021
Principal

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.

[Signature]
Manager-Operations





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Bhagath Motors. Bangalore

&

CERTIFICATE



This is to certify that Mr./Ms. Devaraj. N. S of V Sura BCA has successfully completed the 30 Hours of Certification Course on Advanced Excel held during 07-02-2021 to 07-03-2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with Bhagath Motors, Bangalore.

H. S. S. S. S.
Principal

Principal

PES Institute of Advanced Management Studies

NH 206, Sagar Road

SHIVAMOGGA-577 204.

[Signature]
Manager-Operations



No.

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 23rd day of July – Two Thousand Eighteen (23-07-2018),

BETWEEN

PES Institute of Advanced Management Studies, N H -206, Sagar Road, Shivamogga, the First Party represented herein by its Principal Dr. Kasamsetty Sailatha (hereinafter referred as 'First Party')

AND

M/s Candor Business Solutions Pvt. Ltd. having its registered office at No.106, 1st Floor, Chandra Layout Main Road, Bangalore - 560072, and represented herein by its General Manager, Mrs S K Hemavathi, (hereinafter referred to as "Second Party").

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

- a. The First Party is a Higher Educational Institution named:

PES Institute of Advanced Management Studies, Shivamogga
and

The Second Party is **M/s Candor Business Solutions Pvt. Ltd.** engaged in the area of Payroll & Statutory Compliance Outsourcing, HR & Statutory Audit Services, Finance & Accounts and selling of Payroll Software.

- b. The First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

For CANDOR BUSINESS SOLUTIONS PVT. LTD.

K. Sailatha
23/7/2018
Principal

Hemavathi S.K.
Authorised Signatory

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204

No.

- c. The Parties intent to cooperate and focus their efforts on cooperation within area of skill based training, education and research.
- d. Both the Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION:

- 1.1 Both the Parties are united by common interests and objectives and they shall establish channels of communication and co-operation that will promote and advance their respective operations and the Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 The First Party and the Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.

CLAUSE 2 SCOPE OF THE MoU:

- 2.1 The budding graduates from the institution could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge. The Second Party will give valuable inputs to the First Party in teaching / training methodology so that the students fit into the industrial scenario meaningfully.
- 2.2 **Industrial Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group of companies. The industrial visits will provide exposure the students and faculty through this association and build confidence and prepare them to have a smooth transition from academic to working career.

K. Sailatha
23/7/2018
Principal

Sh
Chennavalli SK

Phone: 8147053084

8147053085

PES Institute of Advanced Management Studies

email : principaliams@pestrust.edu.in

: pesiams@pestrust.edu.in

Website : pestrust.edu.in/pesiams

(Affiliated to Kuvempu University, Recognized by Govt. of Karnataka)

N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

No.

2.3 Internship / Project: The Second Party will actively engage to undertake the

Internship / Project by the students of the First Party.

2.4 Guest Lectures: The Second Party to extend the necessary support to deliver guest lecturer at least one per semester on the contemporary topics to the students of the First Party to expose them to corporate culture.**2.5 Certificate Course:** The Second Party should offer at least one certificate course of contemporary aspects of their domain to the students of the First Party to enhance the knowledge of the students.**2.6** There is no financial commitment on the part of both the parties.**CLAUSE 3 VALIDITY****3.1** This MOU shall be effective from the date of its approval by competent authorities at both ends and the duration of the MOU shall be for a period of 5 years.**3.2** During its tenancy, the MOU may be extended or terminated by a prior notice of one month by either party.**3.3** Any clause of the MOU may be modified or amended by mutual agreement between the parties.**AGREED:**

For

PES Institute of Advanced Management Studies, Shivamogga

Authorized Signatory

K. Sailatho
23/7/2018
Principal

PES Institute of Advanced Management Studies

NH 206, Sagar Road

SHIVAMOGGA-577 204

For

M/s Candor Business Solutions Pvt. Ltd. Bangalore

For CANDOR BUSINESS SOLUTIONS PVT. LTD.

S K Hemavathi

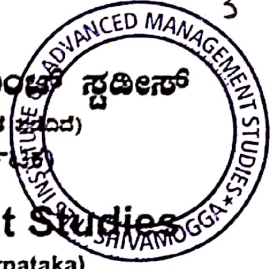
General Manager, Operations

Witness1:

(M. S. R. Nagaraja)

Witness2:

(V. Mohan)



Certificate Course on Stock Market Operations

Course Description

This Certificate course in stock market operations is a 30 hour programme formulated for those who wish to enter the stock market and become Stock Market Dealers, Equity Analyst, Stock Analyst, System Operators'. The objective of this course is to equip the students with necessary stock market conceptual framework and practical knowledge so that students can apply the same in researching equity markets for wealth creation. The best in this course introduces the students to the process of how to find and analyze companies, determine the risk of a stock investment or trade, proper entry and exist time of the stock. Further, it is a basic programme in Job Oriented Series with Placement Records.

Course Objectives:

The Course aims to facilitate the Students in Stock Market Operations as well in practice by:

- To familiarize the students to the basic ideas of stock market and develop the knowledge about the SEBI Act,
- To increase the efficiency of the students associated with the capital market and to enable them to keep pace with the changing environment.
- It involves case studies which will help the students to understand better by providing practical knowledge to analyze capital markets.


Principal

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NH 206, Sagar Road
SHIVAMOGGA-577 204.



Phone: 8147053084
8147053085

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(ಉಪಮುಖ್ಯ ವಿಶ್ವವಿದ್ಯಾನಿಲಯದ ಸಂಯೋಜನೆಯಲ್ಲಿರುವ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾನ್ಯತೆ ಪಡೆದಿದೆ)
ಎನ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

PES Institute of Advanced Management Studies

email : principaliams@pestrust.edu.in
: pesiams@pestrust.edu.in
Website : pestrust.edu.in/pesiams

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N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

Certificate Course on Stock Market Operations

Total 30 Hours

Unit	Course Inputs
Unit – 1	Capital Market and its Operation: (8 Hours) Basic knowledge of Capital Market (Primary Market & Secondary Market), Major Market Participants, Major Exchanges and Indices, Legal Framework and Regulations, Trading and Trading Membership, Clearing and Settlement Process and Fundamental Valuation Concepts Glimpse of various trading software (ODIN, NEAT, NOW) Practical training of market operations.
Unit – 2	Derivative Markets and its Operations : (8 Hours) Introduction to Derivatives, Type of Derivative Contracts, Understanding of Future, Forward, Option and SWAP, Future Contracts, Mechanism & Pricing of Forwarding Contracts, Understanding of Options and it's (Call & Put), Trading, Clearing, and Settlement, Risk Management in Derivatives, Regulatory Frame Work, Accounting of Derivatives and Practical classes for Trading and Methodology.
Unit – 3	Commodity Market: (8 Hours) Understanding Commodity Market, Live Trading in Commodities- MCX and NCDEX and International commodity Vs Domestic Commodity.
Unit - 4	Currency Market: (6 Hours) Currency Derivative and its History, Forward, Future and Options of Currency Derivative, Trading, Clearing, Settlement & Risk Management of Currency Futures, Different Strategy Use for Currency Derivative Trading and Live Trading practices in Currency Derivative Segment.

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Certificate Course on Stock Market Operations
Course Time Table AY 2020-21

Date	Time	Content of the Course
14.02.2021	10.00 AM - 01.00 PM	Capital Market and its Operation: Basic knowledge of Capital Market (Primary Market & Secondary Market), Major Market Participants,
	02.00 PM - 05.00 PM	Major Exchanges and Indices, Legal Framework and Regulations, Trading and Trading Membership.
21.02.2021	10.00 AM - 01.00 PM	Clearing and Settlement Process and Fundamental Valuation Concepts Glimpse of various trading software (ODIN, NEAT, NOW) Practical training of market operations.
	02.00 PM - 05.00 PM	Derivative Markets and its Operations Introduction to Derivatives, Type of Derivative Contracts, Understanding of Future, Forward, Option and SWAP, Future Contracts, Mechanism & Pricing of Forwarding Contracts.
28.02.2021	10.00 AM - 01.00 PM	Understanding of Options and it's (Call & Put), Trading, Clearing, and Settlement, Risk Management in Derivatives, Regulatory Frame Work, Accounting of Derivatives and Practical classes for Trading and Methodology.
	02.00 PM - 05.00 PM	Commodity Market: Understanding Commodity Market.
07.03.2021	10.00 AM - 01.00 PM	Live Trading in Commodities- MCX and NCDEX and International commodity Vs Domestic Commodity.
	02.00 PM - 05.00 PM	Currency Market: (6 Hours) Currency Derivative and its History.
14.03.2021	10.00 AM - 01.00 PM	Forward, Future and Options of Currency Derivative, Trading, Clearing, Settlement & Risk Management of Currency Futures,
	02.00PM - 05.00PM	Different Strategy Use for Currency Derivative Trading and Live Trading practices in Currency Derivative Segment.


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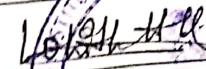
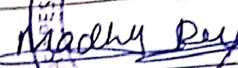
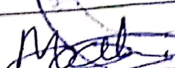

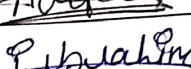
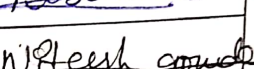
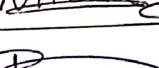
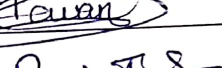
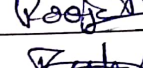
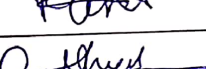
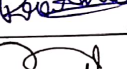


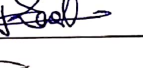

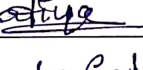
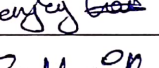
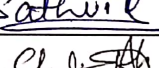
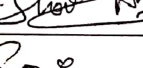
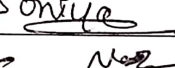
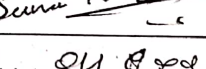

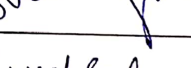

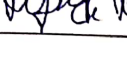


**List of Students (V Semester BBA, B.Com and III Semester M.Com)
Participated in Stock Market Operations Certificate Program AY 2020-21**


V Semester BBA for the AY 2020-21			
Sl. No	Reg No.	Name of the Student	Student Signature
1	BB188901	ABDUL SATTAR	Abdul Sattar
2	BB188903	ADITI DRAVID	Aditi David
3	BB188904	AFIYA	Afiya
4	BB188905	AMOGHA T.K	Amogha T.K
5	BB188907	ARCHANA G N	Archana G.N
6	BB188908	BHUMIKA N.E	Bhumika N.E
7	BB188909	BHUVAN R.P GINGAD	Bhuvan R.P GINGAD
8	BB188910	CHANDANA V	Chandana V
9	BB188911	CHARAN K G	Charan K.G
10	BB188912	CHINTANA N	Chintana N
11	BB188913	CHIRAG J JAIN	Chirag J Jain
12	BB188915	DARSHAN B	Darshan B
13	BB188916	DARSHAN N R	Darshan N.R
14	BB188917	DHRUVAN D	Dhruvan D
15	BB188919	GOWRISHANKAR Y N	Gowrishankar Y.N
16	BB188921	GURUSWAMY H.R	Guruswamy H.R
17	BB188922	HEMANTH JADHAV C	Hemant Jadhav C
18	BB188923	KAVYA T.S	Kavya T.S
19	BB188925	KUSHI P.B	Kushi P.B

Principal

18/2/21


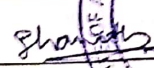
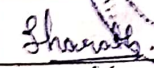
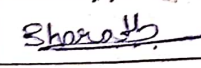
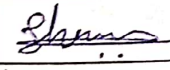
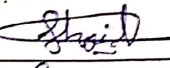
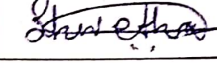
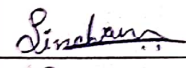
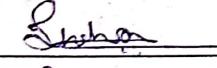
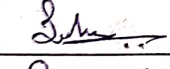
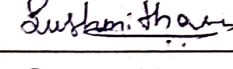
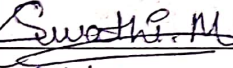
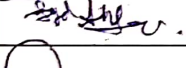
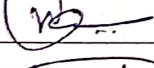
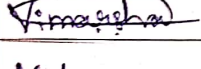
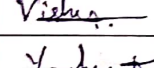
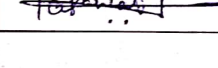
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SHIVAMOGGA-577 204.

