



PESIAMS  
Institute of Advanced Management Studies

ಪ್ರಗತಿಶೀಲತೆ ಮತ್ತು ಸಾಧಾರಣತೆಯ ಸಂಯೋಜನೆಯ ಮೂಲಕ  
ವಿಶ್ವವಿದ್ಯಾನಿಲಯದ ಅಭಿವೃದ್ಧಿಯನ್ನು ಸುಗಮಗೊಳಿಸುವುದು

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ಅಥವಾ

Phone : 2147553085

PES Institute of Advanced Management Studies

1 Affiliated to Kuvempu University, Dharwad, Karnataka

Website : pesi.iamstudies.com

N.H.208, Sagal Road, Shivamogga - 577 204 (Karnataka)

### P G Department of Commerce

### List of INTERNSHIP Project Report - II Year M.Com - 2019-20

| No. | Reg.No   | Name of the Student | Name of the Organization                       | Name of the External Guide | Signature of the student |
|-----|----------|---------------------|--|----------------------------|--------------------------|
| 1   | PC181201 | AISHWARYA S         | Sis. M.V. Hanumanthiah<br>Co-operative Society | K.R.<br>Nannath            |                          |
| 2   | PC181202 | ANANDA N            | Davanagere Suseer<br>Company Ltd               | Nel: Kanna                 | Ananda n                 |
| 3   | PC181203 | ARCHANA M<br>NAYAK  | K.S. Agro Chemicals<br>Tumkur                  | Prashanth                  | Archana Nayak            |
| 4   | PC181204 | ASHWINI P           | Bhimaga Job<br>works                           | Mr. Althina<br>.S.         |                          |
| 5   | PC181205 | CHANDANA G.P        | Paper packaging<br>Pvt. Ltd.                   | Mr.<br>MONOJ<br>KUMAR      | Chandana P               |
| 6   | PC181206 | CHANDANA JADAV      | Prer Thyagaraja<br>Co-operative Bank<br>Ltd.   | Mr Umesh                   | Chandana                 |



|    |          |                     |   |   |              |
|----|----------|---------------------|---|---|--------------|
| 7  | PC181207 | CETHAN R            | Adinakti Casting<br>Private limited   | H. R Nagar<br>Palshih                     | Ch           |
| 8  | PC181208 | ESHWAR M PATEL      | valvitechnocast<br>Pvt Ltd  | K. Jayakal<br>Director                    | Eshwar       |
| 9  | PC181209 | IMTIYAZ AHMED       | BUDF Engineering<br>corporation   | Mr. Ramesh<br>Shetty                      | I Ahmed      |
| 10 | PC181210 | KARTHIK C M         | HDB Finance Ltd<br>Shivamogga   | Manager<br>Paran                          | Karthik CM   |
| 11 | PC181211 | LEKAH P K           | Sri Vasavi Foundry<br>Private limited<br>Bhadravalhi  | Assistant<br>General<br>Manager<br>Suresh | L P K        |
| 12 | PC181212 | MADAN B K           | Shri Basaveshwara<br>Swamy Urban Credit<br>Co-operative Society<br>Quality management<br>practices" AT MAZU | Vishweshw<br>-asaaya.                     | Madan.B.K.   |
| 13 | PC181214 | NETHRAVATHI<br>B.N. | SLEEPERS PVT LTD Bidar  | Venkatash<br>B. odayan                    | Nethra       |
| 14 | PC181213 | MISBA TAL           | Sci Prashanth<br>enterprises  | Zonal Sales<br>Manager<br>Mr. Md.<br>Rafi | Misba Tal    |
| 15 | PC181216 | POOJA N             | Financial in SIMUL<br>clary   | Finance<br>manager                        | Pooja N      |
| 16 | PC181217 | RAKSHITA N. S       | Malnad Alloy casting<br>Pvt Ltd, Machanalle<br>Shivamogga   | Manaveer<br>Jain                          | Rakshita N S |



|    |          |                   |                                     |                                       |              |
|----|----------|-------------------|-------------------------------------|---------------------------------------|--------------|
| 17 | PC181218 | SABIRA            | Red Panda Super Market              | Mh. Ameen                             | Sabira       |
| 18 | PC181219 | SANJAY C          | SMDCC Bank, Shivmoga                | Usha, Madam, Assistant Director       | Sanjay C     |
| 19 | PC181220 | SAVYA D.S         | Sree Shiva Sai Cast Pvt Ltd         | Hemanth M, Director-operations        | Savya D.S    |
| 20 | PC181221 | SHAZIYA BANU      | Surge Word                          | Mohammed Naujiz                       | Shaziya Banu |
| 21 | PC181222 | SHIVAKUMARA A S   | T.A.P.M.C.S Hosadurga               | m. Sambath                            | S.           |
| 22 | PC181224 | SHWETHA S GULGULE | Bhadra Castalloy Private Limited.   | Director, Rannachas.                  | Shwetha      |
| 23 | PC181225 | SNEHA R CHAUHAN   | PALANI engineering works.           | P. Selvam                             | P. Selvam    |
| 24 | PC181226 | SOWMYA A.S        | Goodwill commodities Pvt. Ltd.      | Botanah manoj, Shivamogga, Rannachas. | Sowmya A.S   |
| 25 | PC181227 | SUHAS G           | Not Submitted                       |                                       |              |
| 26 | PC181228 | SWATHI B J        | EShwaraj Steel Tech Private Limited | D.m. Lokesh J                         | Swathi B.J   |



