



PESIAMS
Institute of Advanced Management Studies

ಪ್ರಗತಿಶೀಲತೆ ಮತ್ತು ಸಾಧಾರಣತೆಯ ಸಂಯೋಜನೆಯ ಮೂಲಕ
ವಿಶ್ವವಿದ್ಯಾನಿಲಯದ ಅಭಿವೃದ್ಧಿಯನ್ನು ಸುಗಮಗೊಳಿಸುವುದು

for the year 2019-2020 - 2020-21

for the year 2019-2020 - 2020-21

Phone : 2147552085

PES Institute of Advanced Management Studies

1 Affiliated to Kuvempu University, Dharwad, Karnataka

Website : pesi.iamstudies.com

N.H.208, Sagar Road, Shivamogga - 577 204 (Karnataka)

P G Department of Commerce

List of INTERNSHIP Project Report - II Year M.Com - 2019-20

No.	Reg.No	Name of the Student	Name of the Organization	Name of the External Guide	Signature of the student
1	PC181201	AISHWARYA S	Sis. M.V. Hanumanthiah Co-operative Society	K.R. Nannath	
2	PC181202	ANANDA N	Davanagere Suseen Company Ltd	Nel: Kanna	
3	PC181203	ARCHANA M NAYAK	K.S. Agro Chemicals Tumkur	Prashanth	
4	PC181204	ASHWINI P	Bhimaga Job works	Mr. Althina .S.	
5	PC181205	CHANDANA G.P	Paper packaging Pvt. Ltd.	Mr. MONOJ KUMAR	
6	PC181206	CHANDANA JADAV	Prer Thyagaraja Co-operative Bank Ltd.	Mr Umesh	



7	PC181207	CETHAN R	Adinakti Casting Private limited	H. R Nagar Palkshith	Ck
8	PC181208	ESHWAR M PATEL	valvitechnocast Pvt Ltd	K. Jayakal Director	Eshwar
9	PC181209	IMTIYAZ AHMED	BUDF Engineering corporation	Mr. Ramesh Shetty	I Ahmed
10	PC181210	KARTHIK C M	HDB Finance Ltd Shivamogga	Manager Paran	Karthik CM
11	PC181211	LEKAH P K	Sri Vasavi Foundry Private limited Bhadravalhi	Assistant General Manager Suresh	Lekah
12	PC181212	MADAN B K	Shri Basaveshwara Swamy Urban Credit Co-operative Society Quality management practices" AT MAZU SLEEPERS PVT LTD Bidar	Vishweshw -asaaya.	Madan.B.K.
13	PC181214	NETHRAVATHI B.N.		Venkatash B. odayan	Nethra
14	PC181213	MISBA TAL	Sci Prashanth enterprises	Zonal Sales Manager Mr. Md. Rafi	Misba
15	PC181216	POOJA N	Financial in SIMUL clary	Finance manager	Pooja N
16	PC181217	RAKSHITA N. S	Malnad Alloy casting Pvt Ltd, Machanalle Shivamogga	Manaveer Jain	Rakshita N S



17	PC181218	SABIRA	Red Panda Super Market	Mh. Ameen	Sabira
18	PC181219	SANJAY C	SMDCC Bank, Shivmoga	Usha Madam, Assistant Director	Sanjay C
19	PC181220	SAVYA D.S	Sree Shiva Sai Cast Pvt Ltd	Hemanth M, Director-operations	Savya D.S
20	PC181221	SHAZIYA BANU	Surge Word	Mohammed Najay	Shaziya Banu
21	PC181222	SHIVAKUMARA A S	T.A.P.M.C.S Hosadurga	m. Sambath	S.
22	PC181224	SHWETHA S GULGULE	Bhadra Castalloy Private Limited.	Director, Rannachas.	Shwetha
23	PC181225	SNEHA R CHAUHAN	PALANI engineering works.	P. Selvam	P. Selvam
24	PC181226	SOWMYA A.S	Goodwill commodities Pvt. Ltd.	Botanah manoj, Shivamoga, Rannachas.	Sowmya A.S
25	PC181227	SUHAS G	Not Submitted		
26	PC181228	SWATHI B J	EShwaraj Steel Tech Private Limited	D.m. Lokesh J	Swathi B.J



27	PC181229	SWATHI R	Mamad Alloy casting Pvt Ltd	HR Manag -es MM Basava -Raj	<u>Swathi R</u>
28	PC181230	SYEDA KAUNAIN	AReesh Buildtech	Company Head SYED Mohammed Khaid	<u>Syeda Kaunain</u>
29	PC181231	TASMIYA KOUNAIN	Nagarahalli Honda	General Manager Mr. Pushyuttam and Mr. Gulabhan	<u>Tasmiya</u>
30	PC181232	UMME HANI	Apollo Enterprise (Royal Infirmary Cyber)	General manager HR - Nisar Ahmed	<u>Umme Hani</u>

S.R. Nagaraja

Co-ordinator

P.G. Department of Commerce
PES Institute of Advanced Management Studies
NH-206, Sagar Road, SHIVAMOGGA-577 204.