20	BB188926	LOHITH H K	
21	BB188927	MADHU DYAVAKKALAVAR	
22	BB188928	MAHAMAD KAIF	
23	BB188929	MOHAMMED ARFAD	
24	BB188930	MOHAMMED IBRAHIM	
25	BB188932	NITEESH GOWDA M M	
26	BB188933	PAVAN M	
27	BB188934	POOJA T S	
28	BB188935	PRAMOD DRAVID N H	
29	BB188936	PRATHEEK K	
30	BB188937	PREETHAM R B	
31	BB188938	RANJITH REDDY T R	
32	BB188939	RASHMI N	
33	BB188940	ROHAN B Y	
34	BB188941	SAFIYA NOORAIN S	
35	BB188943	SANJAY GAIKWAD D	
36	BB188944	SATHVIK B.S	
37	BB188945	SHAIK SUHEL AKRAM	
38	BB188948	SONIYA R	
39	BB188949	SUMANA NAZ	
40	BB188950	SUMITH S JAIN	
41	BB188951	SWAMY A.B	
42	BB188953	SYED SALMAN	
43	BB188954	SYED TOUSIF	
V Semester B.Com for the AY 2020-21			
44	C1811501	ABHISHEK V K	
45	C1811502	ADARSH B	
46	C1811504	ANKITHA B R	


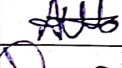
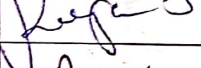
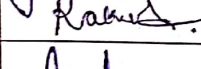
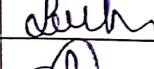
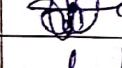
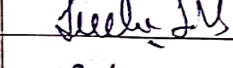
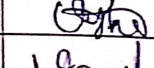
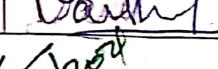

Principal

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48	C1811506	ASTHIK S	Asthi
49	C1811507	BINDU E.H	Bindu
50	C1811508	BINDU P E	Bindu
51	C1811509	DARSHANNAIK	Darshan
52	C1811510	GANAVI B.M	Ganavi
53	C1811511	GANESH K P	Ganesh
54	C1811513	JATHIN KUMAR JAIN	Jathin
55	C1811514	KEERTHI Y	Keerthy
56	C1811515	LALITHSINGH PUROHITH	Lalith
57	C1811516	LUQMAN PASHA	Luqman
58	C1811517	MAHAMMAYI D PRABHU	Mahamayi
59	C1811519	MANJUNATHA M	Manjunath
60	C1811520	MANOHAR K S	Manohar
61	C1811521	MEGHA G	Megha
62	C1811522	MOHAMMED MASOOD	Mohammed
63	C1811523	MOHAMMED SHAHID	Mohammed
64	C1811524	MOHAN R	Mohan
65	C1811525	MURALI G	Murali
66	C1802364	NIDHA ATHER K	Nidha
67	C1811526	NIDHI J R	Nidhi
68	C1811527	NIHARIKA BYRAPLY YATHIRAJU	Niharika
69	C1811528	NITHIN M.C	Nithin
70	C1811531	PALLAVI H.R	Pallavi
71	C1811532	PRIYA C R	Priya
72	C1811533	RAMYASHREE B	Ramyashree
73	C1811535	SAILAKSHMI K.R	Sailakshmi
74	C1811536	SAMPADA R.M	Sampada
75	C1811537	SANATH K M	Sanath

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18/3/2021

76	C1811538	SANJAY M M	
77	C1811539	SHAMANTH B N	
78	C1811540	SHARATH K	
79	C1811541	SHARATH PATIL N.G	
80	C1811542	SHAZIYA BANU	
81	C1811543	SHOIB AKTHAR	
82	C1811544	SHWETHA L	
83	C1811545	SINCHANA T N	
84	C1811546	SNEHA S.K	
85	C1811547	SUHANI A	
86	C1811548	SUSHMITHA R.P	
87	C1811549	SWATHI M	
88	C1811550	SYED AJMAL	
89	C1811551	VARUN D H	
90	C1811552	VIMARSHA D	
91	C1811553	VISHAL K	
92	C1811554	YASHWANTH C R	

III Semester M.Com for the AY 2020-21

93	PC191201	ARPITA L	
94	PC191202	ASIFA KHANUM	
95	PC191204	POOJA S	
96	PC191205	RAKESH U	
97	PC191206	SAMANTHA P R	
98	PC191207	SUMA B.Y	
99	PC191208	SUSHMA S.V	
100	PC191209	USHA H.T	
101	PC191210	VARSHITHA S.P	

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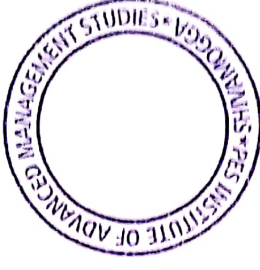
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CERTIFICATE

This is to certify that Mr./Ms. Kavya. J. S of T. Sun BBA has successfully completed
the 30 Hours of Certification Course on Stock Market Operations held during 14-02-2021
to 14-03-2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with M/S Candor
Business Solutions Pvt. Ltd., Bangalore.

H. S. S. S. S.
Principal

14/03/2021

Principal
PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.

[Signature]
General Manager





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CERTIFICATE

This is to certify that Mr./Ms. Mohan. R of T Sem B.com has successfully completed the 30 Hours of Certification Course on Stock Market Operations held during 14 - 02 - 2021 to 14 - 03 - 2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with M/S Candor Business Solutions Pvt. Ltd., Bangalore.

K. Sairaj
Principal

del 18/3/2021
Principal
PES Institute of Advanced Management Studies,
101 206, Sagar Road
SHIVAMOGGA-577 204

[Signature]
General Manager



No.

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 9th day of August – Two Thousand Sixteen (09-08-2016),

BETWEEN

PES Institute of Advanced Management Studies, N H -206, Sagar Road, Shivamogga, the First Party represented herein by its Principal Mr. S R Nagaraja (hereinafter referred as 'First Party')

AND

Vishnu Techsoft Pvt. Ltd., the Second Party, having its registered office at No.2914/E, Hampinagar, Vijayanagar 2nd Stage, Bangalore – 560040 and represented herein by its Director Dr R D Nataraj hereinafter referred to as "Second Party").

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

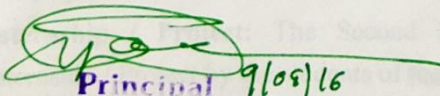
WHEREAS:

- a. The First Party is a Higher Educational Institution named:

PES Institute of Advanced Management Studies, Shivamogga
and

The Second Party is **Vishnu Techsoft Pvt. Ltd., Bangalore** is one of the leading businesses involved in Real Estate, legal, accounting, book-keeping and auditing activities, tax consultancy, market research and public opinion polling, business and management consultancy.

- b. The First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities


Principal 9/08/16

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204

For Vishnu Techsoft Pvt. Ltd.

Authorised Signatory

Page 1 of 3

Phone : 08182 - 640772

08182 - 640812

08182 - 640806

PES Institute of Advanced Management Studies

(Affiliated to Kuvempu University, Recognized by Govt. of Karnataka)

Website : pestrust.edu.in/pesiams

N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

No. 2.4 **Guest Lectures:** The Second Party to extend the necessary support to deliver guest lecturer at least one per semester on the contemporary topics to the students of the First Party to expose them to corporate culture.

2.5 **Certificate Course:** The Second Party should offer at least one certificate course of contemporary aspects of their domain to the students of the First Party to enhance the knowledge of the students.

2.6 There is no financial commitment on the part of both the parties.

CLAUSE 3 VALIDITY

3.1 This MOU shall be effective from the date of its approval by competent authorities at both ends and the duration of the MOU shall be for a period of 5 years.

3.2 During its tenancy, the MOU may be extended or terminated by a prior notice of one month by either party.

3.3 Any clause of the MOU may be modified or amended by mutual agreement between the parties.

AGREED:

For

PES Institute of Advanced Management Studies, Shivamogga

Authorized Signatory

 9/08/2016
Principal

PES Institute of Advanced Management Studies

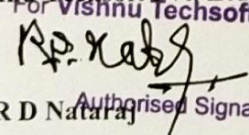
NH 206, Sagar Road

For

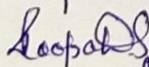
SHIVAMOGGA-577 204

Vishnu Techsoft Pvt. Ltd., Bangalore

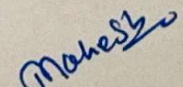
For Vishnu Techsoft Pvt. Ltd.

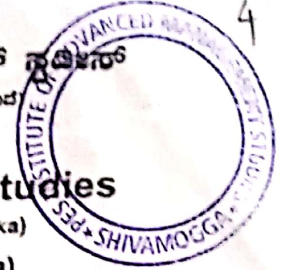

Dr R D Nataraj
Director

Witness1: Roopa D. S.

 07/8/2016

Witness2:


(Mahesh Kumar ms)



Certificate Course on Technical Analysis

Course Description

Our Technical analysis is imperative module for stock traders. The course module not only intends to prepare students for NSE examination – NCFM series. Benefit investors to make a financially sound investment decision. Technical analysis is a term used to define the process to predict market price movements on scope and demand & supply of the market. Importantly, it is a skill set for day traders to manage risk.

Course Objective

The Course aims to facilitate the Students in Technical Analysis as well in practice by:

- To learn simplified techniques to trade in Intraday, Swing Trade, Momentum Trade, and Futures & Options.
- To learn technical analysis moving average, and evening star.
- To make Master in essential tools like candles charts, bars charts, line charts, oscillators etc.


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Certificate Course on Technical Analysis

Total 30 Hours

Unit	Course Inputs
Unit - 1	Introduction to Technical Analysis (6 Hours) Meaning of Technical Analysis, Major Factor behind technical analysis, Advantages of Technical Analysis, Difference between Fundamental and Technical Analysis, Career and scope in Technical Analysis.
Unit - 2	History Behind Technical Analysis (6 Hours) Role of Technical Analysis in Live Market, History of Technical Analysis.
Unit - 3	Types of Charts (3 Hours) Bar chart, Line chart, Point & figure chart, Candlesticks Patterns.
Unit - 4	Implementing Chart and Candlestick Patterns (3 Hours) Support & Resistance levels, Trends, Moving Average, P Gaps, Volume.
Unit - 5	Technical analysis indicators (12 Hours) Relative strength index, Rate of change index (ROC), Stochastic (%K D), Larry William %R, Moving average convergence & divergence (MACD), MACD Histogram, Bollinger ban, Real time computer presentation.

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Certificate Course on Technical Analysis
Course Time Table AY 2020-21

Date	Time	Content of the Course
01.08.2021	10.00 AM - 01.00 PM	Technical Analysis Meaning of Technical Analysis, Major Factor behind technical analysis, Advantages of Technical Analysis.
	02.00 PM - 05.00 PM	Difference between Fundamental and Technical Analysis, Career and scope in Technical Analysis.
08.08.2021	10.00 AM - 01.00 PM	Role of Technical Analysis History of Technical Analysis.
	02.00 PM - 05.00 PM	Role of Technical Analysis in Live Market
15.08.2021	10.00 AM - 01.00 PM	Types of Charts Bar chart, Line chart, Point & figure chart, Candlesticks Patterns.
	02.00 PM - 05.00 PM	Implementing Chart and Candlestick Patterns Support & Resistance levels, Trends, Moving Average, P Gaps, Volume.
22.08.2021	10.00 AM - 01.00 PM	Technical analysis indicators Relative strength index, Rate of change index (ROC)
	02.00 PM - 05.00 PM	Stochastic (%K D), Larry William %R,
29.08.2021	10.00 AM - 01.00 PM	Moving average convergence & divergence (MACD)
	02.00PM - 05.00PM	MACD Histogram, Bollinger ban, Real time computer presentation.

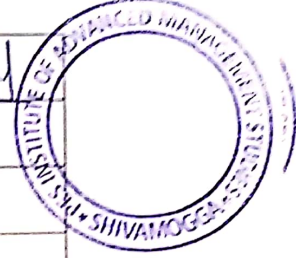

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**List of Students (VI Semester BBA, B.Com and IV Semester M.Com)
Participated in Technical Analysis Certificate Program AY 2020-21**

VI Semester BBA for the AY 2020-21			
Sl. No	Reg No.	Name of the Student	Student Signature
1	BB188901	ABDUL SATTAR	Abdul
2	BB188903	ADITI DRAVID	Aditi
3	BB188904	AFIYA	Afiya
4	BB188905	AMOGHA T.K	Amogha
5	BB188907	ARCHANA G N	Archana
6	BB188908	BHUMIKA N.E	Bhumika
7	BB188909	BHUVAN R.P GINGAD	Bhuvan
8	BB188910	CHANDANA V	Chandana
9	BB188911	CHARAN K G	Charan
10	BB188912	CHINTANA N	Chintana
11	BB188913	CHIRAG J JAIN	Chirag
12	BB188915	DARSHAN B	Darshan
13	BB188916	DARSHAN N R	Darshan
14	BB188917	DHRUVAN D	Dhruvan
15	BB188919	GOWRISHANKAR Y N	Gowrishankar
16	BB188921	GURUSWAMY H.R	Guruswamy
17	BB188922	HEMANTH JADHAV C	Hemant
18	BB188923	KAVYA T.S	Kavya
19	BB188925	KUSHI P.B	Kushi
20	BB188926	LOHITH H K	Lohith
21	BB188927	MADHU DYAVAKKALAVAR	Madhu

51	C1811509	DARSHANNAIK	Darshan
52	C1811510	GANAVI B.M	ganavi
53	C1811511	GANESH K P	ganesh
54	C1811513	JATHIN KUMAR JAIN	Jathin
55	C1811514	KEERTHI Y	Keerthi
56	C1811515	LALITHSINGH PUROHITH	Lalith
57	C1811516	LUQMAN PASHA	Luqman
58	C1811517	MAHAMMAYI D PRABHU	M. Prabhu
59	C1811519	MANJUNATHA M	Manjunath
60	C1811520	MANOHAR K S	Manohar
61	C1811521	MEGHA G	Megha
62	C1811522	MOHAMMED MASOOD	Masood
63	C1811523	MOHAMMED SHAHID	Shahid
64	C1811524	MOHAN R	Mohan
65	C1811525	MURALI G	Murali G
66	C1802364	NIDHA ATHER K	Nidha
67	C1811526	NIDHI J R	Nidhi J. R
68	C1811527	NIHARIKA BYRAPLY YATHIRAJU	Niharika
69	C1811528	NITHIN M.C	Nithin
70	C1811531	PALLAVI H.R	Pallavi
71	C1811532	PRIYA C R	Priya C R
72	C1811533	RAMYASHREE B	Ramyashree
73	C1811535	SAILAKSHMI K.R	Sailakshmi
74	C1811536	SAMPADA R.M	Sampada
75	C1811537	SANATH K M	Sanath
76	C1811538	SANJAY M M	Sanjay
77	C1811539	SHAMANTH B N	Shamant
78	C1811540	SHARATH K	Sharath
79	C1811541	SHARATH PATIL N.G	Sharath
80	C1811542	SHAZIYA BANU	Shaziya
81	C1811543	SHOIB AKTHAR	Shoib



22	BB188928	MAHAMAD KAIF	Mahamad
23	BB188929	MOHAMMED ARFAD	Mohammed Arfad
24	BB188930	MOHAMMED IBRAHIM	Ibrahim
25	BB188932	NITEESH GOWDA M M	Niteesh
26	BB188933	PAVAN M	Pavan
27	BB188934	POOJA T S	Pooja
28	BB188935	PRAMOD DRAVID N H	Pramod
29	BB188936	PRATHEEK K	Pratheek
30	BB188937	PREETHAM R B	Preetham
31	BB188938	RANJITH REDDY T R	Ranjith
32	BB188939	RASHMI N	Rashmi
33	BB188940	ROHAN B Y	Rohan
34	BB188941	SAFIYA NOORAIN S	Safiya
35	BB188943	SANJAY GAIKWAD D	Sanjay
36	BB188944	SATHVIK B.S	Sathvik
37	BB188945	SHAIK SUHEL AKRAM	Shaiik
38	BB188948	SONIYA R	Soniya
39	BB188949	SUMANA NAZ	Sumana
40	BB188950	SUMITH S JAIN	Sumith
41	BB188951	SWAMY A.B	Swamy
42	BB188953	SYED SALMAN	Salman
43	BB188954	SYED TOUSIF	Tousif