|    |          |                 |   |   |                      |
|----|----------|-----------------|---|---|----------------------|
| 27 | PC181229 | SWATHI R        | Mamad Alloy casting Pvt Ltd                     | HR Manag<br>-es<br>MM Basava<br>-Raj                    | <u>Swathi R</u>      |
| 28 | PC181230 | SYEDA KAUNAIN   | AReesh Buildtech                                | Company Head<br>SYED Mohammed<br>Khaid                  | <u>Syeda Kaunain</u> |
| 29 | PC181231 | TASMIYA KOUNAIN | Nagarahalli Honda                               | General Manager<br>Mr. Pushyuttam<br>and Mr. Gulab Khan | <u>Tasmiya</u>       |
| 30 | PC181232 | UMME HANI       | Apollo Enterprise<br>(Royal Infirmary<br>Cyber) | General manager<br>HR - Nisar<br>Ahmed                  | <u>Umme Hani</u>     |

S.R. Nagaraja

Co-ordinator

P.G. Department of Commerce  
PES Institute of Advanced Management Studies  
NH-206, Sagar Road, SHIVAMOGGA-577 204.


K. Sailatha  
11/9/19  
Principal

PES Institute of Advanced Management Studies  
NH 206, Sagar Road  
SHIVAMOGGA-577 204

## CERTIFICATE

This is to certify that **Miss. AISHWARYA S** student of III Semester M.Com bearing the **Register No.PC181201** has successfully submitted the report of INTERNSHIP undertaken in **SIR M VISHWESHWARAIAH CO OPERATIVE SOCIATY LTD** to fulfil the Academic requirement to the Post Graduate Department of Commerce during the Academic Year 2019-20.

  
Coordinator  
**Co-ordinator**  
P.G. Department of Commerce  
PES Institute of Advanced Management Studies  
NH-206, Sagar Road, SHIVAMOGGA-577 204.

  
Principal  
**Principal**  
PES Institute of Advanced Management Studies  
NH 206, Sagar Road  
SHIVAMOGGA-577 204.

# DAVANGERE SUGAR

## COMPANY LIMITED

CIN : U 01115KA1970PLC001949



No.DSCL:HRD: 72 : 2019-20

Date : 19-07-2019

### CERTIFICATE

This is to certify that **Sri.Ananda.N** [Reg.No.PC181202] student of M.Com at PES Institute of Advanced Management Studies, Shivamogga, had undergone internship training in our organization for a period **from 01-06-2019 to 15-07-2019.**

He had collected required information from the departments concerned.

During his internship training, we found him to be sincere and obedient.

We wish him all the best.

**Head - HR & Admin.**  
**Davangere Sugar Company Ltd.,**  
**KUKKUWADA - 577 525.**  
**Davanagere Taluk & Dist.**

**Factory & Admin Office :** Kukkawada - 577 525, Davangere Taluk & District. Karnataka State. INDIA.

Phone PBX : 08192-201623, 24, 25, 28, 29, 201626, Accounts direct : 08192-201789, Fax : 08192-201627

E-mail : davangeresugars@gmail.com, accounts@davangeresugars.com, material.dscl@gmail.com,

Website : www.davangeresugars.com

**Regd. Office :**

73/1, P.B. No. 312, Shamanur Road, Davangere-577 004. Karnataka State. INDIA.

Phone : 08192-222022 to 26 Fax : 08192-222028, E-mail : ssg555@gmail.com,

**Corporate Office :**

No. 19, Shivashankar Plaza, 3rd Floor, Richmond Circle, Lalbagh road, Bangalore-27. Karnataka State. INDIA

Phone : 080 - 22272183 Fax : 080 - 2222779



ESTD-1991

**Auzin**<sup>®</sup>

SO 9001: 2008

# K.S. AGRO CHEMICALS

**Admin. & Regd. Office :** # 94, Tanvi Industrial Estate, Hirehalli Industrial Area, Hirehalli - 572 168, Tumkur Tq. & Dist. Karnataka State. Ph.: (0816) 2243117/2243119/2243120

E-mail: ksagrochemicals@gmail.com, ksac@rediffmail.com, Web.: www.ksagrochemicals.com

**Corporate Office :** P.B. No. 5413, MSRT Post, Bengaluru - 560 054.

## CERTIFICATE

This is to certify that Ms. Archana. M. Nayak a student of M. Com of PES Institute of Advanced Management Studies, Shivamogga has undergone Internship Training in K.S. Agro Chemicals from date: 20.06.2019 to 12.07.2019. I am pleased to state that she worked hard in preparing this report and she has been able to present a good picture of the concerned works. The information and findings presented in the report seems to be authentic.