K. Sailatha
11/9/19

Principal

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204

CERTIFICATE

This is to certify that **Miss. AISHWARYA S** student of III Semester M.Com bearing the **Register No.PC181201** has successfully submitted the report of INTERNSHIP undertaken in **SIR M VISHWESHWARAIAH CO OPERATIVE SOCIATY LTD** to fulfil the Academic requirement to the Post Graduate Department of Commerce during the Academic Year 2019-20.



Coordinator

Co-ordinator
P.G. Department of Commerce
PES Institute of Advanced Management Studies
NH-206, Sagar Road, SHIVAMOGGA-577 204.



Principal

Principal
PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204.

DAVANGERE SUGAR

COMPANY LIMITED

CIN : U 01115KA1970PLC001949



No.DSCL:HRD: 72 : 2019-20

Date : 19-07-2019

CERTIFICATE

This is to certify that **Sri.Ananda.N** [Reg.No.PC181202] student of M.Com at PES Institute of Advanced Management Studies, Shivamogga, had undergone internship training in our organization for a period **from 01-06-2019 to 15-07-2019.**

He had collected required information from the departments concerned.

During his internship training, we found him to be sincere and obedient.

We wish him all the best.

Head - HR & Admin.
Davangere Sugar Company Ltd.,
KUKKUWADA - 577 525.
Davanagere Taluk & Dist.

Factory & Admin Office : Kukkawada - 577 525, Davangere Taluk & District. Karnataka State. INDIA.

Phone PBX : 08192-201623, 24, 25, 28, 29, 201626, Accounts direct : 08192-201789, Fax : 08192-201627

E-mail : davangeresugars@gmail.com, accounts@davangeresugars.com, material.dscl@gmail.com,

Website : www.davangeresugars.com

Regd. Office :

73/1, P.B. No. 312, Shamanur Road, Davangere-577 004. Karnataka State. INDIA.

Phone : 08192-222022 to 26 Fax : 08192-222028, E-mail : ssg555@gmail.com,

Corporate Office :

No. 19, Shivashankar Plaza, 3rd Floor, Richmond Circle, Lalbagh road, Bangalore-27. Karnataka State. INDIA

Phone : 080 - 22272183 Fax : 080 - 2222779



ESTD-1991

Auzin®

SO 9001: 2008

K.S. AGRO CHEMICALS

Admin. & Regd. Office : # 94, Tanvi Industrial Estate, Hirehalli Industrial Area, Hirehalli - 572 168, Tumkur Tq. & Dist. Karnataka State. Ph.: (0816) 2243117/2243119/2243120

E-mail: ksagrochemicals@gmail.com, ksac@rediffmail.com, Web.: www.ksagrochemicals.com

Corporate Office : P.B. No. 5413, MSRT Post, Bengaluru - 560 054.

CERTIFICATE

This is to certify that Ms. Archana. M. Nayak a student of M. Com of PES Institute of Advanced Management Studies, Shivamogga has undergone Internship Training in K.S. Agro Chemicals from date: 20.06.2019 to 12.07.2019. I am pleased to state that she worked hard in preparing this report and she has been able to present a good picture of the concerned works. The information and findings presented in the report seems to be authentic.

Archana.M.Nayak possesses a good moral character and pleasing personality. I wish her every success in life.

Thanking you

For K.S Agro Chemicals

For K.S. AGRO CHEMICALS

Proprietor

11/07/19

565151595



MANUFACTURERS OF : MICRO FERTILIZERS, BIO FERTILIZERS ORGANIC MANURES,
HERBAL FUNGICIDES & SINGLE NUTRIENTS, INSECTICIDES AND SEEDS



SHIMOGA JOB WORKS

MANUFACTURING AND SUPPLY OF
MACHINED COMPONENTS

GSTIN-29DMPPS4499F1Z1

ISO CERTIFICATE NO:I-QSC201904052

CONTACT No::9035342436

Date: 20-07-2019

CERTIFICATE

This is to certify that MISS. ASHWINI P, M.com student of PES Institute of Advance Management studies , Shimoga has successfully completed 'In-Plant Training' in SHIMOGA JOB WORKS, INDUSTRIAL ESTATE, SHIMOGA, FROM 15TH JUNE TO 15TH JULY 2019 .