VI Semester B.Com for the AY 2020-21

44	C1811501	ABHISHEK V K	Abhishek
45	C1811502	ADARSH B	Adarsh
46	C1811504	ANKITHA B R	Ankitha
47	C1811505	ARSHU R	Arshu
48	C1811506	ASTHIK S	Asthi
49	C1811507	BINDU E.H	Bindu
50	C1811508	BINDU P E	Bindu

82	C1811544	SHWETHA L	Shwetha
83	C1811545	SINCHANA T N	Sinchana
84	C1811546	SNEHA S.K	Sneha S.
85	C1811547	SUHANI A	Suhani
86	C1811548	SUSHMITHA R.P	Sushmitha
87	C1811549	SWATHI M	Swathi
88	C1811550	SYED AJMAL	Syed
89	C1811551	VARUN D H	Varun
90	C1811552	VIMARSHA D	Vimarsha
91	C1811553	VISHAL K	Vishal
92	C1811554	YASHWANTH C R	Yashwanth
IV Semester M.Com for the AY 2020-21			
93	PC191201	ARPITA L	Arpitha
94	PC191202	ASIFA KHANUM	Asifa Khanum
95	PC191204	POOJA S	Pooja
96	PC191205	RAKESH U	Rakesh
97	PC191206	SAMANTHA P R	Samantha
98	PC191207	SUMA B.Y	Suma
99	PC191208	SUSHMA S.V	Sushma
100	PC191209	USHA H.T	Usha
101	PC191210	VARSHITHA S.P	Varshitha

02/09/21

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PES Institute of Advanced Management Studies, Shivamogga
(Affiliated to Kuvempu University and Recognized by Govt. of Karnataka)

Vishnu Techsoft Private Limited, Bangalore



CERTIFICATE

This is to certify that Mr./Ms. Bhumnika N.E of IT sum BBA has successfully completed the 30 Hours of Certification Course on Technical Analysis held during 1-08-2021 to 29-08-2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with Vishnu Techsoft Private Limited, Bangalore.

H. S. S. S. S.
Principal

K. S. S. S. S.

Principal

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NH 206, Sagar Road
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P. S. S. S. S.
Director




Vishnu Techsoft Private Limited, Bangalore



CERTIFICATE

This is to certify that Mr./Ms. Asifa Khanum of IV Sam M.com has successfully completed the 30 Hours of Certification Course on Technical Analysis held during 01 - 08 - 2021 to 29 - 08 - 2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with Vishnu Techsoft Private Limited, Bangalore.


H. S. Sathya
Principal


Principal

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P. R. Nalini
Director

Certificate Course on Stock Market Operations

Course Description

This Certificate course in stock market operations is a 30 hour programme formulated for those who wish to enter the stock market and become Stock Market Dealers, Equity Analyst, Stock Analyst, System Operators'. The objective of this course is to equip the students with necessary stock market conceptual framework and practical knowledge so that students can apply the same in researching equity markets for wealth creation. The best in this course introduces the students to the process of how to find and analyze companies, determine the risk of a stock investment or trade, proper entry and exist time of the stock. Further, it is a basic programme in Job Oriented Series with Placement Records.

Course Objectives:

The Course aims to facilitate the Students in Stock Market Operations as well in practice by:

- To familiarize the students to the basic ideas of stock market and develop the knowledge about the SEBI Act,
- To increase the efficiency of the students associated with the capital market and to enable them to keep pace with the changing environment.
- It involves case studies which will help the students to understand better by providing practical knowledge to analyze capital markets.


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Total 30 Hours

Unit	Course Inputs
Unit – 1	<p>Capital Market and its Operation: (8 Hours)</p> <p>Basic knowledge of Capital Market (Primary Market & Secondary Market), Major Market Participants, Major Exchanges and Indices, Legal Framework and Regulations, Trading and Trading Membership, Clearing and Settlement Process and Fundamental Valuation Concepts Glimpse of various trading software (ODIN, NEAT, NOW) Practical training of market operations.</p>
Unit – 2	<p>Derivative Markets and its Operations : (8 Hours)</p> <p>Introduction to Derivatives, Type of Derivative Contracts, Understanding of Future, Forward, Option and SWAP, Future Contracts, Mechanism & Pricing of Forwarding Contracts, Understanding of Options and it's (Call & Put), Trading, Clearing, and Settlement, Risk Management in Derivatives, Regulatory Frame Work, Accounting of Derivatives and Practical classes for Trading and Methodology.</p>
Unit – 3	<p>Commodity Market: (8 Hours)</p> <p>Understanding Commodity Market, Live Trading in Commodities- MCX and NCDEX and International commodity Vs Domestic Commodity.</p>
Unit - 4	<p>Currency Market: (6 Hours)</p> <p>Currency Derivative and its History, Forward, Future and Options of Currency Derivative, Trading, Clearing, Settlement & Risk Management of Currency Futures, Different Strategy Use for Currency Derivative Trading and Live Trading practices in Currency Derivative Segment.</p>

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Certificate Course on Stock Market Operations
Course Time Table AY 2020-21

Date	Time	Content of the Course
08.08.2021	10.00 AM - 01.00 PM	Capital Market and its Operation: Basic knowledge of Capital Market (Primary Market & Secondary Market), Major Market Participants,
	02.00 PM - 05.00 PM	Major Exchanges and Indices, Legal Framework and Regulations, Trading and Trading Membership.
15.08.2021	10.00 AM - 01.00 PM	Clearing and Settlement Process and Fundamental Valuation Concepts Glimpse of various trading software (ODIN, NEAT, NOW) Practical training of market operations.
	02.00 PM - 05.00 PM	Derivative Markets and its Operations Introduction to Derivatives, Type of Derivative Contracts, Understanding of Future, Forward, Option and SWAP, Future Contracts, Mechanism & Pricing of Forwarding Contracts.
22.08.2021	10.00 AM - 01.00 PM	Understanding of Options and it's (Call & Put), Trading, Clearing, and Settlement, Risk Management in Derivatives, Regulatory Frame Work, Accounting of Derivatives and Practical classes for Trading and Methodology.
	02.00 PM - 05.00 PM	Commodity Market: Understanding Commodity Market.
29.08.2021	10.00 AM - 01.00 PM	Live Trading in Commodities- MCX and NCDEX and International commodity Vs Domestic Commodity.
	02.00 PM - 05.00 PM	Currency Market: (6 Hours) Currency Derivative and its History.
05.09.2021	10.00 AM - 01.00 PM	Forward, Future and Options of Currency Derivative, Trading, Clearing, Settlement & Risk Management of Currency Futures,
	02.00PM - 05.00PM	Different Strategy Use for Currency Derivative Trading and Live Trading practices in Currency Derivative Segment.

11/9/21

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18	BB198921	PRIYANKA B.K	<u>Priyanka</u>
19	BB198922	SAMEER AHAMED R.A	<u>Sameer</u>
20	BB198923	SAMRUDDHI H.P	<u>Samruddhi</u>
21	BB198926	SHANTHAVEERAIAH M.N	<u>Shanthaveeraiah</u>
22	BB198927	SHARATH KUMAR G.U	<u>Sharath</u>
23	BB198928	SHRENIK G.M	<u>Shrenik</u>
24	BB198929	SINDHU M.R	<u>Sindhu</u>
25	BB198930	SNEHA S GOWDA	<u>Sneha</u>
26	BB198931	SPOORTHY M.S	<u>Spoorthy</u>
27	BB198933	THANUSHA R	<u>Thana</u>
28	BB198934	VIJETHA U	<u>Vijetha</u>
29	BB198935	AKARSH T DHANRAJ	<u>Akarsh</u>
30	BB198936	VARUN M.D	<u>Varun</u>
31	BB198937	SAKSHI SALECHA	<u>Sakshi</u>

IV Semester B.Com for the AY 2020-21

32	C1911501	AASTHA JAIN	<u>Aastha</u>
33	C1911502	ABDULLA S ABDUL KAREEM	<u>Abdulla</u>
34	C1911503	AISHWARYA S	<u>Aisha</u>
35	C1911504	ANUSHA A.C	<u>Anusha</u>
36	C1911505	ANUSHASHREE M	<u>Anusha</u>
37	C1911507	CHETHAN KUMAR H.Y	<u>Chetan</u>
38	C1911508	DHANUSH G.N	<u>Dhanush G.N</u>
39	C1911509	FAIZAN PASHA	<u>Faiz</u>
40	C1911510	GANESH	<u>Ganesh</u>
41	C1911511	GANESH D.K	<u>Ganesh</u>

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42	C1911514	HARSHA P	H.
43	C1911515	HARSHITHA M.S	Harshitha
44	C1911516	IBRAHIM KHALEEL	Ibrahim
45	C1911517	IFRA FATHIMA	Ifra
46	C1911518	JEEVAN A	Jeevan
47	C1911519	JEEVITHA R	Jeevitha
48	C1911520	JESLINE FERNANDES	Jesline
49	C1911521	JYOTHI B.A	Jyothi, B.A
50	C1911522	KAVYASHRI M	Kavya
51	C1911523	KIRAN H	Kiran
52	C1911524	KRUTHIKA R	Kruthika
53	C1911525	KRUTHIKA S KALYANI	Kruthika
54	C1911526	NAGAVENI K.R	Nagaveni
55	C1911527	NAMAN J JIRAWALA	Naman
56	C1911528	NANDITHA B	Nanditha
57	C1911529	NARAYAN RAM PATEL	Narayan
58	C1911530	NISCHAY M SALGADI	Nischay
59	C1911531	PALLAVI M	Pallavi
60	C1911532	POOJA G.R	Pooja
61	C1911533	POOJA N	Pooja
62	C1911534	POOJA V.R	Pooja
63	C1911536	PREKSHA A JAIN	Preksha
64	C1911537	PRIYANKA A.Y	Priyanka
65	C1911538	RADHIKA K.S	Radhika
66	C1911539	RAKSHIT M SHET	Rakshit

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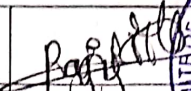
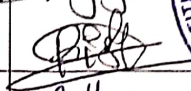
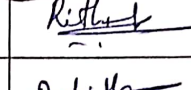
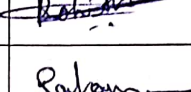
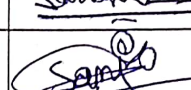
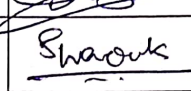
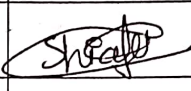
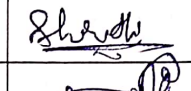
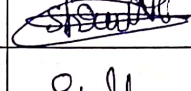

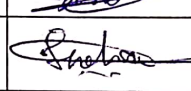
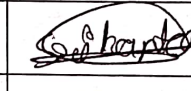
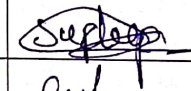
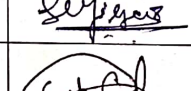

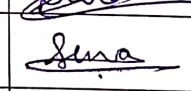
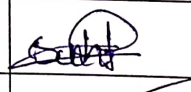
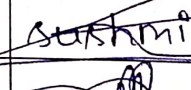
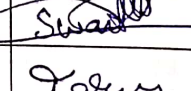
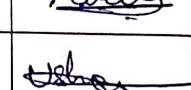
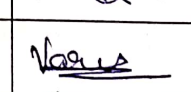

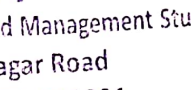

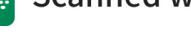
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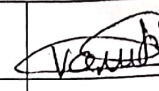
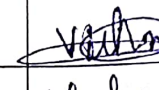
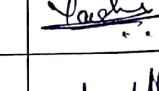
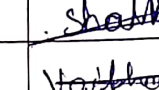
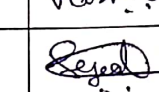
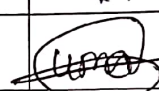
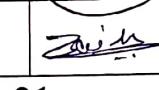
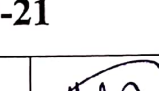

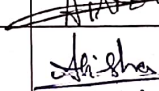
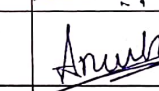
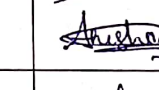
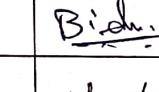
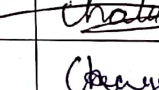
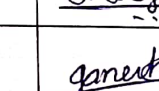
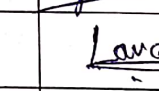
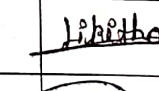

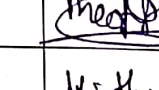
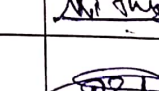
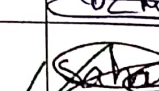
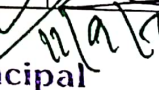
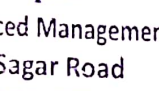
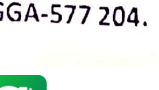
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68	C1911541	RISHAB KUMAR JAIN	
69	C1911542	RITHIK D JAIN	
70	C1911543	ROHITH VAISHNAV	
71	C1911544	SAHANA S	
72	C1911546	SANJEEVAPPA B	
73	C1911547	SAWOOD AHAMED KHAN	
74	C1911548	SHIFANAZ	
75	C1911549	SHREYANS KOTHARI	
76	C1911551	SHRUSTI S	
77	C1911552	SINDHU M.S	
78	C1911553	SINDHU T.M	
79	C1911554	SNEHA A	
80	C1911555	SRIKANTA L	
81	C1911556	SUDEEP S	
82	C1911557	SUFIYAZ	
83	C1911558	SUHAIL KHAN	
84	C1911560	SURYA H	
85	C1911559	SUMA RAO D M	
86	C1911561	SUSHMA RANI M.M	
87	C1911562	SUSHMITHA M.P	
88	C1911563	SWASTHIK H.M	
89	C1911565	TARUN C.M	
90	C1911567	USHA J	
91	C1911568	VARUN M.S	