Archana.M.Nayak possesses a good moral character and pleasing personality. I wish her every success in life.

Thanking you

For K.S Agro Chemicals

For K.S. AGRO CHEMICALS

Proprietor

11/07/19

565151595



MANUFACTURERS OF : MICRO FERTILIZERS, BIO FERTILIZERS ORGANIC MANURES,  
HERBAL FUNGICIDES & SINGLE NUTRIENTS, INSECTICIDES AND SEEDS



# SHIMOGA JOB WORKS

MANUFACTURING AND SUPPLY OF  
MACHINED COMPONENTS

GSTIN-29DMPPS4499F1Z1

ISO CERTIFICATE NO:I-QSC201904052

CONTACT No::9035342436

Date: 20-07-2019

## CERTIFICATE

This is to certify that MISS. ASHWINI P, M.com student of PES Institute of Advance Management studies , Shimoga has successfully completed 'In-Plant Training' in SHIMOGA JOB WORKS, INDUSTRIAL ESTATE, SHIMOGA, FROM 15<sup>TH</sup> JUNE TO 15<sup>TH</sup> JULY 2019 .

  
20.07.2019

**SHIMOGA JOB WORKS**

EBP-09, KSSIDC, Industrial Estate

Sagara Road, SHIMOGA-577 204.

GSTIN : 29DMPPS4499F1Z1

SHIMOGA JOB WORKS,

EBP-09, KSSIDC , INDUSTRIAL ESTATE SAGARA ROAD SHIMOGA-577204

PH.NO- 9035342436



# Paper Packaging Pvt. Ltd

Pb. No. 124, Kiadb Industrial Area, Mandli Village,  
Mandli Kallur Road, 577201 Shimoga

Ref.No. 328/2019-20

Date: 17-07-2019

## Certificate

This is to certify that **Mrs. Chandana G. P.** studying in M.Com. 3<sup>rd</sup> semester, at **PES Institute of Advanced Management Studies**. Affiliated to Kuvempu University Shankaragatta. Has successfully completed the project entitled **Organization Study** in our Company, for the completion of training for the period of 15<sup>th</sup> June 2019 to 15<sup>th</sup> July 2019.

She was found regular and sincere in completion of this training.



**HR. Manager**

**Paper Packaging Pvt. Ltd**

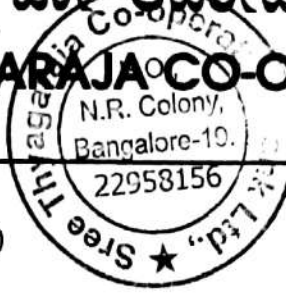
P.B.No 124, Kiadb Industrial Area,  
Mandli Village, Shimoga

H.O. : Phone : (080) 2295 8155 / 56 / 57

Telefax : (080) 2295 8152



ಶ್ರೀ ತ್ಯಾಗರಾಜ ಕೋ-ಆಪರೇಟಿವ್ ಬ್ಯಾಂಕ್ ಲಿಮಿಟೆಡ್  
SREE THYAGARAJA CO-OPERATIVE BANK LTD.



Branch

No. No.STCB/CO-87 /2019-20

Date: 06.07.2019.....

CERTIFICATE


This is to certify that Kumari.Chandana Jadav, Reg PC181206, M.Com student studying in PESIAMS Shivamogga has undergone a Internship on "Organisational study of Sree Thyagaraja Co Operative Bank ltd" with special reference to Sree Thyagaraja Cooperative Bank Ltd., from 05.06.2019 to 06.07.2019 with respect to M.Com curriculum under my guidance and supervision.

During the above period performance of Kumari Chandana Jadav has been good, we found her character to be earnest and hard working student.

We wish her all the best in her future endeavors and career.

Yours truly,

~~For Sree Thyagaraja Co-op. Bank Ltd.~~

  
Chief Executive Officer  
06/07/19  
198



Date:19-07-2019

**CERTIFICATE**

This is to certify that **Mr.Chethan R** , M.com student of PES Institute of Advance Management Studies , shivamogga, has successfully completed "In-Plant Training" in ADHISHAKTHI CASTINGS PVT.LTD,, Machenahalli,Nidige industrial Area , shivamogga, from 17<sup>th</sup> june to 19<sup>th</sup> july.



**Ref. No: SVT: 1920066**

**Date: 26.08.2019**

## **CERTIFICATE**

*This is to certify that Mr. Eshwar M Patel bearing Reg. No. PC181208 M.Com student of "PES Institute of Advanced Management Studies", Sagar Road, Shivamogga, had undergone the "Internship" in our organization to "get an exposure to understand the working environment of organization depth" for a period from 01.06.2019 to 15.07.2019.*

*His performance during the tenure of this Block Placement was excellent.*

*Thanking you,*

*Yours Truly,*

**SRI VASAVI TECHNOCAST PVT.LTD.**

*K JAYAKAR - DIRECTOR*

**SUDE**

# SUDE ENGINEERING CORPORATION

BUS STOP 1106, NEAR 10TH MAIN RD,  
HAMPI NAGAR, RPC LAYOUT, VIJAYANAGAR, BENGALURU 560104  
Tel: 080-23402145, 080-23492297, 09008280839, Email: SUDEENGICORP@GMAIL.COM

DATE: 25/07/2019

## Certificate

This is to certify that **MR IMTIYAZ AHMED**, ID NO. PC181209, a student of Master of commerce, PES Institute of Advanced Management studies, SHIVAMOGGA (PESIAMS), has undergone internship at our organization from 13<sup>th</sup> June 2019 to 20<sup>th</sup> July 2019.