20.07.2019

SHIMOGA JOB WORKS

EBP-09, KSSIDC, Industrial Estate

Sagara Road, SHIMOGA-577 204.

GSTIN : 29DMPPS4499F1Z1

SHIMOGA JOB WORKS,

EBP-09, KSSIDC , INDUSTRIAL ESTATE SAGARA ROAD SHIMOGA-577204

PH.NO- 9035342436

Paper Packaging Pvt. Ltd

Pb. No. 124, Kiadb Industrial Area, Mandli Village,
Mandli Kallur Road, 577201 Shimoga

Ref.No. 328/2019-20

Date: 17-07-2019

Certificate

This is to certify that **Mrs. Chandana G. P.** studying in M.Com. 3rd semester, at **PES Institute of Advanced Management Studies**. Affiliated to Kuvempu University Shankaragatta. Has successfully completed the project entitled **Organization Study** in our Company, for the completion of training for the period of 15th June 2019 to 15th July 2019.

She was found regular and sincere in completion of this training.



HR. Manager

Paper Packaging Pvt. Ltd

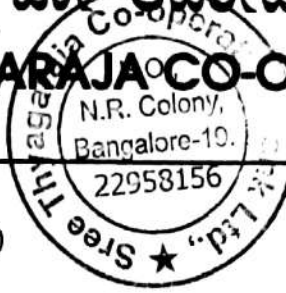
P.B.No 124, Kiadb Industrial Area,
Mandli Village, Shimoga

H.O. : Phone : (080) 2295 8155 / 56 / 57

Telefax : (080) 2295 8152



ಶ್ರೀ ತ್ಯಾಗರಾಜ ಕೋ-ಆಪರೇಟಿವ್ ಬ್ಯಾಂಕ್ ಲಿಮಿಟೆಡ್
SREE THYAGARAJA CO-OPERATIVE BANK LTD.



Branch

No. No.STCB/CO-87 /2019-20

Date: 06.07.2019.....

CERTIFICATE


This is to certify that Kumari.Chandana Jadav, Reg PC181206, M.Com student studying in PESIAMS Shivamogga has undergone a Internship on "Organisational study of Sree Thyagaraja Co Operative Bank ltd" with special reference to Sree Thyagaraja Cooperative Bank Ltd., from 05.06.2019 to 06.07.2019 with respect to M.Com curriculum under my guidance and supervision.

During the above period performance of Kumari Chandana Jadav has been good, we found her character to be earnest and hard working student.

We wish her all the best in her future endeavors and career.

Yours truly,

~~For Sree Thyagaraja Co-op. Bank Ltd.~~


Chief Executive Officer
06/07/19
198



Date:19-07-2019

CERTIFICATE

This is to certify that **Mr.Chethan R** , M.com student of PES Institute of Advance Management Studies , shivamogga, has successfully completed "In-Plant Training" in ADHISHAKTHI CASTINGS PVT.LTD,, Machenahalli,Nidige industrial Area , shivamogga, from 17th june to 19th july.



Ref. No: SVT: 1920066

Date: 26.08.2019

CERTIFICATE

This is to certify that Mr. Eshwar M Patel bearing Reg. No. PC181208 M.Com student of "PES Institute of Advanced Management Studies", Sagar Road, Shivamogga, had undergone the "Internship" in our organization to "get an exposure to understand the working environment of organization depth" for a period from 01.06.2019 to 15.07.2019.

His performance during the tenure of this Block Placement was excellent.

Thanking you,

Yours Truly,

SRI VASAVI TECHNOCAST PVT.LTD.

K JAYAKAR - DIRECTOR

SUDE

SUDE ENGINEERING CORPORATION

BUS STOP 1106, NEAR 10TH MAIN RD,
HAMPI NAGAR, RPC LAYOUT, VIJAYANAGAR, BENGALURU 560104
Tel: 080-23402145, 080-23492297, 09008280839, Email: SUDEENGICORP@GMAIL.COM

DATE: 25/07/2019

Certificate

This is to certify that **MR IMTIYAZ AHMED**, ID NO. PC181209, a student of Master of commerce, PES Institute of Advanced Management studies, SHIVAMOGGA (PESIAMS), has undergone internship at our organization from 13th June 2019 to 20th July 2019.

During his period we found him very sincere, hard working and punctual, also having good understanding of the subject matter.

We wish him best of luck for betterment of his Future and success in his coming life for endeavors.

For SUDE ENGINEERING CORPORATION



(Director of Human Resources)

DATE:18 / 07 / 2019


CERTIFICATE

This is to certify that **Mr Karthik c m** (Reg..No PC181210) student of M.Com at PES institute of Advance management studies, shivamogga. Had undergone internship training in our organization for a period **from 1/06/2019 to 20/07/2019**

During his internship training , we found him to be sincere and obedient .