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92	C1911569	VASUKI S KULKARNI	
93	C1911571	VISHNU VIJAY T.M	
94	C1911572	YASHWANTH S.C	
95	C1911574	SHASHANK S.M	
96	C1911864	VAIBHAVI T G	
97	C1911564	SYED AYAN	
98	C1911566	UMA RAO .D .M	
99	C1911573	ZAIN SAKEN	
II Semester M.Com for the AY 2020-21			
100	PC201201	ABHISHEK M SHET	
101	PC201202	AISHWARYA RAJ	
102	PC201203	ANISHA	
103	PC201204	ANUSHA H M	
104	PC201205	ANUSHA NAGAPATI DIXIT	
105	PC201206	BINDU D	
106	PC201207	CHALUKYA V	
107	PC201208	CHAYA M S	
108	PC201209	GANESH DOIZODE	
109	PC201210	LAVANYA D M	
110	PC201211	LIKITHA J	
111	PC201212	MANDARA M SHET	
112	PC201213	MEDHINI HEGDE	
113	PC201214	NITHYA C N	
114	PC201215	OZWIN SANTHMAYER	
115	PC201217	SAHANA M RAO	

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116	PC201218	SANCHITA A S	<u>Sanchita</u>
117	PC201219	SANGEETHA B M	<u>Sangeetha</u>
118	PC201220	SANGEETHA C H	<u>Sangeetha</u>
119	PC201221	SHARANYA B V	<u>Sharanya</u>
120	PC201222	SHASHIKALA S	<u>Shashikala</u>
121	PC201223	SHILPA B Y	<u>Shilpa</u>
122	PC201224	SHREYAS S P	<u>Shreyas</u>
123	PC201225	SHRINIDHI GANAPATI HEGDE	<u>Shrinidhi</u>
124	PC201226	SINCHANA B V	<u>Sinchana</u>
125	PC201227	SINDHU M	<u>Sindhu</u>
126	PC201228	SUMA S KAMATH	<u>Suma</u>



del 21/4/2021
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CERTIFICATE

This is to certify that Mr./Ms. Mohammed Sahil. S.A of IV sem BBA has successfully completed the 30 Hours of Certification Course on Stock Market Operations held during 08 - 08 - 2021 to 06 - 09 - 2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with M/S Candor Business Solutions Pvt. Ltd., Bangalore.

K. S. Sathya
Principal

K. S. Sathya
Principal
PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.

[Signature]
General Manager





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K. S. Sathya
Principal

11/9/2021
Principal
PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.
General Manager





सत्यमेव जयते

INDIA NON JUDICIAL

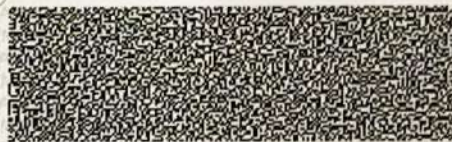
Government of Karnataka

Rs. 100

e-Stamp

Certificate No. : IN-KA40862757688776S
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Purchased by : PES INSTITUTE OF ADVANCED MANAGEMENT STUDIES SMG
Description of Document : Article 12 Bond
Description : M O U
Consideration Price (Rs.) : 0
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First Party : PES INSTITUTE OF ADVANCED MANAGEMENT STUDIES SMG
Second Party : MS FICOM ENGINEERING PRIVATE LIMITED BANGALORE
Stamp Duty Paid By : PES INSTITUTE OF ADVANCED MANAGEMENT STUDIES SMG
Stamp Duty Amount(Rs.) : 100
 (One Hundred only)

सत्यमेव जयते



Please write or type below this line

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 8th day of October of Two Thousand Twenty (8-10-2020)

BETWEEN

PES Institute of Advanced Management Studies, N H -206, Sagar Road, Shivamogga, the First Party represented herein by its Principal, Dr. Kasamsetty Sailatha (hereinafter referred as 'First Party') **AND**

M/s FICOM Engineering Private Limited, having its office at Plot no.10E,10F,Chokkanhalli Village, Kasaba Hobli, Hosakote Indl area, Bangalore - 562114 the Second Party, and represented herein by its Director R.N.Sohan Kumar, (hereinafter referred to as "Second Party").

K. Sailatha
Principal
8/10/2020

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NH 206, Sagar Road
SHIVAMOGGA-577 204

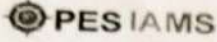
For Ficom Engineering Pvt. Limited

Authorised Signatories

Page 1 of 4

Statutory Alert:

1. The authenticity of this stamp can be verified at www.shilestamp.com or using a Stamp Mobile App of Stock Holding Corporation of India. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.



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8147053085

email : principal@pestrust.edu.in
: pesiams@pestrust.edu.in
Website : pestrust.edu.in/pesiams

ಪಿಇಎಮ್‌ಸಿ ಇನ್‌ಸ್ಟಿಟ್ಯೂಟ್ ಆಫ್ ಅಡ್ವಾನ್ಸ್‌ಡ್ ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್ ಸ್ಟಡೀಸ್
(ಕೆಎಂಪು ವಿಶ್ವವಿದ್ಯಾಲಯದ ಸಂಯೋಜನೆಗೊಳಪಟ್ಟಿದೆ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾನ್ಯತೆ ಪಡೆದಿದೆ)
ಎಸ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

PES Institute of Advanced Management Studies

(Affiliated to Kuvempu University, Recognized by Govt. of Karnataka)

N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

- a. The First Party is a Higher Educational Institution named:

PES Institute of Advanced Management Studies, Shivamogga
and

The Second Party is M/s FICOM Engineering Private Limited, Bangalore engaged
Manufacturing and Supplying of wide range of FRP Cabinets, FRP Junction Boxes,
FRP Fabricated Panels and FRP Engineering Products etc.,

- b. The First Party & Second Party believe that collaboration and co-operation between
themselves will promote more effective use of each of their resources, and provide
each of them with enhanced opportunities.
- c. The Parties intent to cooperate and focus their efforts on cooperation within area
of skill based training, education and research.
- d. Both the Parties, being legal entities in themselves desire to sign this MOU for
advancing their mutual interest.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET
FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION:

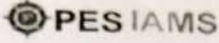
- 1.1 Both the Parties are united by common interests and objectives and they shall
establish channels of communication and co-operation that will promote and
advance their respective operations and the Parties shall keep each other informed
of potential opportunities and shall share all information that may be relevant to
secure additional opportunities for one another.

K. S. Sathish
Principal
8/10/2020

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204

For Ficom Engineering Pvt. Limited

[Signature]
Authorised Signatories



ಕಿಇಎಸ್ ಇನ್‌ಸ್ಟಿಟ್ಯೂಟ್ ಆಫ್ ಅಡ್ವಾನ್ಸ್‌ಡ್ ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್ ಸ್ಟಡೀಸ್
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ಎಸ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

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: pesiams@pestrust.edu.in
Website : pestrust.edu.in/pesiams

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- 1.2 The First Party and the Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.

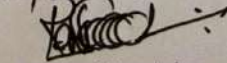
CLAUSE 2 SCOPE OF THE MOU:

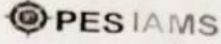
- 2.1 The budding graduates from the institution could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge. The Second Party will give valuable inputs to the First Party in teaching / training methodology so that the students fit into the industrial scenario meaningfully.
- 2.2 **Industrial Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group of companies. The industrial visits will provide exposure the students and faculty through this association and build confidence and prepare them to have a smooth transition from academic to working career.
- 2.3 **Internship / Project:** The Second Party will actively engage to undertake the Internship / Project by the students of the First Party.
- 2.4 **Guest Lectures:** The Second Party to extend the necessary support to deliver guest lecturer at least one per semester on the contemporary topics to the students of the First Party to expose them to corporate culture.
- 2.5 **Certificate Course:** The Second Party should offer at least one certificate course of contemporary aspects of their domain to the students of the First Party to enhance the knowledge of the students.
- 2.6 There is no financial commitment on the part of both the parties.


Principal

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NH 206, Sagar Road
SHIVAMOGGA-577 204

For Ficom Engineering Pvt. Limited


Authorised Signatories



ಪಿಇಎಸ್‌ಐಎಂಎಸ್ ಅಭಿವೃದ್ಧಿ ಸಂಸ್ಥೆ
(ಒಂದು ವಿಶ್ವವಿದ್ಯಾಲಯದ ಸಂಯೋಜನೆಯಲ್ಲಿರುವ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾನ್ಯತೆ ಪಡೆದಿದೆ)

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8147053085

PES Institute of Advanced Management Studies

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: pesiams@pesttrust.edu.in
Website : pesttrust.edu.in/pesiams

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N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

CLAUSE 3 VALIDITY

- 3.1 This MOU shall be effective from the date of its approval by competent authorities at both ends and the duration of the MOU shall be for a period of 5 years.
- 3.2 During its tenancy, the MOU may be extended or terminated by a prior notice of one month by either party.
- 3.3 Any clause of the MOU may be modified or amended by mutual agreement between the parties.

AGREED:

For

PES Institute of Advanced Management Studies, Shivamogga

Authorized Signatory

[Signature]
Principal
8/10/2020

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204

For

M/s FICOM Engineering Private Limited, Bangalore.

For Ficom Engineering Pvt. Limited

[Signature]
Authorised Signatories

R N Sohan Kumar

Director

Witness1: *[Signature]* 8/10/2020
(Dr. S.R. Nagaraj)

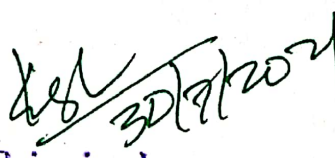
Witness2: *[Signature]*
ph - 7022549411

Certificate Program on Digital Marketing

This course is designed for practical learning, where students will be expected to work with marketing datasets, dummy display ads, virtual website optimization, SEO based on instructions in lectures and class discussions. At the end of this course, the participants will understand various channels and activities essential to plan to implement and manage an effective digital marketing strategy for their businesses. The course also empowers students with the right skills required to be professional digital marketers. The program, which also covers the labs, tools and other short courses, is delivered through streaming video lessons by top-notch authors, speakers, and consultants.

Objectives:

- Exploring the emerging tools offered by the internet.
- Understand and estimate the mindset of the online consumer.
- Design tools to enhance online consumer experiences.
- Monitor, evaluate and iterate traffic-building activities for marketers.
- Evaluate internet-marketing metrics and identify KPI.
- Benefit the marketers through better consumer segmentation, forecasting consumer trends and consumer analytics.


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ಪಿಇಎಮ್‌ಎಸ್ ಇನ್‌ಸ್ಟಿಟ್ಯೂಟ್ ಆಫ್ ಅಡ್ವಾನ್ಸ್‌ಡ್ ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್ ಸ್ಟಡೀಸ್
(ಎಮ್‌ಎಂ ವಿಶ್ವವಿದ್ಯಾನಿಲಯದ ಸಂಯೋಜನೆಯಲ್ಲಿರುವ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾನ್ಯತೆ ಪಡೆದಿದೆ)
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Certificate Course on Digital Marketing

Total 30 Hours

Unit	Course Inputs
Unit – 1	<p>Digital Marketing (6 Hours)</p> <p>Digital Marketing – An Overview and Introduction – The changing face of advertising, the technology behind digital marketing, Key terms and concepts</p> <p>Marketing: Meaning, Digital Marketing. Understanding marketing strategy, the building blocks of marketing, Search Engine Optimization Practitioner.</p>
Unit – 2	<p>Content Marketing (18 Hours)</p> <p>Content Marketing: Meaning, Need, An Overview, The growth of content marketing in the digital age, Technical and architectural strategies.</p> <p>Content strategies: Offsite Optimization strategies, Click-through and site conversion strategies: social media and Internet audience Profiling Case studies.</p> <p>Location and mobile commerce, integrating mobile into online and pay per click practitioner. Location and social media, tracking social media campaigns, social media marketing; rules of engagement, tools of the trade, advantages and challenges.</p>
Unit – 3	<p>Email Marketing (06 Hours)</p> <p>Email Marketing: introduction, key terms and concepts, email strategy and planning, step by step process, tools of the trade, advantages and challenges.</p> <p>Display Advertising, Digital Brand Strategies Other important elements of DM channels</p>

Principal

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8147053085

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(ಉಪವಿಭಾಗೀಯ ಸಂಯೋಜನೆಯಡಿ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾನ್ಯತೆ ಪಡೆದಿದೆ)
ಎನ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

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Certificate Course on Digital Marketing Course Time Table AY 2020-21

Date	Time	Content of the Course
25.07.2021	10.00AM - 1.00 PM	Digital Marketing – An Overview and Introduction – The changing face of advertising, the technology behind digital marketing, Key terms and concepts
	2.00 PM - 5.00 PM	What is marketing? What is digital marketing? Understanding marketing strategy, the building blocks of marketing, Search Engine Optimization Practitioner
01.08.2021	10.00 AM - 1.00 PM	Content Marketing – Why content? An Overview, The growth of content marketing in the digital age, Technical and architectural strategies
	2.00 PM - 5.00 PM	Content strategies: Offsite Optimization strategies, Click-through and site conversion strategies: social media and Internet audience Profiling Case study
08.08.2021	10.00 AM - 1.00 PM	Mobile Marketing Practitioner: introduction, key terms and concepts, the role of mobile in personal communication, mobile messaging channels
	2.00 PM - 5.00 PM	Location and mobile commerce, integrating mobile into online and pay per click practitioner
15.08.2021	10.00 AM - 1.00 PM	Social Media Channels: introduction, key terms and concepts, social media channels, social networking, content creation, book marking and aggregating
	2.00 PM - 5.00 PM	Location and social media, tracking social media campaigns, social media marketing; rules of engagement, tools of the trade, advantages and challenges
22.08.2021	10.00 AM - 1.00 PM	Email Marketing: introduction, key terms and concepts, email strategy and planning, step by step process, tools of the trade, advantages and challenges
	2.00 PM - 5.00 PM	Display Advertising, Digital Brand Strategies Other important elements of DM channels

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30/8/2021





Phone: 8147053084
8147053085

ಹಿರಿವಿಠ್ ಇನ್ಫರ್ಮೇಷನ್ ಆಫ್ ಅಡ್ವಾನ್ಸ್ಡ್ ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್ ಸ್ಟಡೀಸ್
(ಉವೆಂಪು ವಿಶ್ವವಿದ್ಯಾಲಯದ ಸಂಯೋಜನೆಯಲ್ಲಿ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾನ್ಯತೆ ಪಡೆದಿದೆ)
ಎನ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