During his period we found him very sincere, hard working and punctual, also having good understanding of the subject matter.

We wish him best of luck for betterment of his Future and success in his coming life for endeavors.

For SUDE ENGINEERING CORPORATION



(Director of Human Resources)

DATE:18 / 07 / 2019


CERTIFICATE

This is to certify that **Mr Karthik c m** (Reg..No PC181210) student of M.Com at PES institute of Advance management studies, shivamogga. Had undergone internship training in our organization for a period **from 1/06/2019 to 20/07/2019**

During his internship training , we found him to be sincere and obedient .

We wish him all the best

For HDB Financial Services Ltd.,

  
Authorised Signatory

**HDB FINANCIAL SERVICES LTD.**  
Nalli Prakash Commercial  
Nehru Road  
Beside City Central Mall  
A.A. Circle, SHIMOGA-577 201.

Factory and admin office= Nehru Road, AA circle opposite city central Mahal karnataka 577201



# Sri Vasavi Foundry Pvt. Ltd.,

An ISO 9001:2015 Certified Company

Manufacturers of Grey Iron, SG Iron and Alloy Iron Castings.

B-6, Industrial Estate, Lower Hutha, Bhadravathi - 577301, Karnataka, India.



Ref. No: SVF:900069

Date:26.07.2019

## CERTIFICATE

This is to certify that **Miss. Lekha P. K Bearing Reg No: PC181211** presently pursuing M. Com in PESIAMS, Shivamogga was actively involved and has successfully completed her Internship during the period from 01/06/2019 to 15/07/2019 as a part M. Com final year curriculum requirement. The necessary guidance for her report was given by our company. We found her extremely inquisitive and self-disciplined. We wish her all the success for her future endeavors.

Place: Bhadravathi

Date: 26.07.2019

For Sri Vasavi Foundry Private Limited

M Suresh M (C&A)

# ಶ್ರೀ ಬಸವೇಶ್ವರಸ್ವಾಮಿ ಪಟ್ಟಣ ಪತ್ತಿನ ಸಹಕಾರ ಸಂಘ ನಿ.,

ಬಸವ ಸದನ, ನೆಹರು ರಸ್ತೆ

ಶಿವಮೊಗ್ಗ - 577 201



ದಿನಾಂಕ .....

## CERTIFICATE

This is to certify that Mr. MADAN B K (PC181212) a M COM student of PESIAMS programme, Shivamogga, has undergone Project Work His Project title A Study On Financial Statement Analysis Of Co Operative Society With Special Reference To Sri Basaweshwara Swamy Urban Credit Co-operative Society Ltd. for a period of six weeks in our society from 01-06-2019 to 15-07-2019, under the guidance of Mr.H.P.VISHWESHWARAIAH SECRETARY of Sri Basaweshwara Swamy Urban Credit Co-operative Society Ltd.

During the above period, performance and conduct of Mr MADAN B K has been satisfactory/good and he was submitted a copy of internship study report to our Society.

SECRETARY

Sri Basaweshwara Swamy Urban  
Credit Co-operative Society Ltd.

**SECRETARY**

Sri Basaweshwara Swamy Urban  
Credit Co-operative Society Ltd.  
Nehru Road, SHIVAMOGGA



**SAIPRASHANT ENTERPRISES**  
Near old bus stand, Kumta - 581334

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**TO WHOM IT MAY CONCERN**

This is to inform that Ms. Misba Taj has worked as intern for Airtel prepaid under Sai Prashanth Enterprises under the leadership of Mohammed Rafi Zonal sales Manager Bharti Airtel Limited from 20<sup>th</sup> June 2019 to 20<sup>th</sup> July 2019 as Airtel Field Sales Executive (FSE).

Following were the roles and responsibilities served by Misba as FSE.

- Responsible for driving Gross, MNP, 3star recharges and Thanks Apps from 5 Pride outlets.
- Responsible for effective communication of schemes and earning potential of this outlets.
- Responsible for fulfilling's of stock requirements of Lapu and Sims.
- Responsible for getting best counter share in this outlets.

Below are the 5 outlets

Misba Taj was honest and hardworking during her tenure.

Thanking you,

For, Sai Prashant Enterprises  
R. B. Shet  
Proprietor

# **MALU SLEEPERS PVT LTD**

Near Railway Station, Rajaji Nagar, Birur  
Kadur Taluk, Chikmagalur Dist

☎ : 230481

Date : 26.06.2019..