We wish him all the best

For HDB Financial Services Ltd.,


Authorised Signatory

HDB FINANCIAL SERVICES LTD.
Nalli Prakash Commercial
Nehru Road
Beside City Central Mall
A.A. Circle, SHIMOGA-577 201.

Factory and admin office= Nehru Road, AA circle opposite city central Mahal karnataka 577201



Sri Vasavi Foundry Pvt. Ltd.,

An ISO 9001:2015 Certified Company

Manufacturers of Grey Iron, SG Iron and Alloy Iron Castings.

B-6, Industrial Estate, Lower Hutha, Bhadravati - 577301, Karnataka, India.



Ref. No: SVF:900069

Date:26.07.2019

CERTIFICATE

This is to certify that **Miss. Lekha P. K Bearing Reg No: PC181211** presently pursuing M. Com in PESIAMS, Shivamogga was actively involved and has successfully completed her Internship during the period from 01/06/2019 to 15/07/2019 as a part M. Com final year curriculum requirement. The necessary guidance for her report was given by our company. We found her extremely inquisitive and self-disciplined. We wish her all the success for her future endeavors.

Place: Bhadravathi

Date: 26.07.2019

For Sri Vasavi Foundry Private Limited

M Suresh M (C&A)

ಶ್ರೀ ಬಸವೇಶ್ವರಸ್ವಾಮಿ ಪಟ್ಟಣ ಪತ್ತಿನ ಸಹಕಾರ ಸಂಘ ನಿ.,

ಬಸವ ಸದನ, ನೆಹರು ರಸ್ತೆ

ಶಿವಮೊಗ್ಗ - 577 201



ದಿನಾಂಕ

CERTIFICATE

This is to certify that Mr. MADAN B K (PC181212) a M COM student of PESIAMS programme, Shivamogga, has undergone Project Work His Project title A Study On Financial Statement Analysis Of Co Operative Society With Special Reference To Sri Basaweshwara Swamy Urban Credit Co-operative Society Ltd. for a period of six weeks in our society from 01-06-2019 to 15-07-2019, under the guidance of Mr.H.P.VISHWESHWARAIAH SECRETARY of Sri Basaweshwara Swamy Urban Credit Co-operative Society Ltd.

During the above period, performance and conduct of Mr MADAN B K has been satisfactory/good and he was submitted a copy of internship study report to our Society.

SECRETARY

Sri Basaweshwara Swamy Urban
Credit Co-operative Society Ltd.

SECRETARY

Sri Basaweshwara Swamy Urban
Credit Co-operative Society Ltd.
Nehru Road, SHIVAMOGGA

SAIPRASHANT ENTERPRISES
Near old bus stand, Kumta - 581334

TO WHOM IT MAY CONCERN

This is to inform that Ms. Misba Taj has worked as intern for Airtel prepaid under Sai Prashanth Enterprises under the leadership of Mohammed Rafi Zonal sales Manager Bharti Airtel Limited from 20th June 2019 to 20th July 2019 as Airtel Field Sales Executive (FSE).

Following were the roles and responsibilities served by Misba as FSE.

- Responsible for driving Gross, MNP, 3star recharges and Thanks Apps from 5 Pride outlets.
- Responsible for effective communication of schemes and earning potential of this outlets.
- Responsible for fulfilling's of stock requirements of Lapu and Sims.
- Responsible for getting best counter share in this outlets.

Below are the 5 outlets

Misba Taj was honest and hardworking during her tenure.

Thanking you,

For, Sai Prashant Enterprises
R. B. Shet
Proprietor

MALU SLEEPERS PVT LTD

Near Railway Station, Rajaji Nagar, Birur
Kadur Taluk, Chikmagalur Dist

☎ : 230481

Date : 26.06.2019..

CERTIFICATE

This is to certify that NETHRAVATHI .B.N a student of M.Com, PESIAMS, Shimoga, Kuvempu University, Shimoga - 577204 Shimoga Dist, as carried out a project work entitled "QUALITY MANAGEMENT PRACTICES" AT MALU SLEEPERS PVT LTD, BIRUR"

As part of his curriculum from 15th June 2019 to 25th June 2019 For the purpose of case study he has selected and gone through all the aspects of our Branch.

We wish all the best for his future.

MALU SLEEPERS PVT LTD

BIRUR

Date: 26-06-2019

Signature

Place: Birur


Venkatesh. G. Odeyari.

