



ಪೆಸಿಎಸ್ ಇನ್ ಸ್ಟಿಟ್ಯೂಟ್ ಆಫ್ ಅಡ್ವಾನ್ಸ್ಡ್ ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್ ಸ್ಟಡೀಸ್

(ಉರವು ವಿಶ್ವವಿದ್ಯಾಲಯದ ಸಂಯೋಜನೆಯಲ್ಲಿ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾನ್ಯತೆ ಪಡೆದಿದೆ)

ಎನ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

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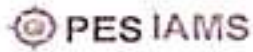
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List of Activities Conducted under the MoU

of

**Bhagath Motors, Bangalore for the Academic Year 2017-18**

S I No	Name of the Activity	Date	Number of Participants
1	Invited Talk on Changing trends in Indian two wheeler industry	25-01-2018	168
2	Certificate Program on Advanced Excel	06-08-2017 to 03-09-2017	140
<b>Total</b>			<b>308</b>



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(ಎಮ್ಎಂ ವಿಶ್ವವಿದ್ಯಾಲಯದ ಸಂಯೋಜನೆಯಲ್ಲಿರುವ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮುಖ್ಯಕವಲವಡ)  
ಎನ್ ಹೆಚ್ 206, ಸಾಗರ ರಸ್ತೆ, ಶಿವಮೊಗ್ಗ - 577 204 (ಕರ್ನಾಟಕ)

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Date: 26-01-2018

## Report on Guest talk

of

### Changing Trends in Indian Two Wheeler Industry


A guest talk was organized on 25th January, 2018 by the Department of Commerce and Management, PESIAMS, Shivamogga on 'Changing trends in Indian two wheeler industry'. The resource person, Mr. Santhosh Kumar, Dy. General MANAGER at Bhagath MOTORS Bangalore was welcomed by Mr. Bharath G, a student representative and introduced the resource person to the audience.



He said India is the second largest manufacturer of two wheelers in the world. It stands next only to Japan and China in terms of number of two wheelers produced and sold respectively. The two wheelers market has had a perceptible shift from a seller's market to a buyer's market with a variety of choices. The companies have to compete on various fronts viz pricing, technology, product design, productivity, after sale service, marketing and distribution. While addressing the audience resource person explained the various sub-segments in Indian two-wheeler sector which consists of Motorcycle, Scooter and Mopeds. He briefed about the market structure in each segment as the market for motorcycle is concentrated, the top 3 companies accounted for 83% of the motorcycle market in 2018 such as Hero - 52%, Bajaj - 16%, Honda - 15%.

  
Principal 26/01/2018

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(ಎಂಜಿ ವಿಶ್ವವಿದ್ಯಾಲಯದ ಸಂಯೋಜನೆಯಲ್ಲಿರುವ ಮತ್ತು ಕರ್ನಾಟಕ ಸರ್ಕಾರದ ಮಾನ್ಯತೆ ಪಡೆದಿದೆ)  
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He also briefed about the scooter, which is a highly concentrated market with top 3 companies accounted for nearly 86% of the market share in 2018 like Honda – 57%, Hero – 13% and TVS – 16%. The resource person highlighted the share of major companies in Indian two-wheeler sector accounting for 93% of domestic market share.

He forecasted that, the companies shall enter the electric vehicle segment with new motorcycles and scooters in India. The session was highly interactive and the Head of the Department proposed vote of thanks.

  
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**ಪಿಇಎಮ್‌ಸಿ ಅಭಿವೃದ್ಧಿಶಾಸ್ತ್ರ ಮತ್ತು ಅಭ್ಯಾಸದ ಮ್ಯಾನೇಜ್‌ಮೆಂಟ್ ಸ್ಟಡೀಸ್**  
 (ಕುವೆಂಪು ವಿಶ್ವವಿದ್ಯಾನಿಲಯದ ಸಂಯೋಜಿತವಾಗಿರುವ ಮತ್ತು ಸರ್ಕಾರದ ಅನುಮೋದನೆ ಪಡೆದಿದೆ)

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**List of Students (III BBA) Participated in program 2017-2018**