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N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

List of Students (II Semester BBA and B.Com) Participated in Digital Marketing Certificate Program AY 2020-21

II Semester BBA for the AY 2020-21			
Sl. No	Reg No.	Name of the Student	Student Signature
1	BB208901	AL MOMINA	
2	BB208902	ALFIYA KHANUM	
3	BB208903	ANUSHA P U	
4	BB208904	BHUMIKA V	
5	BB208905	DARSHAN B V	
6	BB208906	DILIP KUMAR A	
7	BB208907	DIRAJ PATEL	
8	BB208908	GOUTHAM S	
9	BB208909	M P SRUSHTI	
10	BB208910	M R GURUDEVA	
11	BB208911	MANOJ S L	
12	BB208912	MANU G M	
13	BB208913	MEHEK FAZAL	
14	BB208914	MERCHANT MAHAJABEEN	
15	BB208915	MOHAMED SHIZAN	
16	BB208916	MOHAMMED AIJAZ	
17	BB208917	MOHAMMED AYAN	
18	BB208918	MOHAMMED SAHILULLA	
19	BB208919	MOHIT POKAR	



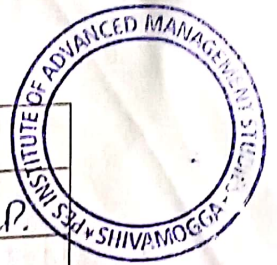
20	BB208920	MONISH S	Monish S
21	BB208921	MONISHA M B	Monisha M B
22	BB208922	NAYANA R	Nayana R
23	BB208923	NIDARSHAN B Y	Nidarshan B Y
24	BB208924	NISHANTH S T	Nishanth S T
25	BB208925	PAVAN R	Pavan R
26	BB208926	PRAMODH S ARADHYA	Pramodh S
27	BB208927	PREETHAM G	Preetham G
28	BB208928	RAMYA RAMESH	Ramya Ramesh
29	BB208929	REEM MARIYAM	Reem Mariyam
30	BB208930	ROHAN JADAV M	Rohan J
31	BB208931	S PRIYANKA	S Priyanka
32	BB208932	S S NITHIN	S S Nithin
33	BB208933	SAHANA B	Sahana B.
34	BB208934	SANJANA C S	Sanjana C S
35	BB208935	SANJAY S	Sanjay S
36	BB208936	SAVITHA M S	Savitha M S
37	BB208937	SINDU S	Sindu S
38	BB208938	SIRI S GADDAD	Siri S
39	BB208940	SOWJANYA S	Sowjanya S
40	BB208939	SOWMYA ELIGER	Sowmya Eliger
41	BB208941	SYED AMEEZ	Syed Ameez
42	BB208942	SYED MOHSIN H	Syed Mohsin
43	BB208943	VARSHA D HOLLA	Varsha D
44	BB208944	YADUNANDANA N	Yadunandana N
II Semester B.Com for the AY 2020-21			
45	C2011586	RATAN B M	Ratan B M
46	C2011605	SINCHANA C C	Sinchana C C
47	C2011535	HALESH H N	Halesh H N
48	C2011547	KEERTHAN P	Keerthana P

02/09/21

Principal
2/9/2021



49	C2011571	PALLAVI K R	Pallavi
50	C2011503	ABHISHREE S P	Abhishree S P.
51	C2011512	AYUSH R	Af
52	C2011609	SPOORTHY B R	Spoorthi
53	C2011589	RUMANA TAHZAIN	Rumana
54	C2011522	CHANDANA Y	Chandana
55	C2011591	SACHIN S	Sachin S
56	C2011537	HARSHITH NUCHIN K	Harshith
57	C2011518	CHAITHANYA R	Chaith
58	C2011623	VARSHITHA S	Vs
59	C2011504	AKSHITHA P A	Aksh
60	C2011546	KARTHIK J	Karthik
61	C2011582	RAHUL R MUGADUR	Rahul
62	C2011580	PREM N	Prem N
63	C2011585	RAMESH P	Ram
64	C2011620	SYEDA AYESHA SIDDIQUA	Ayesha
65	C2011531	GANESH S	Ganesh
66	C2011539	INCHARA H L	Inchara
67	C2011560	MANOJ S M	Manoj
68	C2011574	PAVYA DHARSHINI P	Pavya
69	C2011562	MOAIN KHAN AFRIDI	Moain
70	C2011626	VISHAL M	Vishal M
71	C2011617	SWATHI M	Swathi
72	C2011625	VINUTHA K	Vinutha
73	C2011600	SHASHANKA GOWDA R	Shashanka
74	C2011533	H S RAJESH	Rajesh
75	C2011543	JITHENDER SINGH	Jithender



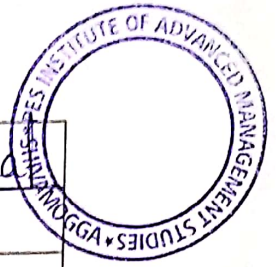
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76	C2011506	ANAGHA G	Anagha
77	C2011603	SHREYA H J	Shreya
78	C2011616	SWATHI B	Swathi
79	C2011618	SWATHI S	S
80	C2011509	ANUSHA S	Anusha
81	C2011622	ULLAS C R	Ullas
82	C2011525	D J PRAAJNA	Prajna
83	C2011501	ABHISHEK J	Abhishek K S
84	C2011583	RAKSHATH K T	Rakshath
85	C2011621	TASMIYA	Tasmiya
86	C2011542	JAVERIYA FIRDOSE	Javeriya
87	C2011575	POOJA T G	Pooja
88	C2011577	PRAJWAL H L	Prajwal
89	C2011576	PRAJNA H R	Prajna
90	C2011538	HEMANTH UDUPA N	Hemant
91	C2011541	J ARIHANTH JAIN	Arihant
92	C2011557	MADHU B N	Madhu
93	C2011612	SRUJAN T S	Srujan
94	C2011598	SEEMA H S	Seema
95	C2011551	KEHKASHAN KHANUM	Keshan
96	C2011615	SUMAYYA FIRDOSE	Sumayya
97	C2011619	SYED ZAHID	Syed
98	C2011549	KEERTHANA M SAJJAN	Keerthana
99	C2011555	LIKITH K S	Likith
100	C2011607	SOURABHA S S	Sourabha
101	C2011606	SIRI S S	Siri S S
102	C2011516	BINDU L	Bindu



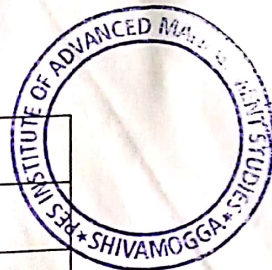
21/1/2021
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103	C2011563	MOHAMMED AREEB	Areeb
104	C2011592	SADIYA KOUNAIN	Sadiya
105	C2011519	CHAITHRA S N	Chaithra
106	C2011587	RATHAN P	Chaitra
107	C2011502	ABHISHEK L D	Abhishek
108	C2011601	SHAZIYA NOORAIN	Shaziya
109	C2011508	ANUSHA M	Anusha
110	C2011510	ARJUN GOWDA M P	Arjun
111	C2011569	NIKITHA BHANSALI	Nikitha
112	C2011554	KUSHAL SALER G L	Kushal
113	C2011523	CHETAN KUMAR S A	Chethan
114	C2011573	PAVAN K R	Pavan
115	C2011567	NANDAN KUMAR S	Nandan
116	C2011564	MOHAMMED SHUAIB	Shuaib
117	C2011566	NAMITHA K R	Namitha
118	C2011584	RAKSHITH R	Rakshith
119	C2011579	PRAYUKTHA K P	Prayuktha
120	C2011521	CHANDANA SABHA S	Chandana
121	C2011614	SRUSTI S	Srusti
122	C2011608	SOURAV DATTA B S	Sourav
123	C2011507	ANANYA B S	Ananya
124	C2011610	SPOORTHY S	Spoorthy
125	C2011513	BHARATH. J	Bharath
126	C2011526	DEEPA R D	Deepa
127	C2011594	SANDESH MANJUNATHA GOWDAR	Manjunath
128	C2011581	RADHIKA M	Radhika
129	C2011540	ISHWARYA S V	Ishwarya



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130	C2011570	NITEESH J A	Niteesh
131	C2011565	MOHAN RAJ N	Moh
132	C2011593	SAMPATH H S	Sampath H S
133	C2011602	SHREENIDHI M	Shreenidhi
134	C2011624	VASANTH B M	Varanth B M
135	C2011534	HAFEEZ ULLA KHAN	Hafeez Ulla Khan
136	C2011544	JYOTHIKA P G	Jyothika
137	C2011511	ASWIN M NAIR	Aswin
138	C2011530	DINESH R KUMKUMGAR	Dinesh R
139	C2011505	AMISHA S JAIN	Amish
140	C2011528	DEVIKA L	Devika
141	C2011556	LOHITH KUMAR T M	Lohith
142	C2011553	KRISHNAMURTHI T R	Krishna Murthi T R
143	C2011611	SPOORTHY B M	Spoorthy
144	C2011520	CHANDAN A	Chandan A
145	C2011627	VISHWAS MAHENDRA H M	Vishwas H M
146	C2011613	SRUSHTI H M	Srushti
147	C2011536	HARSHAVARDHAN K J	Harsh
148	C2011588	RIZWAN B	Rizwan
149	C2011532	GOWDA VIGNESH CHANDRA	Vignesh G
150	C2011604	SHREYA K H	Shreya
151	C2011558	MAHALAKSHMI K	Mahalakshmi K
152	C2011595	SANGEETHA S	Sangeetha
153	C2011550	KEERTHI B K	Keerthi B K
154	C2011596	SANJU D	Sanju
155	C2011548	KEERTHANA G B	Keerthana G B
156	C2011517	CHAITANYA IYENGAR U K	Chaitanya Iyengar

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157	C2011524	CHITRASHREE T M	Chitra Shree
158	C2011527	DEEPIKA B P	Deepika
159	C2011552	KIRAN KUMAR S	Kiran Kumar S
160	C2011545	K R VRUSHANK	Vrushank
161	C2011529	DHEERAJ JAIN	Dheeraj
162	C2011578	PRATHIK P JAIN	Prathik P Jain
163	C2011572	PALLAVI REDDY	Pallavi Reddy
164	C2011559	MANOJ S C	Manoj
165	C2011590	S M MANOJ	S M Manoj
166	C2011568	NAYAN KUMAR	Nayan Kumar
166	C2011515	BI BI FATHIMA	Bi Bi Fathima
167	C2011599	SHARIBA TASNEEM NOOR	Shariba Tasneem Noor
168	C2011597	SAYAM JAIN S	Sayam Jain
169	C2011514	BHAVESH J JAIN	Bhavesh J Jain
170	C2011561	MEETH D	Meeth D



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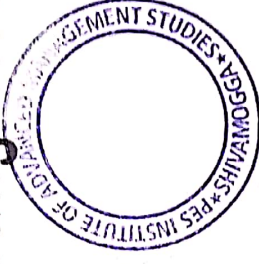
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&

M/S FICOM Engineering Private Limited, Bangalore



CERTIFICATE

This is to certify that Mr./Ms. M. P. Saushti of Gen BBA has successfully completed the 30 Hours of Certification Course on Digital Marketing held during 25-07-2021 to 22-08-2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with M/S FICOM Engineering Private Limited, Bangalore.

H. Sairath
Principal

K. S. Sagar
Principal
PES Institute of Advanced Management Studies
NH 206, Sagar Road
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[Signature]
Director





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M/S FICOM Engineering Private Limited, Bangalore

CERTIFICATE



This is to certify that Mr./Ms. Ananya . B.S of T. Ben B. com has successfully completed the 30 Hours of Certification Course on Digital Marketing held during 25-07-2021 to 22-08-2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with M/S FICOM Engineering Private Limited, Bangalore.

K. S. Sathya
Principal

del
Principal

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.

[Signature]
Director



Certificate Course on Stock Market Operations

Course Description

This Certificate course in stock market operations is a 30 hour programme formulated for those who wish to enter the stock market and become Stock Market Dealers, Equity Analyst, Stock Analyst, System Operators'. The objective of this course is to equip the students with necessary stock market conceptual framework and practical knowledge so that students can apply the same in researching equity markets for wealth creation. The best in this course introduces the students to the process of how to find and analyze companies, determine the risk of a stock investment or trade, proper entry and exist time of the stock. Further, it is a basic programme in Job Oriented Series with Placement Records.

Course Objectives:

The Course aims to facilitate the Students in Stock Market Operations as well in practice by:

- To familiarize the students to the basic ideas of stock market and develop the knowledge about the SEBI Act,
- To increase the efficiency of the students associated with the capital market and to enable them to keep pace with the changing environment.
- It involves case studies which will help the students to understand better by providing practical knowledge to analyze capital markets.

30/7/21


Principal

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Phone: 8147053084
8147053085

ಪಿಇಎಸ್ ಇನ್‌ಸ್ಟಿಟ್ಯೂಟ್ ಆಫ್ ಅಡ್ವಾನ್ಸ್‌ಡ್ ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್ ಸ್ಟಡೀಸ್
(ಉಪಮು ವಿಸ್ತರಿಸಲ್ಪಟ್ಟ ಸಂಯೋಜನೆಗೊಳಪಟ್ಟ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾನ್ಯತೆ ಪಡೆದಿದೆ)
ಎನ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

PES Institute of Advanced Management Studies

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: pesiams@pestrust.edu.in
Website : pestrust.edu.in/pesiams

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N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

Certificate Course on Stock Market Operations

Total 30 Hours

Unit	Course Inputs
Unit - 1	Capital Market and its Operation: (8 Hours) Basic knowledge of Capital Market (Primary Market & Secondary Market), Major Market Participants, Major Exchanges and Indices, Legal Framework and Regulations, Trading and Trading Membership, Clearing and Settlement Process and Fundamental Valuation Concepts Glimpse of various trading software (ODIN, NEAT, NOW) Practical training of market operations.
Unit - 2	Derivative Markets and its Operations : (8 Hours) Introduction to Derivatives, Type of Derivative Contracts, Understanding of Future, Forward, Option and SWAP, Future Contracts, Mechanism & Pricing of Forwarding Contracts, Understanding of Options and it's (Call & Put), Trading, Clearing, and Settlement, Risk Management in Derivatives, Regulatory Frame Work, Accounting of Derivatives and Practical classes for Trading and Methodology.
Unit - 3	Commodity Market: (8 Hours) Understanding Commodity Market, Live Trading in Commodities- MCX and NCDEX and International commodity Vs Domestic Commodity.
Unit - 4	Currency Market: (6 Hours) Currency Derivative and its History, Forward, Future and Options of Currency Derivative, Trading, Clearing, Settlement & Risk Management of Currency Futures, Different Strategy Use for Currency Derivative Trading and Live Trading practices in Currency Derivative Segment.