## **CERTIFICATE**

This is to certify that NETHRAVATHI .B.N a student of M.Com, PESIAMS, Shimoga, Kuvempu University, Shimoga - 577204 Shimoga Dist, as carried out a project work entitled "QUALITY MANAGEMENT PRACTICES" AT MALU SLEEPERS PVT LTD, BIRUR"

As part of his curriculum from 15<sup>th</sup> June 2019 to 25<sup>th</sup> June 2019 For the purpose of case study he has selected and gone through all the aspects of our Branch.

We wish all the best for his future.

**MALU SLEEPERS PVT LTD**

**BIRUR**

Date: 26-06-2019

Signature

Place: Birur

  
Venkatesh. G. Odeyari.

## CHAPTER - 1



ಶಿವಮೊಗ್ಗ, ದಾವಣಗೆರೆ ಮತ್ತು ಚಿತ್ರದುರ್ಗ ಜಿಲ್ಲಾ ಸಹಕಾರ ಹಾಲು ಉತ್ಪಾದಕರ ಸಂಘಗಳ ಒಕ್ಕೂಟ ನಿಯಮಿತ  
SHIVAMOGGA, DAVANAGERE & CHITRADURGA DIST. CO-OP. MILK PRODUCERS SOCIETIES UNION LTD.,

ISO 22000 : 2005 ಪ್ರಮಾಣ ಪತ್ರ ಹೊಂದಿದೆ

NO/SDCMU/Admin-6/ P.C-12 (A) / 83 /2019-20

DATE: 28.08.2019

### CERTIFICATE

This is to certify that Pooja N Studying M.Com in PES Institute of Advanced Management Studies, Shivamogga has attended and completed her project work on "A Study on Financial Statement Analysis" in Shivamogga, Davanagere and Chithradurga District Co-operative Milk Union Ltd., as part of her course curriculum during the period from 18.07.2019 to 18.08.2019

This Certificate is issued only for academic Purpose

Managing Director

Shivamogga, Davanagere & Chitradurga

District Co-op. Milk Producers

Societies Union Ltd.,

Shivamogga.

ಆಡಳಿತ ಕಛೇರಿ : ಮಾಚೇನಹಳ್ಳಿ, ನಿದಿಗೆ (ಅಂಚೆ), ಶಿವಮೊಗ್ಗ - 577 222. ಕರ್ನಾಟಕ

Administrative Office : Machenahalli, Nidige (Post), Shivamogga - 577 222. Karnataka

Phone : 08182-246161, 246163. Fax : 08182-246284. Email : md\_shimul@yahoo.com

MALNAD

# MALNAD ALLOY CASTINGS PRIVATE LIMITED

Regd. Office & Factory : 36-A, Shimoga-Bhadravathi Industrial Area, MACHENAHALLI - 577 222, Shimoga, Karnataka State, INDIA

Ph : Factory : 246141 / 43, 8861699975, Fax : 0091-8182-246142 E-mail : hrkmt@malnad.co.in, vynatheyan@malnad.co.in

GSTIN : 29AABCM4307J12G Pan No. AABCM4307J CIN No. : U02710KA1983PTC005442



23.08.2019

## TO WHOMSOEVER IT MAY CONCERN

*This is to certify that Miss. RAKSHITHA.N.S. M.Com Student at PES INSTITUTE OF ADVANCE MANAGEMENT STUDIES, SHIMOGA, bearing Reg No: PC181217, has undergone "INTERNSHIP" at our Organization for the period from 20-JUNE-2019 to 10-JULY-19.*

*During the period she has taken keen interest in the concurrent field work and come up with good report.*

**For MALNAD ALLOY CASTINGS PVT LTD.,**

**PRATEEK M JOIS,  
EXECUTIVE DIRECTOR.**



# RED PANDA SUPER MARKET

Date:

## TO WHOM IT MAY CONCERN

This is to certify that, Miss Sabira, Reister no, PC181218, A student of m. com in PES INSTITUTE OF Advanced Management studies, shivamogga. Has Successfully completed one month (from 10<sup>th</sup> june 2019 to 15 july 2019) internship programe under by supervision at 'RED PANDA' , NT Road shivamogga. I am pleased to state that, she worked hard in preparing this report and she has been able to present a good picture of this concerned work. The information and findings in the report seem to be authentic. She submitted her report to the under signed after completion of internship programme on 15/07/2019.

For RED PANDA  
**Red Panda**  
897/1, N.T. Road  
Shimoga

Authorized signature/



ಶಿವಮೊಗ್ಗ ಜಿಲ್ಲಾ ಸಹಕಾರ ಕೇಂದ್ರ ಬ್ಯಾಂಕ್ ಲಿ.  
THE SHIMOGA DISTRICT CO-OPERATIVE CENTRAL BANK LIMITED

(Reg. No.104/ARS 18-10-53)

email: sdccb1@rediffmail.com

P.B. No.62  
SHIMOGA-577201

Phone: 222396, 224734  
Fax: 08182-274396

Ref. No.:

Internship Study/1119 /2019-20

Date:

09-07-2019

To,

**Dr. K. Sailatha,**  
Principal,  
PES INSTITUTE OF ADVANCED MANAGEMENT STUDIES,  
NH 206, SAGAR ROAD,  
SHIMOGA – 577204.