CHAPTER - 1



ಶಿವಮೊಗ್ಗ, ದಾವಣಗೆರೆ ಮತ್ತು ಚಿತ್ರದುರ್ಗ ಜಿಲ್ಲಾ ಸಹಕಾರ ಹಾಲು ಉತ್ಪಾದಕರ ಸಂಘಗಳ ಒಕ್ಕೂಟ ನಿಯಮಿತ
SHIVAMOGGA, DAVANAGERE & CHITRADURGA DIST. CO-OP. MILK PRODUCERS SOCIETIES UNION LTD.,

ISO 22000 : 2005 ಪ್ರಮಾಣ ಪತ್ರ ಹೊಂದಿದೆ

NO/SDCMU/Admin-6/ P.C-12 (A) / 83 /2019-20

DATE: 28.08.2019

CERTIFICATE

This is to certify that Pooja N Studying M.Com in PES Institute of Advanced Management Studies, Shivamogga has attended and completed her project work on "A Study on Financial Statement Analysis" in Shivamogga, Davanagere and Chithradurga District Co-operative Milk Union Ltd., as part of her course curriculum during the period from 18.07.2019 to 18.08.2019

This Certificate is issued only for academic Purpose

Managing Director

Shivamogga, Davanagere & Chitradurga

District Co-op Milk Producers

Societies Union Ltd.,

Shivamogga.

ಆಡಳಿತ ಕಛೇರಿ : ಮಾಚೇನಹಳ್ಳಿ, ನಿದಿಗೆ (ಅಂಚೆ), ಶಿವಮೊಗ್ಗ - 577 222. ಕರ್ನಾಟಕ

Administrative Office : Machenahalli, Nidige (Post), Shivamogga - 577 222. Karnataka

Phone : 08182-246161, 246163. Fax : 08182-246284. Email : md_shimul@yahoo.com

MALNAD

MALNAD ALLOY CASTINGS PRIVATE LIMITED

Regd. Office & Factory : 36-A, Shimoga-Bhadravathi Industrial Area, MACHENAHALLI - 577 222, Shimoga, Karnataka State, INDIA

Ph : Factory : 246141 / 43, 8861699975, Fax : 0091-8182-246142 E-mail : hrkmt@malnad.co.in, vynatheyan@malnad.co.in

GSTIN : 29AABCM4307J12G Pan No. AABCM4307J CIN No. : U02710KA1983PTC005442



23.08.2019

TO WHOMSOEVER IT MAY CONCERN

This is to certify that Miss. RAKSHITHA.N.S. M.Com Student at PES INSTITUTE OF ADVANCE MANAGEMENT STUDIES, SHIMOGA, bearing Reg No: PC181217, has undergone "INTERNSHIP" at our Organization for the period from 20-JUNE-2019 to 10-JULY-19.

During the period she has taken keen interest in the concurrent field work and come up with good report.

For MALNAD ALLOY CASTINGS PVT LTD.,

**PRATEEK M JOIS,
EXECUTIVE DIRECTOR.**



RED PANDA SUPER MARKET

Date:

TO WHOM IT MAY CONCERN

This is to certify that, Miss Sabira, Reister no, PC181218, A student of m. com in PES INSTITUTE OF Advanced Management studies, shivamogga. Has Successfully completed one month (from 10th june 2019 to 15 july 2019) internship programe under by supervision at 'RED PANDA' , NT Road shivamogga. I am pleased to state that, she worked hard in preparing this report and she has been able to present a good picture of this concerned work. The information and findings in the report seem to be authentic. She submitted her report to the under signed after completion of internship programme on 15/07/2019.

For RED PANDA
Red Panda
897/1, N.T. Road
Shimoga

Authorized signature/



ಶಿವಮೊಗ್ಗ ಜಿಲ್ಲಾ ಸಹಕಾರ ಕೇಂದ್ರ ಬ್ಯಾಂಕ್ ಲಿ.
THE SHIMOGA DISTRICT CO-OPERATIVE CENTRAL BANK LIMITED

(Reg. No.104/ARS 18-10-53)

email: sdccb1@rediffmail.com

P.B. No.62
SHIMOGA-577201

Phone: 222396, 224734
Fax: 08182-274396

Ref. No.:

Internship Study/1119 /2019-20

Date:

09-07-2019

To,

Dr. K. Sailatha,
Principal,
PES INSTITUTE OF ADVANCED MANAGEMENT STUDIES,
NH 206, SAGAR ROAD,
SHIMOGA – 577204.

Sir,

Sub: Granting permission to Internship Study to your M.Com 3rd Sem student
Mr. Sanjay C. Roll. No. PC181219.


Ref: Yours Ltr Dated: 09.07.2019.