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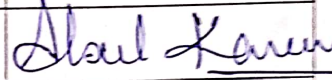
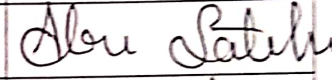


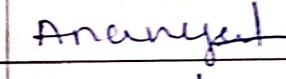
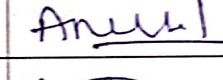

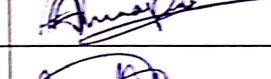
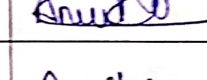
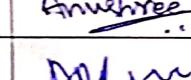
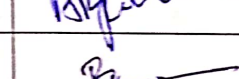
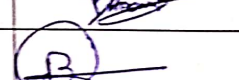
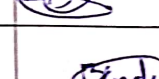
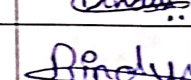
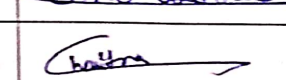
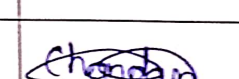
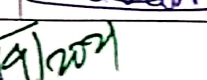
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Certificate Course on Stock Market Operations
Course Time Table AY 2020-21

Date	Time	Content of the Course
01.08.2021	10.00 AM - 01.00 PM	Capital Market and its Operation: Basic knowledge of Capital Market (Primary Market & Secondary Market), Major Market Participants,
	02.00 PM - 05.00 PM	Major Exchanges and Indices, Legal Framework and Regulations, Trading and Trading Membership.
08.08.2021	10.00 AM - 01.00 PM	Clearing and Settlement Process and Fundamental Valuation Concepts Glimpse of various trading software (ODIN, NEAT, NOW) Practical training of market operations.
	02.00 PM - 05.00 PM	Derivative Markets and its Operations Introduction to Derivatives, Type of Derivative Contracts, Understanding of Future, Forward, Option and SWAP, Future Contracts, Mechanism & Pricing of Forwarding Contracts.
15.08.2021	10.00 AM - 01.00 PM	Understanding of Options and it's (Call & Put), Trading, Clearing, and Settlement, Risk Management in Derivatives, Regulatory Frame Work, Accounting of Derivatives and Practical classes for Trading and Methodology.
	02.00 PM - 05.00 PM	Commodity Market: Understanding Commodity Market.
22.08.2021	10.00 AM - 01.00 PM	Live Trading in Commodities- MCX and NCDEX and International commodity Vs Domestic Commodity.
	02.00 PM - 05.00 PM	Currency Market: (6 Hours) Currency Derivative and its History.
29.08.2021	10.00 AM - 01.00 PM	Forward, Future and Options of Currency Derivative, Trading, Clearing, Settlement & Risk Management of Currency Futures,
	02.00PM - 05.00PM	Different Strategy Use for Currency Derivative Trading and Live Trading practices in Currency Derivative Segment.


Principal

**List of Students (VI Semester BCA) Participated in Stock Market Operations
Certificate Program AY 2020-21**

VI Semester BCA for the AY 2020-21			
Sl. No	Reg No.	Name of the Student	Student Signature
1	BC180901	ABDUL KAREEM	
2	BC180902	ABU SALITH C	
3	BC180903	ADITHYA H R	
4	BC180904	AISHWARYA K A	
5	BC180905	ANANYA S K	
6	BC180906	ANISH S T	
7	BC180907	ANISHASHARAN	
8	BC180909	ANNAPOORNA N	
9	BC180911	ANUSHA K	
10	BC180912	ANUSHREE S	
11	BC180913	ARPITHA S	
12	BC180916	BHOOMIKA C	
13	BC180917	BINDU E	
14	BC180918	BINDU K.G	
15	BC180919	BINDUSHREE G	
16	BC180920	CHAITRA N PAWAR	
17	BC180922	CHANDAN R	

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18	BC180923	CHANDANA G C	Chandana
19	BC180924	CHANDANA G.M	Chandana
20	BC180925	CHIRANJEEVI CHANDRASEKHAR K	Chiranjeevi
21	BC180926	CHRISTOS STANLEY MIRANDA	Christos
22	BC180927	DAMINI H S	Damini
23	BC180928	DEEPA N	Deepa
24	BC180929	DEVARAJ N S	Devaraj
25	BC180930	EMMANUEL	Emmanuel
26	BC180931	FAZILAT TABASSUM	Fazilat
27	BC180932	GNANAMURTHY S	Gnanamurthy
28	BC180934	HARIS P C	Haris
29	BC180935	HARSHA U SHET	Harsha
30	BC180936	HARSHITHA S R	Harshitha
31	BC180937	INA GONSALVES	Ina
32	BC180938	JEEVITHA K.U	Jeevitha
33	BC180939	JYOTHI N.G	Jyothi
34	BC180941	KAVANA J S	Kavana
35	BC180942	KAVERI M	Kaveri
36	BC180943	KAVYA R	Kavya
37	BC180944	KIRANKUMAR KALLANGOWDA PATIL	Kirankumar
38	BC180945	KRUTHIK J S	Kruthik
39	BC180946	KUSUMA R	Kusuma
40	BC180947	MADAN B.M	Madan
41	BC180948	MADHUSHREE B M	Madhushree
42	BC180949	MANASA B	Manasa

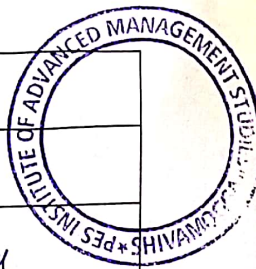
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43	BC180950	MANOJKUMAR G M	<u>manoj</u>
44	BC180951	MEGHA B L	<u>megha</u>
45	BC180952	MEGHANA N	<u>meghana</u>
46	BC180953	MEGHANA N.G	<u>Megha</u>
47	BC180954	MEGHANA P	<u>megha</u>
48	BC180955	MITHUN CHITTAKKI N.K	<u>Mithun</u>
49	BC180956	MOHAMMED AKRAM	<u>Akram</u>
50	BC180957	MOKSHITH RAJ B.V	<u>Mokshith</u>
51	BC180958	MONISHA U	<u>Monisha</u>
52	BC180959	NAGASHREE H S	<u>Nagashree</u>
53	BC180960	NANDASHREE M RAO	<u>Nandashree</u>
54	BC180961	NAYANA N.M	<u>Nayana</u>
55	BC180962	NAYANA N S	<u>Nayana</u>
56	BC180963	NAYANA V	<u>Nayana</u>
57	BC180964	NIKHIL S	<u>Nikhil</u>
58	BC180965	NIKITHA	<u>Nikitha</u>
59	BC180966	NIKITHA M SHET	<u>Nikitha</u>
60	BC180967	NIKITHASHREE S	<u>Nikitha</u>
61	BC180968	NISHA FARHEEN	<u>Nisha</u>
62	BC180969	NISHANTH B M	<u>Nishanth</u>
63	BC180970	PAVITHRA P	<u>Pavithra</u>
64	BC180971	POOJA N	<u>Pooja</u>
65	BC180972	PRAJWAL C	<u>Prajwal</u>
66	BC180974	PREETHAM N	<u>Preetham</u>
67	BC180975	PREETHU M	<u>Preethu</u>



Principal

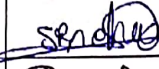

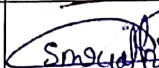
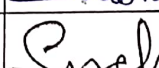
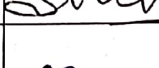
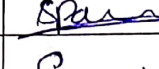
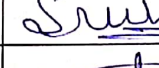
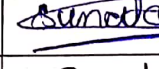
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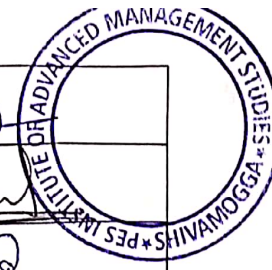
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93	BC181002	SINCHANA T.S	
94	BC181003	SINDHU S	
95	BC181004	SMRUTHI S DESHPANDE	
96	BC181005	SNEHA S M	
97	BC181006	SPANDANA R	
98	BC181007	SRUSHTI H A	
99	BC181008	SUMATA NAIK	
100	BC181009	SUSHMITHA S	




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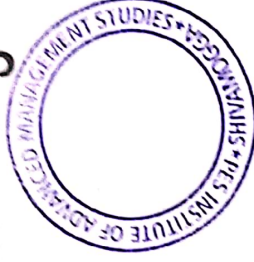
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CERTIFICATE

This is to certify that Mr./Ms. Shradha. S of Sum BCA has successfully completed the 30 Hours of Certification Course on Stock Market Operations held during 01 - 08 - 2021 to 29 - 08 - 2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with M/S Candor Business Solutions Pvt. Ltd., Bangalore.

K. Sairam
Principal

K. Sairam
Principal

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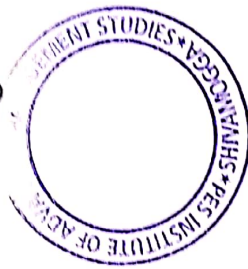
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CERTIFICATE

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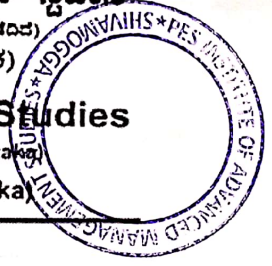
K. S. Sainath
Principal

K. S. Sainath
Principal

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[Signature]
General Manager





Certificate Program on Payroll Management

Course Description

Handling and preparing the payroll for the business' employees has been just one task of the accounting department. The employee who handles the payroll tasks in an accounting department must follow specific procedures and must work toward setting objectives. Common payroll objectives include maintaining the employees' hours and payments, calculating commissions and bonuses, prepare tax payments for each paycheck, and print payroll reports for the master budget and expense budget.

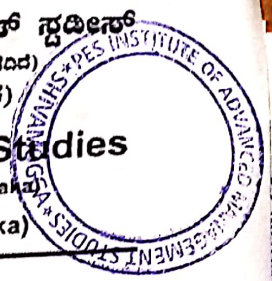
Course Objective

- To prepare a detailed salary record of all the employees in an organization; Generate Pay Slips through the calculation of salary; ensure the proper use of manpower
- To provide a payroll system that will rapidly process payroll computation
- To design a one click management of salary and employee record
- To create a payroll system with varied level access control
- To train people with accounting experience and to provide complementary skills in payroll management
- Use the appropriate tax tables to determine the applicable withholding tax.

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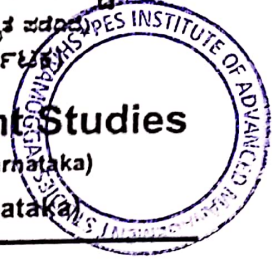
Certificate Program on Payroll Management

Total 30 Hours

Unit	Course Inputs
Unit – 1	Brief introduction on software development process (6 Hours) Importance of software development process to build quality product, phases of SDLC, importance of stake holder ideas and requirements, identification of new skills and requirements, gap identification and analysis.
Unit – 2	Payroll Management System (PMS) (8 Hours) Introduction to PMS, its limitations, importance at organization level, stages of payroll process, how an organization can be helped to achieve its business goals by automating the payroll management system and know how to customize individual PMS and how to manage problems. An overview of PMS service providers and features of leading service providers, hands on session.
Unit – 3	Salary calculation considering different pay structure (3 Hours) Salary components and their calculations, salary breakup calculation, CTC. Leave management system (LMS) (3 Hours) Why leave management is important?- an overview, limitations of LMS, functionalities of effective leave management system, how LMS can help organizations by saving money and improving operations?- hands on session.
Unit – 4	Advanced Salary Calculation: (6 Hours) Introduction, key terms and concepts, arrear calculation, income tax calculation procedure, full and final settlement, hands on session.
Unit-5	Utilities/ Tools, Comparative study between manual process and automated process (4 Hours) Cloud based payroll services: introduction, services, tools, advantages and challenges. Hands on session.

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Certificate Course on Payroll Management
Course Time Table AY 2020-21

Date	Time	Content of the Course
08.08.2021	10.00 AM - 01.00 PM	Brief introduction on software development process Importance of software development process to build quality product, phases of SDLC, importance of stake holder ideas and requirements, identification of new skills and requirements, gap identification and analysis.
	02.00 PM - 05.00 PM	Payroll Management System (PMS) Introduction to PMS, its limitations, importance at organization level, stages of payroll process, how an organization can be helped to achieve its business goals by automating the payroll management system and know how to customize individual PMS and how to manage problems.
15.08.2021	10.00 AM - 01.00 PM	An overview of PMS service providers and features of leading service providers, hands on session.
	02.00 PM - 05.00 PM	Salary calculation considering different pay structure Salary components and their calculations, salary breakup calculation, CTC.
22.08.2021	10.00 AM - 01.00 PM	Leave management system (LMS) Why leave management is important?- an overview, limitations of LMS, functionalities of effective leave management system.
	02.00 PM - 05.00 PM	How LMS can help organizations by saving money and improving operations?- hands on session.
29.08.2021	10.00 AM - 01.00 PM	Advanced Salary Calculation: Introduction, key terms and concepts.
	02.00 PM - 05.00 PM	Arrear calculation, income tax calculation procedure, full and final settlement, hands on session.
05.09.2021	10.00 AM - 01.00 PM	Utilities/ Tools, Comparative study between manual process and automated process
	02.00PM - 05.00PM	Cloud based payroll services: introduction, services, tools, advantages and challenges. Hands on session.