Sir,

Sub: Granting permission to Internship Study to your M.Com 3<sup>rd</sup> Sem student  
**Mr. Sanjay C. Roll. No. PC181219.**


Ref: Yours Ltr Dated: 09.07.2019.

\* \* \* \*

With reference to the above, I hereby grant permission to Internship Study to  
**Mr. Sanjay C.** studying in M.Com 3<sup>rd</sup> Sem in your organization “**Internship Study**”  
from **01-06-2019** to **15-07-2019**. You may give direction to your student  
**Mr. Sanjay C.** to report to the undersigned on 09-07-2019.

Thanking you,

Yours faithfully,

  
Managing Director

**-: BRANCHES :-**

• Main Branch, Balaraj Urs Road, Shimoga  
• ... Branch, Shimoga  
• ... Yard, Shimoga  
• ... Branch, Shimoga  
• ... Branch, Shimoga  
• ... Road, Shimoga  
• ... Nagar, Shimoga

• K.M.F. Branch, Machenahalli  
• Bhadravathi  
• Bhadravathi Old Town Branch  
• Shankarghatta  
• Holehonnur  
• Sagar  
• Anandapuram

• Heggodu  
• Talaguppa  
• Shikaripura  
• Shiralakoppa  
• Soraba  
• Anavatti  
• Togarsi

• Ulavi  
• Hosanagara  
• Ripponpet  
• Thirthahalli  
• Tudur  
• Konandur  
• Kammaradi

Om Sai Ram



# Sree Shiva Sai Cast Pvt Ltd

**Mfrs. : Steel, Stainless Steel and Nickel Alloy Castings**

17<sup>th</sup> July 2019

REF : SSSCPL/2019-20/020

To,  
The Principal,  
PES Institute of Advanced Management Studies,  
Shimoga.

Dear Sir,

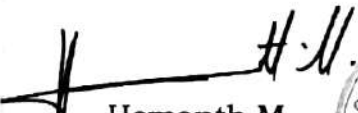
**Ref : Your letter for Internship for M.Com student Ms Savya D S  
bearing Reg no. PC181220**

This is with reference to the above mentioned letter, we wish to inform you that your student Ms Savya D S has done her internship in our organisation from 02-06-2019 to 16-07-2019. She has been exposed to our administration and manufacturing processes during her internship. We have found her to be committed to her work and her interest to learn new things is highly appreciated.

We wish her success in her future endeavours.

Thanking you,

For Sree Shiva Sai Cast Pvt Ltd,

  
Hemanth M  
Director - Operations



# Surgi World

At the Premises CanaraWorkshop Ltd,  
Maroli, Mangalore - 575005  
Mobile:9902185559  
GST No:29AUFPR9510F1ZD

mail:surgipepsicomng@gmail.com

## TO WHOM SO EVER IT MAY CONCERN

This is to inform you that Ms. ShaziyaBanu has worked as an intern for PepsiCo Holdings India Pvt. Ltd. under the distributor Surgi World, Mangalore under the leadership of Mr. Mohammad Nayaz (Area Sales In charge) from 15<sup>th</sup> June 2019 to 15<sup>th</sup> July 2019 as Pepsi pre Sales representative (PSR).

Following are the roles and responsibilities served by Shaziya as a PSR

- Responsible for order booking from assigned outlets.
- Responsible for selling more SKUs in the current outlets.
- Increasing width and depth of the assigned beat.
- Responsible for store check and merchandising of the assigned outlets.
- Increasing counter share of the outlets by selling more SKUs.
- Focusing on placement of Innovation packs.

ShaziyaBanu was honest and was very hardworking during her tenure with PepsiCo and we wish her all the best for her future endeavor.

Thanking you

For **SURGI WORLD**

Surgi World  
Authorised Signatory





GSTIN : 29AABAT0869LIZY  
ಮೋ : 08199 - 230228



ಹೊಸದುರ್ಗ ತಾಲ್ಲೂಕು ವ್ಯವಸಾಯೋತ್ಪನ್ನಗಳ ಮಾರಾಟದ ಸಹಕಾರ ಸಂಘ ನಿ.,  
ಹೊಸದುರ್ಗ -577 527, ಚಿತ್ರದುರ್ಗ ಜಿಲ್ಲೆ.

HOSADURGA TALUK AGRICULTURAL PRODUCT CO.OPERATIVE  
MARKETING SOCIETY LIMITED, HOSADURGA -577 527

Chitradurga- Dist, Karnataka State.



Rsf No

Date 18/07/2019.....



This is to certify that SHIVAKUMAR A.S studying **MCom. In  
PES Institute of Advanced Management Studies.**

**Shivamogga** has attended and completed his Internship  
work on "**Budget and Budgetary control**" at **T.A.P.C.M.S.  
HOSADURGA**. As part of his course curriculum during the  
period from **01/06/2019 to 15/07/2019**.