Sl. No	Name of the Student		
		30	PRABHANJAN VAMANACHAR ARCHAK
1	ABDUL SAHIL	31	PRATEEK L
2	ABHISHEK K	32	RAHUL J.R
3	ABRAR PASHA	33	RAMYA B R
4	AMULYA H C	34	ROHITH B
5	ARPITHA S.R	35	SACHIN N
6	AYESHA NAIYARA	36	SACHIN S
7	BABU S	37	SACHIN S K
8	BHARGAVI V	38	SANIYA KOUVEN
9	BHATTI OM PRAKASH	39	SEEMA N.V
10	BI BI RUQAIYA	40	VARUNI J
11	CHARAN T.B		
12	DAYANASREE K R		
13	DIGANTH K S		
14	FARHEEN TAJ		
15	FAWAZ AHMED		
16	GURUPRASAD B		
17	KALLADAKA ADNAN		
18	KARTHIK R		
19	KASHIF SAJID AHMED Khatib		
20	KAVYA U B		
21	LOHITH S		
22	MANJU SHREE D DESAI		
23	MEDHA BHAVE		
24	MEGHANA H S		
25	MOHAMMED ADNAN T.N		
26	MOHAMMED ANWER Khan		
27	MOHAMMED SAFWAN		
28	MOHSINA FATHIMA		
29	NAMRATHA S.D		

  
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**List of Students (III B.Com) Participated in program 2017-2018**

Sl. No	Name of the Student	Sl. No.	Name of the Student
1	ABHILASH H	24	RASHMI
2	AISHWARYA ATAD	25	RISHAB SHARMA
3	AISHWARYA DOLLY SEQUIERA	26	ROHITH S
4	AISHWARYA SUNIL	27	ROOPA S M
5	AJITH B	28	RUSHYANTH HEGDE N.M
6	AKARSHA V.S NAIR	29	SANGEETHA S
7	AKASH NAYAKA T S	30	SANJAY B
8	AKASH S.N	31	SANJAY M
9	AKSHAY N	32	SANNIDHI K.R
10	AKSHATHA B	33	SHARANYA M
11	AMRUTHA H.L	34	SHEETAL S JAIN
12	ANKITHA BHANSALI	35	SHEETHAL KUMAR JAIN S S
13	ANKITHA H.C	36	BHARATH S.P
14	ANUSHA A P	37	CHANDAN M N
15	APOORVA G.S	38	CHARVEE R JAIN
16	ARAVIND G	39	CHELA RAM
17	ARPITHA H	40	DARSHAN KUMAR D B
18	ARPITHA M GOWDA	41	DAYANA M
19	AVINASH H L	42	DEEKSHA G.N
20	BHARATH G	43	DHANRAJ M S
21	BHARATH S.P	44	DIKSHITH A JAIN
22	JHANVI GUPTA	45	DRUPADHA D
23	KANCHANA K	46	EMMANUEL RAJEEV

  
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(ಕರ್ನಾಟಕ ವಿಶ್ವವಿದ್ಯಾನಿಲಯದ ಅಧಿಕೃತ ಅಂಗವಾಗಿ ಸಂಯೋಜಿಸಲ್ಪಟ್ಟಿದೆ ಮತ್ತು ಗೌರವ ಪಡೆಯಲ್ಪಟ್ಟಿದೆ)

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**List of Students (I BBA) Participated in program 2017-2018**

Sl. No	Name of the Student	Sl. NO	Name of the Student
1	ABDUL MANNAN	29	MOHAMMED AQHEEL
2	ABDULLAH AAMIR USMANI	30	MOHAMMED FARDEEN
3	AISHWARYA H B	31	MOHAMMED KAIF
4	AKHIL S	32	MOHAMMED ZAID
5	AKHILESH C P	33	MUDASSIR AHMED
6	AKSHAY M V	34	NIRANJAN H.O
7	ALOKA K R	35	NIROOP RAJ M B
8	ANEES AHMED	36	NISHANTH A.S
9	ANOOP B	37	PAVAN DHANANJAYAN
10	APOORVA K	38	POOJA S
11	ARPITHA D.K	39	PRADEEP A B
12	CHANDANA J.S	40	PRAJWAL RAJ K R
13	DHANANJAYA M.N	41	PRANATHI
14	DRAVIL RAJ E	42	RAHUL S
15	FARAZ ANWAR	43	RAJESHWARI H R
16	GAGANKUMAR K	44	ROJA D.L
17	HARISH KUMAR M	45	SAGAR EC
18	HARSHA A V	46	SAGAR M
19	IRFAN KHAN N	47	SANDESH S H
20	JUNAID AHMED	48	SHREEJITH M
21	KAVYA R	49	SINDHU S
22	KSHITIJ RISHAV	50	SUHAS D.N
23	KUSHAL PATEL S.G	51	SUMANTH M S
24	LEMUEL D SOUZA	52	SYEDA SUNAIN KOUSAR
25	MALATHESH K M	53	VINAY KUMAR G.K
26	MALLESH M K		
27	MANOJKUMAR		
28	MOHAMMED ALTAF		