* * * *

With reference to the above, I hereby grant permission to Internship Study to
Mr. Sanjay C. studying in M.Com 3rd Sem in your organization “**Internship Study**”
from **01-06-2019** to **15-07-2019**. You may give direction to your student
Mr. Sanjay C. to report to the undersigned on 09-07-2019.

Thanking you,

Yours faithfully,


Managing Director

-: BRANCHES :-

• Main Branch, Balaraj Urs Road, Shimoga
• ... Branch, Shimoga
• ... Yard, Shimoga
• ... pala Branch, Shimoga
• ... obanagar Branch, Shimoga
• ... l Road, Shimoga
• ... ya Nagar, Shimoga

• K.M.F. Branch, Machenahalli
• Bhadravathi
• Bhadravathi Old Town Branch
• Shankarghatta
• Holehonnur
• Sagar
• Anandapuram

• Heggodu
• Talaguppa
• Shikaripura
• Shiralakoppa
• Soraba
• Anavatti
• Togarsi

• Ulavi
• Hosanagara
• Ripponpet
• Thirthahalli
• Tudur
• Konandur
• Kammaradi

Om Sai Ram



Sree Shiva Sai Cast Pvt Ltd

Mfrs. : Steel, Stainless Steel and Nickel Alloy Castings

17th July 2019

REF : SSSCPL/2019-20/020

To,
The Principal,
PES Institute of Advanced Management Studies,
Shimoga.

Dear Sir,

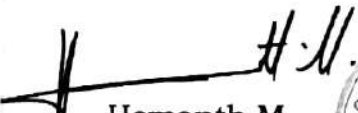
**Ref : Your letter for Internship for M.Com student Ms Savya D S
bearing Reg no. PC181220**

This is with reference to the above mentioned letter, we wish to inform you that your student Ms Savya D S has done her internship in our organisation from 02-06-2019 to 16-07-2019. She has been exposed to our administration and manufacturing processes during her internship. We have found her to be committed to her work and her interest to learn new things is highly appreciated.

We wish her success in her future endeavours.

Thanking you,

For Sree Shiva Sai Cast Pvt Ltd,


Hemanth M
Director - Operations



Surgi World

At the Premises Canara Workshop Ltd,
Maroli, Mangalore - 575005
Mobile:9902185559
GST No:29AUFPR9510F1ZD

mail:surgipepsicomng@gmail.com

TO WHOM SO EVER IT MAY CONCERN

This is to inform you that Ms. Shaziya Banu has worked as an intern for PepsiCo Holdings India Pvt. Ltd. under the distributor Surgi World, Mangalore under the leadership of Mr. Mohammad Nayaz (Area Sales In charge) from 15th June 2019 to 15th July 2019 as Pepsi pre Sales representative (PSR).

Following are the roles and responsibilities served by Shaziya as a PSR

- Responsible for order booking from assigned outlets.
- Responsible for selling more SKUs in the current outlets.
- Increasing width and depth of the assigned beat.
- Responsible for store check and merchandising of the assigned outlets.
- Increasing counter share of the outlets by selling more SKUs.
- Focusing on placement of Innovation packs.

Shaziya Banu was honest and was very hardworking during her tenure with PepsiCo and we wish her all the best for her future endeavor.

Thanking you

For **SURGI WORLD**

Surgi World
Authorised Signatory



GSTIN : 29AABAT0869LIZY
ಮೋ : 08199 - 230228



ಹೊಸದುರ್ಗ ತಾಲ್ಲೂಕು ವ್ಯವಸಾಯೋತ್ಪನ್ನಗಳ ಮಾರಾಟದ ಸಹಕಾರ ಸಂಘ ನಿ.,
ಹೊಸದುರ್ಗ -577 527, ಚಿತ್ರದುರ್ಗ ಜಿಲ್ಲೆ.

HOSADURGA TALUK AGRICULTURAL PRODUCT CO.OPERATIVE
MARKETING SOCIETY LIMITED, HOSADURGA -577 527

Chitradurga- Dist, Karnataka State.



Rsf No

Date 18/07/2019.....



This is to certify that SHIVAKUMAR A.S studying **MCom. In
PES Institute of Advanced Management Studies.**

Shivamogga has attended and completed his Internship
work on "**Budget and Budgetary control**" at **T.A.P.C.M.S.
HOSADURGA**. As part of his course curriculum during the
period from **01/06/2019 to 15/07/2019**.

This certificate is issued only for academic purpose

Thank you

ಕಾರ್ಯದರ್ಶಿ

ಹೊಸದುರ್ಗ ತಾ. ವ್ಯವಸಾಯೋತ್ಪನ್ನಗಳ
ಮಾರಾಟದ ಸಹಕಾರ ಸಂಘ ನಿ. ಹೊಸದುರ್ಗ
M. Santhosh

Secretary

T.A.P.C.M.S. HOSADURGA.