**This certificate is issued only for academic purpose**

Thank you

ಕಾರ್ಯದರ್ಶಿ

ಹೊಸದುರ್ಗ ತಾ. ವ್ಯವಸಾಯೋತ್ಪನ್ನಗಳ  
ಮಾರಾಟದ ಸಹಕಾರ ಸಂಘ ನಿ. ಹೊಸದುರ್ಗ  
**M. Santhosh**

Secretary

T.A.P.C.M.S. HOSADURGA.



BCPL1920-0038  
19.06.2019

## CERTIFICATE

*This is to certify that Ms. **Shwetha.S.Gulgule** a student of M.Com of PES Institute of Advanced Management Studies, Shivamogga has undergone Internship Training in foundry process and Technology in our organization from dt: 17.06.2019 to dt: 19.07.2019.*

*During the period his/her attendance was regular and conduct was good.*

*During the training, they had a practical view and experience of all aspects of foundry operations like melting, moulding, core making, fettling, and Inspection etc.,*

*Thanking you*

*For Bhadra Castalloy Pvt. Ltd.,*

*Ramachar L / Director.*



Address:  
**Bhadra Castalloy Private Limited**  
C-15, Industrial Estate, Lower Hutha, Bhadravathi 577301, Karnataka, India

T: +91 8282 263103 | E: info@bhadracastalloy.com

[www.castalloygroup.com](http://www.castalloygroup.com)

CIN - U27200KA2015PTC084976

Registered office:  
5th Floor, Kushal Garden Arcade, 1A Peenya Industrial Area,  
Peenya, 2nd Phase, Bangalore - 560058, Karnataka, India.



# PALANI ENGINEERING WORKS

SM - 2. Industrial Estate Sagar Road, SHIMOGA - 577 204.

Ref. No. 088/20-07

Date 20.07.2019

## CERTIFICATE

This is to certify that MISS. SNEHA R CHAUHAN, M.com student of PES Institute of Advance Management studies , Shimoga has successfully completed "In-Plant Training" in PALANI ENGINEERING WORKS, KSSIDC INDUSTRIAL ESTATE, SHIMOGA, FROM 15<sup>TH</sup> JUNE TO 15<sup>TH</sup> JULY .

**Palani Engineering Works**  
SM-2, KSSIDC, Industrial Estate  
Sagara Road, SHIMOGA-577 204.  
GSTIN : 29AUIPS4984R1Z8



**GOODWILL**  
COMMODITIES

## CERTIFICATE

This is to certify that **Ms.Sowmya A S** a student of **M.Com** of PES Institute of Advanced Management Studies, Shivamogga has undergone Internship training in Goodwill Commodities pvt ltd from **17-06-2019 to 25-07-2019** .

During the period his/her attendance was regular or conduct was good.

During the training , they had a practical view and experience of all aspects like Demat , Shares, Equity, Commodities, Online Trading, Offline Trading ,Mobile Trading, Mutual Funds, etc..

Also Service Providing on trading , Tele-calling, customer approach ,Creating awareness about Share Marketing .

Thanking You,

From :- **Goodwill Commodities Pvt Ltd.**

  
**PANCHAJANYA ( BRANCH MANAGER )**



**Think goodwill, Make goodwill yours**

New No. 9, Old No. 4, 1st Floor, Masha Allah Building, Bheema Sena Garden Street, Mylapore, Chennai - 600 004

Phone : 91 44 4356 8246 Fax: 044 4353 6085 E-mail: owcindia@yahoo.com

# ESHWARR STEELTECH PRIVATE LIMITED

CIN NO : U43300KA2006PTC039695

An "ISO 9001-2008" Certified Company

Well Known Foundry " Under Regulation 4C (2) of Indian Boller Regulation -1950

Mrf :Carbon Steel , Alloy Steel , Stainless Steel and Duplex Steel Costing

Date: 15 -07-2019

## CERTIFICATE

This Is to certify that Ms. Swathi B J a M.Com Student ,Department of Management Studies ,PES Institute of Advanced Management Studies Shimoga has undergone 'Internship Training ' in our organization from a period 15 June 2019 to 15 July 2019 has successfully completed the in internship training under our guidance

During the above period performance and conduct of Ms. Swathi B J has been satisfactory .

' We wish all the best for his future endeavors.

For ESHWARR STEELTCH PVT .LTD.

Lokesh j

Director- Manufacturing

**MALNAD**

# **MALNAD ALLOY CASTINGS PRIVATE LIMITED**

Regd. Office & Factory : 36-A, Shimoga-Bhadravathi Industrial Area, MACHENAHALLI - 577 222, Shimoga  
GSTIN : 29AABCM4307J1ZG Pan No. AABCM4307J CIN No. : U02710KA1983PTC005442  
Ph : Factory : 246141 / 43, 8861699975, Fax : 0091-8182-246142  
E-mail : hrkmt@malnad.co.in, vynatheyan@malnad.co.in

16<sup>th</sup> July 2019

## **INTERNSHIP CERTIFICATE**

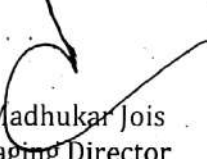
This is to certify that **Miss.Swathi R**, student of PES Institution Advanced Management Studies, Shivamogga, studying in 2<sup>nd</sup> Year in M.com whose **Reg No.PC181229** has successfully completed '**Internship**' at Malnad Alloy Casting Pvt. Ltd.