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**List of Students (I B.Com) Participated in program 2017-2018**

Sl. No	Name of the Student	Sl. NO	Name of the Student
1	ADITHI K	34	MONISHA PATEL
2	AKANKSHA JAIN	35	NAMEERA KHANAM
3	ALIYA PATEL	36	NIKITHA S.R
4	AMRUTHA G.C	37	NISARGA R
5	ANCHAL V KUMAR	38	PALLAVI KIRAN
6	ANUSHA C	39	PAVANA H K
7	ARPITHA Y.G	40	PAVITHRA T
8	BHARATH S.G	41	PRADEEP M
9	BHARATH S N	42	PRAJWAL PRASAD C R
10	BI BI SHAZIYA	43	PRIYANKA G SONI
11	CHANDAN SINGH B	44	PUNEETH M CHANDANANI
12	DARSHNA	45	RAHUL R
13	DEEKSHITH S JAIN	46	RAJATH KUMAR P
14	DEEPESH M JAIN	47	RAJOL KUMARI
15	DHANUSH S SAGAR	48	RAKSHITH V
16	SUDIN R	49	SAHANA G S
17	SUSHMA M.G	50	SAKSHI A JAIN
18	SYED FARHAN	51	SAMHITHA R MANGALAGAR
19	THEJAS K M	52	SANJAYDATH M S
20	URMILA BHEEMARAM PATEL	53	SATHWIK M.A
21	JITHIN VIJAY	54	SHAHISTHA
22	KRIMPLE P BAFNA	55	SHARANYA B V
23	KUMAR S	56	SHIVANANDA H C
24	KUSHAL JAIN	57	SHIVANANDA N
25	LAVANYA B H	58	SIDHI S
26	LUBNA		
27	MANASA C.D		
28	MILAN JAIN S		
29	MITHAN M		
30	MOHAMMED ANAS V K P		
31	VAISHALI G.B		
32	VEENA R		
33	VIMALA N PATEL		

  
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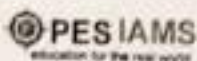
**List of Students (H B.Com) Participated in program 2017-2018**

Sl. No	Name of the Student	SL NO	Name of the Student
1	AASIYA	31	RUCHIKA U JAIN
2	ABHILASH S	32	SACHIN S.K
3	AMULYA V S	33	SAGAR D A
4	CHANDANA B.N	34	SAGAR DEEP K.J
5	CHANDRASHEKAR S	35	SAHANA K M
6	DARSHAN N JAIN	36	SALONI V JAIN
7	DEEPAK L	37	SANJAY K.E
8	DIVYA D	38	SHASHIWATHI N S
9	FAIZA TANHEEM	39	SHRINIDHI H S
10	GANESH S BHAT	40	SHYNIKA C JAIN
11	KANKANALA VENKATA SUMADEEPTHI	41	SINCHANA N.S
12	KHUSHBU B JAIN	42	SOUNDARYA P
13	MALLIKARJUN NAGARAJ YALIGAR	43	SOURABH MEHTA
14	MANISHA R PATEL	44	SPARSHA GOWDA
15	MANOJ V	45	SURAKSHA M S
16	MEGHANA G K	46	TOM SHAJU MANJALY
17	MEGHASHREE R	47	UJWAL SIRVI T
18	MOHAMMED ALI F	48	VEERESH PATIL G M
19	MOHAMMED ASIF	49	VENKATESH V.G
20	MOHAMMED IHASAAN	50	YASHWANTH S S
21	MOHAMMED RIZWAN		
22	NAFIYA KHANUM		
23	NAGARATHNA A.B		
24	POOJA L		
25	POOJA VISHWANATH GOWDA		
26	POORVIK N R		
27	PRERANA JAIN		
28	RASHMI M C		
29	RINCY K E		
30	ROHAN R JAIN		