BCPL1920-0038
19.06.2019

CERTIFICATE

*This is to certify that Ms. **Shwetha.S.Gulgule** a student of M.Com of PES Institute of Advanced Management Studies, Shivamogga has undergone Internship Training in foundry process and Technology in our organization from dt: 17.06.2019 to dt: 19.07.2019.*

During the period his/her attendance was regular and conduct was good.

During the training, they had a practical view and experience of all aspects of foundry operations like melting, moulding, core making, fettling, and Inspection etc.,

Thanking you

For Bhadra Castalloy Pvt. Ltd.,

Ramachar L / Director.



Address:
Bhadra Castalloy Private Limited
C-15, Industrial Estate, Lower Hutha, Bhadravathi 577301, Karnataka, India

T: +91 8282 263103 | E: info@bhadracastalloy.com

www.castalloygroup.com

CIN - U27200KA2015PTC084976

Registered office:
5th Floor, Kushal Garden Arcade, 1A Peenya Industrial Area,
Peenya, 2nd Phase, Bangalore - 560058, Karnataka, India.



PALANI ENGINEERING WORKS

SM - 2. Industrial Estate Sagar Road, SHIMOGA - 577 204.

Ref. No. 088/20-07

Date 20.07.2019

CERTIFICATE

This is to certify that MISS. SNEHA R CHAUHAN, M.com student of PES Institute of Advance Management studies , Shimoga has successfully completed "In-Plant Training" in PALANI ENGINEERING WORKS, KSSIDC INDUSTRIAL ESTATE, SHIMOGA, FROM 15TH JUNE TO 15TH JULY .

Palani Engineering Works
SM-2, KSSIDC, Industrial Estate
Sagara Road, SHIMOGA-577 204.
GSTIN : 29AUIPS4984R1Z8



GOODWILL
COMMODITIES

CERTIFICATE

This is to certify that **Ms.Sowmya A S** a student of **M.Com** of PES Institute of Advanced Management Studies, Shivamogga has undergone Internship training in Goodwill Commodities pvt ltd from **17-06-2019 to 25-07-2019** .

During the period his/her attendance was regular or conduct was good.

During the training , they had a practical view and experience of all aspects like Demat , Shares, Equity, Commodities, Online Trading, Offline Trading ,Mobile Trading, Mutual Funds, etc..

Also Service Providing on trading , Tele-calling, customer approach ,Creating awareness about Share Marketing .

Thanking You,

From :- **Goodwill Commodities Pvt Ltd.**


PANCHAJANYA (BRANCH MANAGER)



Think goodwill, Make goodwill yours

New No. 9, Old No. 4, 1st Floor, Masha Allah Building, Bheema Sena Garden Street, Mylapore, Chennai - 600 004

Phone : 91 44 4356 8246 Fax: 044 4353 6085 E-mail: owcindia@yahoo.com

ESHWARR STEELTECH PRIVATE LIMITED

CIN NO : U43300KA2006PTC039695

An "ISO 9001-2008" Certified Company

Well Known Foundry " Under Regulation 4C (2) of Indian Boller Regulation -1950

Mrf :Carbon Steel , Alloy Steel , Stainless Steel and Duplex Steel Costing

Date: 15 -07-2019

CERTIFICATE

This Is to certify that Ms. Swathi B J a M.Com Student ,Department of Management Studies ,PES Institute of Advanced Management Studies Shimoga has undergone 'Internship Training ' in our organization from a period 15 June 2019 to 15 July 2019 has successfully completed the in internship training under our guidance

During the above period performance and conduct of Ms. Swathi B J has been satisfactory .

' We wish all the best for his future endeavors.

For ESHWARR STEELTCH PVT .LTD.

Lokesh j

Director- Manufacturing

MALNAD

MALNAD ALLOY CASTINGS PRIVATE LIMITED

Regd. Office & Factory : 36-A, Shimoga-Bhadravathi Industrial Area, MACHENAHALLI - 577 222, Shimoga
GSTIN : 29AABCM4307J1ZG Pan No. AABCM4307J CIN No. : U02710KA1983PTC005442
Ph : Factory : 246141 / 43, 8861699975, Fax : 0091-8182-246142
E-mail : hrkmt@malnad.co.in, vynatheyan@malnad.co.in

16th July 2019

INTERNSHIP CERTIFICATE

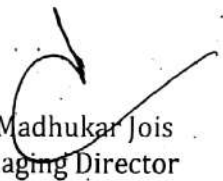
This is to certify that **Miss.Swathi R**, student of PES Institution Advanced Management Studies, Shivamogga, studying in 2nd Year in M.com whose **Reg No.PC181229** has successfully completed '**Internship**' at Malnad Alloy Casting Pvt. Ltd.