From **01<sup>st</sup> June 2019** to **20<sup>th</sup> June 2019** in partial fulfillment of her Master Degree in M.com.

During the above tenure of her study with us, we found her sincere, hardworking and pursued the project work with all earnestness and enthusiasm.

We wish her all the best in her future endeavors.

Yours Faithfully,  
For Malnad Alloy Castings Pvt Ltd.,

  
Y V Madhukar Jois  
Managing Director

## Areesh Buildtech

No.21, SMS Complex, KHB Main Road, Adarshanagar, RT Nagar,  
Bangalore-560032, Tel: 080-23652288, Mob: +91-9901997486,  
+91-8951466316, E-Mail: areeshbuildtech@gmail.com

Date: 15/07/2019

This is to certify that **Miss Syeda Kaunain** presently pursuing master of commerce from **PES Institute Of Advanced Management Studies, Shivamogga** and her register number PC181230 was actively involved and has successfully completed her internship during the period **05/06/2019 to 15/07/2019** as a part of M.com Kuvempu University curriculam requirement.

The necessary guidance for this internship was given by **Mr. Syed Mohammed Khalid** Business Head of the Company.

We found her extremely inquisitive and self–disciplined.

We wish her all the success for her future endeavors.

Thanking You,

Yours Truly

*S.m.khalid*  
15/7/19  
**Areesh Buildtech**





# Nagarahalli Honda

NAGARAHALLI MOTORS Authorised Dealers for : Honda Two Wheelers

Ref. No. : .....

Date 15/07/2019

## TO WHOM IT MAY CONCERN

This is to certify that, Miss Tasmiya Kounain, Register no: PC181231, a student of M.Com in PES Institute of Advanced Management Studies, Shimoga has successfully completed one month (From 10<sup>th</sup> June 2019 to 15<sup>th</sup> July 2019) Internship Programme under my supervision at Nagarahalli Honda, N.T.Road, Shimoga. I am pleased to state that, she worked hard in preparing this report and she has been able to present a good picture of this concerned works. The information and findings in the reports seems to be authentic. She submitted her report to the under signed after completion of Internship Programme on 15/07/2019.

Tasmiya kounain Possesses a good moral character and pleasing personality. I wish her every success in life.

For Nagarahalli Honda

Authorized Signature





# APOLO ENTERPRISES

Authorised Dealer for : Royal Enfield Motor Cycles  
Sales & Service

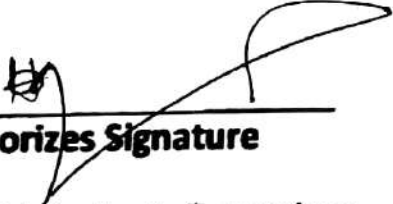
Bhagyam Complex , Shankarmatt Main Circle, Holebus Stop Shivamogga -577201 Website:www.royalenfiled.com

Date: 02/07/2019

## Internship completion certificate

This is to certify that Mrs.Umme Hani ,D/O Mr Mohammed Nizamuddin , A student of M.com (major in finance – summer semester),KUVEMPU UNIVERSITY shivamogga .successfully completed 15 days (from 2<sup>nd</sup> july ,2019 to 15 / july ,2019 short term internship programme at this ROYAL ENFIELD. During the period of his internship programme with us he was found punctual and inquisitive.

We Wish him every success in life

  
Authorizes Signature

**Sales Point - Apolo Enterprises**  
Bhagyaram Complex, Shankarmutt Main  
Circle, Near Hole Busstop, SHIMOGA-577201.  
Ph: 08182-401632 Email: nisar.ahmedhk@gmail.com

  
Principal

PES Institute of Advanced Management Studies  
NH 206, Sagar Road  
SHIVAMOGGA-577 204



Phone: 8147053084  
8147053085

email : principaliams@pestrust.edu.in  
: pesiams@pestrust.edu.in  
Website : pestrust.edu.in/pesiams

ಪಿಇಎಸ್ ಇನ್‌ಸ್ಟಿಟ್ಯೂಟ್ ಆಫ್ ಅಡ್ವಾನ್ಸ್‌ಡ್ ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್ ಸ್ಟಡೀಸ್  
(ಉಪವಿಧ್ಯಾನಿಲಯದ ಸಂಯೋಜನೆಗೊಳಪಟ್ಟಿದೆ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾನ್ಯತೆ ಪಡೆದಿದೆ)  
ಎನ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

**PES Institute of Advanced Management Studies**

(Affiliated to Kuvempu University, Recognized by Govt. of Karnataka)

N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

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**Students Project Reports:** <https://pestrust.edu.in/pesiams/library/>