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List of Students (IV Semester BCA and B.Sc.) Participated in Payroll Management Certificate Program AY 2020-21

IV Semester BCA for the AY 2020-21			
Sl. No	Reg No.	Name of the Student	Student Signature
1	BC190901	AARON KUMAR MABEN	Aaron Kumar
2	BC190902	ABDUL RAZAK K	Abdul Razak K
3	BC190903	ABHINAM B.S	Abhinam B.S
4	BC190904	ADITHYA D.G	Adithya D. G
5	BC190905	ADITHYA T.B	Adithya T.B
6	BC190906	AISHWARYA S	Aishwarya S
7	BC190907	AKSHATHA A.S	Akshatha
8	BC190908	AKSHATHA M	Akshatha M
9	BC190909	ANAGHA BHOOPALAM T.R	Anagha
10	BC190910	ANIL B RATHOD	Anil B. Rathod
11	BC190911	ANJALI P.K	Anjali P.K
12	BC190912	ANKITH H.D	Ankith H.D
13	BC190913	ANUJNA V	Anujna V
14	BC190914	ANVITHA S	Anvitha S
15	BC190916	ARPITHA S SANNAGOUDAR	Arpitha S Sannagoudar
16	BC190917	BANDA SANDHYA	Banda Sandhya
17	BC190918	BHAGEERATHI T	Bhageerathi T
18	BC190920	BHOOMIKA K.B	Bhoomika K.B
19	BC190921	BHOOMIKA M	Bhoomika M
20	BC190922	BHOOMIKA R MURTHY	Bhoomika R Murthy

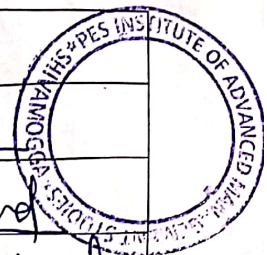
21	BC190923	BHOOMIKA T.S	Bhoomika T.S
22	BC190924	BINDU B.M	Bindu B.M
23	BC190925	CHANDANA G.K	Chandana G.K
24	BC190926	CHEZHAN KUMAR	Chethan Kumar
25	BC190927	CHINTAN S.U	Chintan S.U
26	BC190928	CHIRANTH S	Chiranth S
27	BC190929	DIVYA C.B	Divya C.B
28	BC190930	DIVYA N.K	Divya N.K
29	BC190932	GAANA A	Gaana A
30	BC190933	HABEEB UR RAHAMAN	Habeeb Ur Rahman
31	BC190934	HARSHITH S.R	Harshith S.R
32	BC190935	HEMANTH D.G	Hemant D.G
33	BC190936	JAYALAKSHMI S	Jayalakshmi S
34	BC190937	JAYANTH C.L	Jayanth C.L
35	BC190938	KARAN S.N	Karan S.N
36	BC190939	KAVANA G.S	Kavana G.S
37	BC190940	KAVANA P	Kavana P
38	BC190941	KAVYA S	Kavya S
39	BC190942	KIRANKUMAR THORATH K	Kirankumar Thorath K
40	BC190943	KISHAN G	Kishan G
41	BC190944	LINGARAJU M.P	Lingaraju M.P
42	BC190945	LOYOLA DSOUZA	Loyola Dsouza
43	BC190946	MADATHALA RAJASHEKAR REDDY	Madathala Rajashekar Reddy
44	BC190947	MADHURA G.P	Madhura G.P
45	BC190948	MADHURA H.S	Madhura H.S
46	BC190949	MAITHILI BHAT	Maithili Bhat
47	BC190950	MALLIKARJUN T.R	Mallikarjun T.R
48	BC190951	MANASA D.A	Manasa D.A

49	BC190952	MANASA K.C	Manasa
50	BC190953	MANOHAR V	Manohar
51	BC190954	MANOJ RAMACHANDRA HEGDE	Manoj
52	BC190955	MANOJ S	Manoj
53	BC190956	MANOJ S.M	Manoj
54	BC190957	MEGHANA G	Meghana G
55	BC190958	MIRZA FAIZAN BAIG	Mirza
56	BC190959	MOHAMMED FAIZ	M. Faiz
57	BC190960	MOHAMMED SABEEL	Mohammed. Sabeel
58	BC190961	MOHAMMED SALIM SUHAIL	Salim
59	BC190962	MOHAMMED SAMEER SULTHAN	Mohammed Sameer
60	BC190963	NANDANA G.R	Nandana
61	BC190964	NAYANA R	Nayana
62	BC190965	NAYANA V.R	Nayana
63	BC190966	NEHA KOUSAR G	Neha. Kousar
64	BC190967	NISHANTH M.R	Nishanth
65	BC190968	NITHIN S	Nithin
66	BC190969	NITHISH S SHETTY	Nithish
67	BC190970	NIVEDITHA S	Niveditha S
68	BC190971	PADMANABHA M SHANBHAG	Padma
69	BC190972	PADMINI K.C	Padmini
70	BC190973	PAVAN KUMAR H.M	Pavan
71	BC190974	POOJA H.S	Pooja
72	BC190975	POOJITHA S	Poojitha S
73	BC190976	PRADEEP M	Pradeep
74	BC190977	PRATHIKSHA M NOOLEE	Prathiksha M
75	BC190978	PREETHI H.P	Preethi
76	BC190979	PREETHI T.R	Preethi

77	BC190980	PRIYANKA M.T	Priyanka M.T
78	BC190982	RAGHURAM A.P	Raghu
79	BC190983	RAJATH H	Rajath H
80	BC190984	RAKSHITHA A.U	Rakshitha
81	BC190985	RANGASWAMY M	Rangaswamy
82	BC190986	RANJITHA T	Ranjitha
83	BC190987	RAZIQA PASHA	Raziqa Pasha
84	BC190988	RESHMA M M	Reshma
85	BC190989	SADANA K.N	Sadana. K.N
86	BC190990	SADIYA FATHIMA	Fathima
87	BC190991	SAFRIN BANU	Safrin
88	BC190992	SAHANA S	Sahana S
89	BC190993	SAMEER MUSAVEER	Sameer
90	BC190994	SAMIYA KHANUM A	Samiya. Khanum A
91	BC190995	SHAMA BHAT	Shama
92	BC190996	SHAMANTH S	Shamant S
93	BC190997	SHARLIN L	Sharlin
94	BC190998	SHRIVATHSA M.K	Vatso
95	BC190999	SHWEETHA B	Shweetha
96	BC191000	SHYLESH SHENOY	Shylesh
97	BC191001	SINCHANA N S	Sinchana
98	BC191003	SNEHA D	Sneha
99	BC191004	SNEHA L	Sneha.
100	BC191006	SUMANTH U	Sumant
101	BC191007	SUMITH M	Sumi
102	BC191008	SUSHANTH S.V	Sushanth.
103	BC191009	SWATHI S	Swathi
104	BC191010	TARUN C.L	Tarun



105	BC191011	TEJASWINI B.H	Tef
106	BC191012	UMME SALMA	Ummel
107	BC191013	VARSHA C.H	Varsha
108	BC191014	VIDYASHREE B	vidyashree
109	BC191015	VIKAS G.B	vikas
110	BC191016	VYSHAK HARISH REVANKAR	vysrak
111	BC191017	YASHASWINI	Yashaswini
112	BC191018	YASHASWINI L	Yashaswini
113	BC191019	YASHAWANTHA N	Yash
114	BC190572	PRAMITH H P	Pramith
115	BC180915	BHARATH A	Bharath
116	BC190919	BHARANI B S	Bharani
IV Semester B.Sc. for the AY 2020-21			
117	S1904701	ABHISHEK G	Abhishek
118	S1904702	ANKITHA ANIL	Ankitha
119	S1904703	ANVITHA N	Anvitha
120	S1904704	ARBIYA	Arbiya
121	S1904705	BHOOMIKA G.S	Bhoonika
122	S1904706	CHANDANA C	chandana
123	S1904707	GOWTHAM S.R	Gowtham
124	S1904708	HARISH Y	Harish
125	S1904709	HARSHINI M PATIL	Harshini
126	S1904710	HUSNA SANIYAN	Husna
127	S1904711	LILIAN RAMOLA	Lilian
128	S1904712	MANJUBHARGAVI C	Manjuba
129	S1904713	MITHUN G.U	Mithun
130	S1904714	NASEEBA KHANUM	Naseeba
131	S1904715	NAVYA D	Navya



132	S1904717	PAVANKUMAR K.T	Pavas
133	S1904718	PRAJWAL SINGH G	Prajwal
134	S1904719	PRAJWALA K.S	Praj
135	S1904720	PUNITH S	Punith
136	S1904721	SANDHARSHINI J NAYAKA	Sandharshini
137	S1904722	SANKALPA K	Sankalpa
138	S1904723	SINCHANA M SHET	Sinchana
139	S1904724	SINCHANA N	Sinchana
140	S1904725	YASHASWINI S	Yashaswini
141	S1904726	SUNIL NAYAK A	Sunil



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H. S. S. S. S.
Principal

del ut 2021
Principal
PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.

[Signature]
General Manager





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K. S. Sathya
Principal

Principa
Principal
PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.

[Signature]
General Manager



No.

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 8th day of August – Two Thousand Nineteen (08-08-2019),

BETWEEN

PES Institute of Advanced Management Studies, N H -206, Sagar Road, Shivamogga, the First Party represented herein by its Principal Dr. Kasamsetty Sailatha (hereinafter referred as 'First Party')

AND

M/s Sahyadri Healthcare & Diagnostics Pvt. Ltd. Having its Reg.office at 26, 2nd Floor, Prerana Chambers, Nehrunagar Main Road, Kumarapark, Bangalore-560020 the Second Party, and represented herein by its Manager Mr V Mohan (hereinafter referred to as "Second Party").

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

- a. The First Party is a Higher Educational Institution named:

PES Institute of Advanced Management Studies, Shivamogga

and

The Second Party is **M/s Sahyadri Healthcare & Diagnostics Pvt. Ltd.**

Bangalore is one of the leading specialized health care service provider & real estate business.

- b. The First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- c. The Parties intent to cooperate and focus their efforts on cooperation within area of skill based training, education and research.

K. Sailatha
Principal 08/08/2019

PES Institute of Advanced Management Studies

NH 206, Sagar Road

SHIVAMOGGA-577 204

For SAHYADRI HEALTHCARE & DIAGNOSTICS PVT LTD

[Signature]
AUTHORISED SIGNATORY

Phone: 8147053084
8147053085

PES Institute of Advanced Management Studies

email : principaliams@pestrust.edu.in
: pesiams@pestrust.edu.in
Website : pestrust.edu.in/pesiams

(Affiliated to Kuvempu University, Recognized by Govt. of Karnataka)

N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

No. d. Both the Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION:

- 1.1 Both the Parties are united by common interests and objectives and they shall establish channels of communication and co-operation that will promote and advance their respective operations and the Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 The First Party and the Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.

CLAUSE 2 SCOPE OF THE MoU:

- 2.1 The budding graduates from the institution could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge. The Second Party will give valuable inputs to the First Party in teaching / training methodology so that the students fit into the industrial scenario meaningfully.
- 2.2 **Industrial Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group of companies. The industrial visits will provide exposure the students and faculty through this association and build confidence and prepare them to have a smooth transition from academic to working career.

K. Saralatha
Principal 3/8/2022

For SAHYADRI HEALTHCARE & DIAGNOSTICS PVT LTD

[Signature]
AUTHORISED SIGNATORY

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8147053085**PES Institute of Advanced Management Studies**email : principaliams@pestrust.edu.in
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No.

2.3 Internship / Project: The Second Party will actively engage to undertake the Internship / Project by the students of the First Party.**2.4 Guest Lectures:** The Second Party to extend the necessary support to deliver guest lecturer at least one per semester on the contemporary topics to the students of the First Party to expose them to corporate culture.**2.5 Certificate Course:** The Second Party should offer at least one certificate course of contemporary aspects of their domain to the students of the First Party to enhance the knowledge of the students.**2.6** There is no financial commitment on the part of both the parties.**CLAUSE 3 VALIDITY****3.1** This MOU shall be effective from the date of its approval by competent authorities at both ends and the duration of the MOU shall be for a period of 5 years.**3.2** During its tenancy, the MOU may be extended or terminated by a prior notice of one month by either party.**3.3** Any clause of the MOU may be modified or amended by mutual agreement between the parties.**AGREED:**

For

PES Institute of Advanced Management Studies, Shivamogga

Authorized Signatory

K. Sachdev
Principal 3/8/2019**PES Institute of Advanced Management Studies**
NH 206, Sagar Road
SHIVAMOGGA-577 204

For

M/s Sahyadri Healthcare & Diagnostics Pvt. Ltd. Bangalore**For SAHYADRI HEALTHCARE & DIAGNOSTICS PVT LTD****V Mohan**
Manager

AUTHORISED SIGNATORY

Witness1:

(Mr. S.R. Nagaraj)

Witness2:

(Rajesh N.R.)
Page 3 of 3

Certificate Program on Healthcare Management

The healthcare industry has shifted from volume-based care to value-based care: More than ever, healthcare organizations have to prioritize patient engagement and health outcomes. Patients have become more involved with their own health. Providers must adjust how they engage their target audience to remain relevant and ensure success — in short: They must adapt and lead in a patient-centric approach. According to the Bureau of Labor Statistics, the demand for medical and health services managers is expected to grow by 18% through 2028, a rate much faster than average across all occupations. The Certificate in Healthcare Management was designed to equip healthcare professionals with key marketing concepts, tools, and case studies so they can transform patient interactions into positive customer experiences.

The Certificate in Healthcare Management is designed for various professionals wanting to learn more about a patient-centric healthcare organization and apply new innovative approaches.

Objectives:

- The certificate program is intended to provide students with a broad perspective of the topics related to management with emphasis on health care delivery.
- To address the concerns of the hospital administrators / executives / supervisors and equip them with the knowledge required to increase effectiveness and efficiency.
- To keep the students abreast of the latest trends in health care management with topics designed to address contemporary issues in a Health Care Organization.
- To assess the effectiveness of a healthcare marketing plan.
- To acquire and practice leadership and managerial skills that will positively affect performance as a healthcare manager.
- To Evaluate and interpret major themes, issues and trends in global healthcare.