From **01st June 2019** to **20th June 2019** in partial fulfillment of her Master Degree in M.com.

During the above tenure of her study with us, we found her sincere, hardworking and pursued the project work with all earnestness and enthusiasm.

We wish her all the best in her future endeavors.

Yours Faithfully,
For Malnad Alloy Castings Pvt Ltd.,


Y V Madhukar Jois
Managing Director

Areesh Buildtech

No.21, SMS Complex, KHB Main Road, Adarshanagar, RT Nagar,
Bangalore-560032, Tel: 080-23652288, Mob: +91-9901997486,
+91-8951466316, E-Mail: areeshbuildtech@gmail.com

Date: 15/07/2019

This is to certify that **Miss Syeda Kaunain** presently pursuing master of commerce from **PES Institute Of Advanced Management Studies, Shivamogga** and her register number PC181230 was actively involved and has successfully completed her internship during the period **05/06/2019 to 15/07/2019** as a part of M.com Kuvempu University curriculam requirement.

The necessary guidance for this internship was given by **Mr. Syed Mohammed Khalid** Business Head of the Company.

We found her extremely inquisitive and self–disciplined.

We wish her all the success for her future endeavors.

Thanking You,

Yours Truly

S.m.khalid
15/7/19
Areesh Buildtech





Nagarahalli Honda

NAGARAHALLI MOTORS Authorised Dealers for : Honda Two Wheelers

Ref. No. :

Date 15/07/2019

TO WHOM IT MAY CONCERN

This is to certify that, Miss Tasmiya Kounain, Register no: PC181231, a student of M.Com in PES Institute of Advanced Management Studies, Shimoga has successfully completed one month (From 10th June 2019 to 15th July 2019) Internship Programme under my supervision at Nagarahalli Honda, N.T.Road, Shimoga. I am pleased to state that, she worked hard in preparing this report and she has been able to present a good picture of this concerned works. The information and findings in the reports seems to be authentic. She submitted her report to the under signed after completion of Internship Programme on 15/07/2019.

Tasmiya kounain Possesses a good moral character and pleasing personality. I wish her every success in life.

For Nagarahalli Honda

Authorized Signature



APOLO ENTERPRISES

Authorised Dealer for : Royal Enfield Motor Cycles
Sales & Service

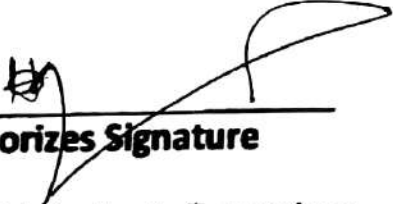
Bhagyam Complex , Shankarmatt Main Circle, Holebus Stop Shivamogga -577201 Website:www.royalenfiled.com

Date: 02/07/2019

Internship completion certificate

This is to certify that Mrs.Umme Hani ,D/O Mr Mohammed Nizamuddin , A student of M.com (major in finance – summer semester),KUVEMPU UNIVERSITY shivamogga .successfully completed 15 days (from 2nd july ,2019 to 15 / july ,2019 short term internship programme at this ROYAL ENFIELD. During the period of his internship programme with us he was found punctual and inquisitive.

We Wish him every success in life


Authorizes Signature

Sales Point - Apolo Enterprises
Bhagyaram Complex, Shankarmutt Main
Circle, Near Hole Busstop, SHIMOGA-577201.
Ph: 08182-401632 Email: nisar.ahmedhk@gmail.com


Principal

PES Institute of Advanced Management Studies
NH 206, Sagar Road
SHIVAMOGGA-577 204



Phone: 8147053084
8147053085

email : principaliams@pestrust.edu.in
: pesiams@pestrust.edu.in
Website : pestrust.edu.in/pesiams

ಪಿಇಎಸ್ ಇನ್‌ಸ್ಟಿಟ್ಯೂಟ್ ಆಫ್ ಅಡ್ವಾನ್ಸ್‌ಡ್ ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್ ಸ್ಟಡೀಸ್
(ಉಪವಿಧ್ಯಾನಿಲಯದ ಸಂಯೋಜನೆಗೊಳಪಟ್ಟಿದೆ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾನ್ಯತೆ ಪಡೆದಿದೆ)
ಎನ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

PES Institute of Advanced Management Studies

(Affiliated to Kuvempu University, Recognized by Govt. of Karnataka)

N H-206, Sagar Road, Shivamogga - 577 204 (Karnataka)

Students Project Reports: <https://pestrust.edu.in/pesiams/library/>