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Certificate Course on Healthcare Management

Total 30 Hours

Unit	Course Inputs
Unit – 1	Introduction to Healthcare Management: (6 Hours) Introduction to management, Concept of healthcare management, Understand the specific nature and characteristics of healthcare services and hospital administration Principles of healthcare management: foundations for a changing health care system. An overview of the health system. The healthcare industry: A Managerial model
Unit – 2	Management in Industry and Healthcare (6Hours) The functions of Management, expectations from the manager, Values and ethics in management, Machiavelli and healthcare management, Consumer Wants, Patient Needs. The New Economics of Healthcare, Healthcare Management within a Business Framework
Unit – 3	Structure and Staffing of Healthcare organization (6 Hours) Healthcare Organizational Structures, Typical Hospital Structure, Ways To Improve Hospital Structure And Patient Care, Administration Services— Informational Services Therapeutic Services Support Services
Unit – 4	Leadership & Conflict Resolution in Health Care Institutions (6 Hours) Meaning of Interpersonal conflicts, reasons for conflicts, levels of conflict, impact of interpersonal conflict in healthcare setting on patient care, strategies to resolve interpersonal conflict, role of leaders in conflict management, need for strategic approach to conflict management.
Unit – 5	The Past, Present and Future of Healthcare Quality (6 Hours) Paths to quality healthcare standards, the regulatory route, the learning science route, management science route. Quality assurance in healthcare industry, global dimension.

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Certificate Course on Healthcare Management
Course Time Table AY 2020-21

Date	Time	Content of the Course
25.07.2021	10.00 AM - 01.00 PM	Introduction to Healthcare Management: Introduction to management, Concept of healthcare management, Understand the specific nature and characteristics of healthcare services and hospital administration.
	02.00 PM - 05.00 PM	Principles of healthcare management: foundations for a changing health care system. An overview of the health system. The healthcare industry: A Managerial model
01.08.2021	10.00 AM - 01.00 PM	Management in Industry and Healthcare The functions of Management, expectations from the manager, Values and ethics in management, Machiavelli and healthcare management,
	02.00 PM - 05.00 PM	Consumer Wants, Patient Needs, The New Economics of Healthcare, Healthcare Management within a Business Framework.
08.08.2021	10.00 AM - 01.00 PM	Structure and Staffing of Healthcare organization Healthcare Organizational Structures, Typical Hospital Structure, Ways To Improve Hospital Structure And Patient Care.
	02.00 PM - 05.00 PM	Administration Services: Informational Services Therapeutic Services Support Services
15.08.2021	10.00 AM - 01.00 PM	Leadership & Conflict Resolution in Health Care Institutions Meaning of Interpersonal conflicts, reasons for conflicts, levels of conflict, impact of interpersonal conflict in healthcare setting on patient care.
	02.00 PM - 05.00 PM	Strategies to resolve interpersonal conflict, role of leaders in conflict management, need for strategic approach to conflict management.
22.08.2021	10.00 AM - 01.00 PM	The Past, Present and Future of Healthcare Quality Paths to quality healthcare standards, the regulatory route, the learning science route, management science route.
	02.00PM - 05.00PM	Quality assurance in healthcare industry, global dimension.

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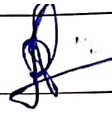


List of Students (II Semester B.Sc. and BCA) Participated in Healthcare Management Certificate Program AY 2020-21

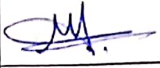
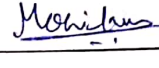
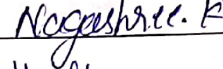
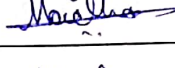
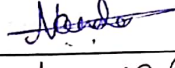
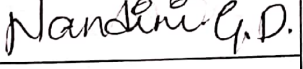
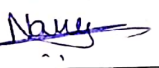
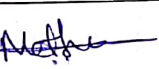

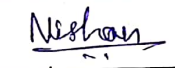
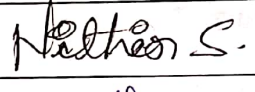
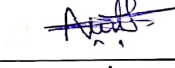
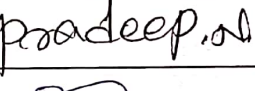
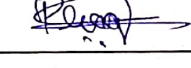
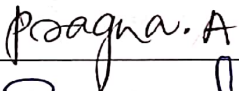
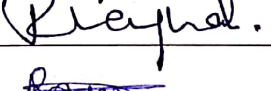
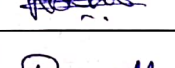
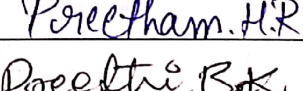
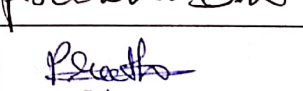
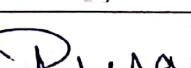
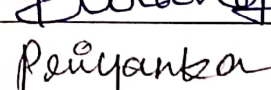
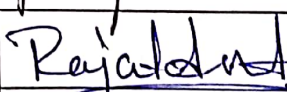
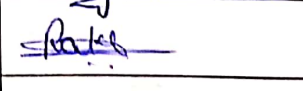
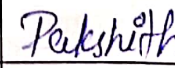
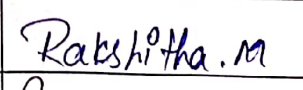
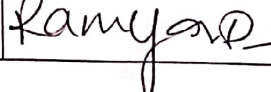
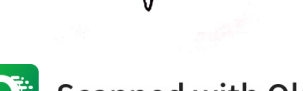
II Semester B.Sc. for the AY 2020-21			
Sl. No	Reg No.	Name of the Student	Student Signature
1	S2004701	AKHILA S	Akhila
2	S2004702	AMRUTHA P	Amrutha
3	S2004703	ANANYA B L	Ananya
4	S2004704	ANUSHA B RAJ	Anusha .
5	S2004705	ANUSHA HONNAPPA BADAPPANAVAR	Anusha
6	S2004706	ARPITHA P	Arpitha .
7	S2004707	BHOOMIKA M R	Bhoomika
8	S2004708	HARSHITHA A R	Harshitha
9	S2004709	MOIN SABA AFREEN	Afreen
10	S2004710	NOORIN TAJ	Noorin
11	S2004711	RAKSHITHA B S	Rakshitha
12	S2004712	RANJITHA M R	Ranjitha
13	S2004713	SHAMAIL ROUSHNI	Shamail
14	S2004714	SRUSHTI D	Srushti
15	S2004715	SUCHITRA G T	Suchitra
16	S2004717	VAIBHAVARANI R	Vaibhava
17	S2004718	VARSHINI P	Varshini
II Semester BCA for the AY 2020-21			
18	BC200901	ABHINANDAN KARANTH K U	Abhinandan

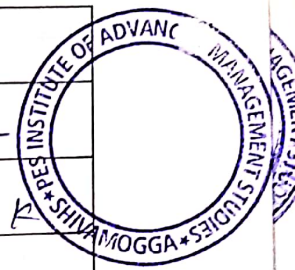
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20	BC200903	ADIBA BEGUM	Adiba
21	BC200904	AISHWARYA B C	Aishu
22	BC200905	AISHWARYA M K	Aishwarya
23	BC200906	AKASH K H	Akash K.H.
24	BC200907	AKSHATHA M R	Akshatha
25	BC200908	ANANYA K	Ananya
26	BC200909	ANUSHA H P	Anusha. h.p.
27	BC200910	ANUSHA M B	Anusha
28	BC200911	ASHA M P	Asha. M. P
29	BC200912	ASHER MABEN	Asher
30	BC200913	ASHRAF ALI A	Ashraf ali
31	BC200914	BHARATH K S	Bharath
32	BC200915	BHARATHI M	Bharathi
33	BC200916	BHAVANA T P	Bhavana.
34	BC200917	BHOOMIKA B N	Bhoomika
35	BC200918	BHOOMIKA M S	Bhoomika. M.S
36	BC200919	BINDU V	Bindu. v.
37	BC200920	C ABDUL SWABITH	Abdul
38	BC200921	CHANDANA K M	Chandana.
39	BC200922	CHATURTHA T G PATEL	Chatrath
40	BC200923	CHETHAN H C	Chethan
41	BC200924	CHINTHAN PATIL G M	Chintan
42	BC200925	DARSHINI N	Darshini
43	BC200926	DEEPAK A S	Deepak
44	BC200927	DEEPASHREE V	Deepashree
45	BC200928	DEEPIKA H S	Deepika



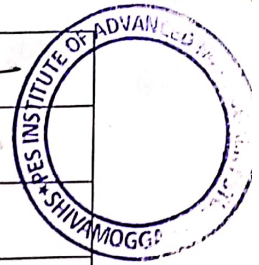
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53	BC200936	HARSHA SURESH NAIK	Harsha
54	BC200937	HARSHITHA A V	Harshitha
55	BC200938	HARSHITHA D	Harsh D.
56	BC200939	JEEVAN V	Jeevan
57	BC200940	JOY P	Joy P.
58	BC200941	K C ASHIK	K C Ashik
59	BC200942	K N CHANDU	K N Chandu
60	BC200943	KAVANA T S	Kavana TS
61	BC200944	KEERTHANA S	Keerthana
62	BC200945	KEERTHI K	Keerthi
63	BC200946	KISHOR H R	Kishor
64	BC200947	KRUTHIKA N	Kruthika N
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66	BC200949	KUSHAL S	Kushal S.
67	BC200950	M G MAMATHA	Mam
68	BC200951	MAHENDRA N M	M.
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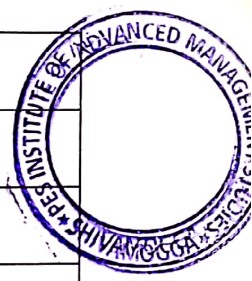
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93	BC200976	PRERANA S PRAKASH	
94	BC200977	PRIYANKA G V	
95	BC200978	RAJAT ASHOK HEGDE	
96	BC200979	RAKSHA B N	
97	BC200980	RAKSHITHA KHODANPUR	
98	BC200981	RAKSHITHA M	
99	BC200982	RAMYA D S	



100	BC200983	RASHMI M C	<u>Rashmi</u>
101	BC200984	RITHISH B R	<u>Rithish</u>
102	BC200985	ROHINI D R	<u>Rohini</u>
103	BC200986	RUCHITHA G U	<u>Ruchitha</u>
104	BC200987	RUCHITHA N	<u>Ruchitha</u>
105	BC200988	SADAF BANU	<u>Sadaf Banu</u>
106	BC200989	SAFA FARZIN F	<u>Safat farzin</u>
107	BC200990	SAGAR A	<u>Sagar A</u>
108	BC200991	SAGAR S	<u>Sagar S</u>
109	BC200992	SAHANA G. K	<u>Sahana G.K</u>
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111	BC200994	SAHANA N L	<u>Sahana</u>
112	BC200995	SAHANA R	<u>Sahana R.</u>
113	BC200996	SAHIL PASHA M B	<u>Sahil</u>
114	BC200997	SALMA KHANUM	<u>Salma</u>
115	BC200998	SAMRA SHARIEF	<u>Sharief</u>
116	BC200999	SANDYA S P	<u>Sandya S.P.</u>
117	BC201000	SANJANA B S	<u>Sanjana</u>
118	BC201001	SANJANA P GUJJAR	<u>Sanjana</u>
119	BC201002	SHARATH G M	<u>Sharath</u>
120	BC201003	SHASHANK S	<u>Shashank</u>
121	BC201004	SIDRA FATHIMA AKTHER	<u>Sidra</u>
122	BC201005	SINCHANA S	<u>Sinchana</u>
123	BC201006	SONU J S	<u>Sonu J.S.</u>
124	BC201007	SOUNDARYA B H	<u>Sonu</u>
125	BC201008	SPOORTHY M PAWAR	<u>Spoorthy</u>
126	BC201009	SREEVATSA D S	<u>Sreevatsa</u>



127	BC201010	SRIKANTH S KARANNAVAR	<u>Srikanth</u>
128	BC201011	SUBRAHMANYA SHARMA K B	<u>Subrah</u>
129	BC201012	SUCHITRA PATIL G M	<u>S</u>
130	BC201013	SUDHEESH A S	<u>Sudheesh</u>
131	BC201014	SUHAS N BHUSHAN	<u>Suhas</u>
132	BC201015	SUPRAJ S V	<u>Supra</u>
133	BC201016	SWAPNA T	<u>Swapna. T</u>
134	BC201017	SWATHI D	<u>S</u>
135	BC201018	SWATHI M	<u>Swathi</u>
136	BC201019	SWITHIN ANSULEM N	<u>Swithun.</u>
137	BC201020	SYEDA MAHEEN	<u>Syeda Maheen</u>
138	BC201021	SYEDA MUSKAN S	<u>Syeda</u>
139	BC201022	TEJASWINI P B	<u>Teja</u>
140	BC201023	TEJASWINI R K	<u>Tejaswini R K</u>
141	BC201024	THEJASHWINI M M	<u>T</u>
142	BC201025	USHA C R	<u>Usha C R</u>
143	BC201026	VAIBHAVI V PATIL	<u>V</u>
144	BC201027	VAISHNAVI K	<u>Vaishna</u>
145	BC201028	VAISHNAVI M	<u>Vaishnavi K. M.</u>
146	BC201029	VARSHA KASHYAP	<u>Varsha</u>
147	BC201030	VISMAYA M	<u>Vismaya. M.</u>
148	BC201031	YASHASWINI J	<u>Yashas</u>
149	BC201032	YEKORAM B S	<u>Yekoram</u>



02/9/21

Principal
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&

Sahyadri Healthcare and Diagnostics Private Limited, Bangalore


CERTIFICATE

This is to certify that Mr./Ms. Akhila. S of B.Sc has successfully completed the 30 Hours of Certification Course on Health Care Management held during 25-07-2021 to 22-08-2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with Sahyadri Healthcare and Diagnostics Private Limited, Bangalore.


H. Sailatha
Principal


Principal

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.


Manager





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PES Institute of Advanced Management Studies, Shivamogga
(Affiliated to Kuvempu University and Recognized by Govt. of Karnataka)

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Sahyadri Healthcare and Diagnostics Private Limited, Bangalore

CERTIFICATE

This is to certify that Mr./Ms. Raksha. B.N of sem BGA has successfully completed the 30 Hours of Certification Course on Health Care Management held during 25-07-2021 to 22-08-2021 conducted by PES Institute of Advanced Management Studies, Shivamogga in association with Sahyadri Healthcare and Diagnostics Private Limited, Bangalore.

H. S. S. S. S.
Principal

25/07/2021
Principal

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25/07/2021
Manager