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Principal





ಪ್ರಗತಿಶೀಲ ವ್ಯವಸ್ಥಾಪನಾ ಅಭಿವೃದ್ಧಿ ಮತ್ತು ಅಭ್ಯಾಸಗಳ ಮೂಲಕ ವಿದ್ಯಾರ್ಥಿಗಳಿಗೆ ಶಿಕ್ಷಣ

(Kannada: ಪ್ರಗತಿಶೀಲ ವ್ಯವಸ್ಥಾಪನಾ ಅಭಿವೃದ್ಧಿ ಮತ್ತು ಅಭ್ಯಾಸಗಳ ಮೂಲಕ ವಿದ್ಯಾರ್ಥಿಗಳಿಗೆ ಶಿಕ್ಷಣ)

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## Syllabus

### UNIT-1: Excel Basics (6 Hours)

Introduction to spreadsheets, Office and Excel overview, Basic text and cell formatting, Basic arithmetic calculation, Special paste, Freeze pane, Auto completion of series, Sort and filter, Charts, Data validation

### UNIT-2: Advanced Excel Capabilities (12 Hours)

Conditional formatting Importing data and text to columns, Functions, Mathematical, String, IF, AND, OR, Match, Search, Vlookup, Data Validation, Creating drop down, Lists using different data sources, Adding Pictures and Shapes to a Worksheet.

### UNIT-3: SPREAD SHEET Working with EXCEL (12 Hours)

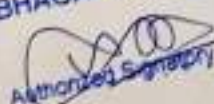
Workbook Protection, Keyboard Shortcuts, Creating and Updating Subtotals, Formatting functions, pivot table, formulas, text to columns, conditional format, chart features, working with graphics in EXCEL using worksheets as database in accounting, Recording and editing Macros.



Principal

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For BHAGATH MOTORS



Authorized Signatory



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(ಅಧಿಕೃತ ವಿಸ್ತೃತವ್ಯಾಪಕವಾದ ಸ್ವೀಕೃತವಾಗಿರುವ ಮತ್ತು ಅನುಸರಿಸಬಹುದಾದ ಶಿಕ್ಷಣ ಸಂಸ್ಥೆ)  
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**Course Timetable - 2017-18**

Date	TIME	CONTENT OF THE COURSE
06-08-2017	10.00AM - 1.00PM	Introduction to spreadsheets, Office and Excel overview, Basic text and cell formatting
	2.00PM - 5.00PM	Basic arithmetic calculation, Special paste, Freeze pane, Auto completion of series, Sort and filter, Charts, Data validation
13-07-2017	10.00AM - 1.00PM	Conditional formatting Importing data and text to columns
	2.00PM - 5.00PM	Functions, Mathematical, String, IF, AND, OR
20-08-2017	10.00AM - 1.00PM	Match, Search, Vlookup, Data Validation, Creating drop down
	2.00PM - 5.00PM	Lists using different data sources, Adding Pictures and Shapes to a Worksheet
27-08-2017	10.00AM - 1.00PM	Workbook Protection, Keyboard Shortcuts, Creating and Updating Subtotals
	2.00PM - 5.00PM	Formatting functions, pivot table, formulas, text to columns, conditional format, chart features
03-09-2017	10.00AM - 1.00PM	Utilities/Tools, Comparative study between manual process and automated Process
	2.00PM - 5.00PM	working with graphics in EXCEL using worksheets as database in accounting, Recording and editing Macros

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ವಿಶ್ವವಿದ್ಯಾರ್ಥಿಗಳಿಗೆ ಅಭಿವೃದ್ಧಿಗಾಗಿ ಮುನ್ನೆಲೆಗೊಂಡು ಸ್ಥಾಪಿಸಿದ

(ವಿದ್ಯಾಭಿವೃದ್ಧಿಗಾಗಿ ಸಂಸ್ಥಾಪಿಸಲಾಗಿದ್ದು ಈಗ ಅಂತರರಾಜ್ಯದ ಮಟ್ಟದ ವಿದ್ಯಾರ್ಥಿಗಳಿಗೆ)

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**List of Students (I M.Com/I B.Com/BBA) Participated in Advanced Excel Certificate Program AY 2017-18**

Sl. No.	Name of the Student
1	ANUJNYA K
2	ANUPKUMAR K R
3	ISHWARYA J
4	KAVYA B P
5	LEKHA B
6	LOHITH KUMAR B R
7	MANOJ J C
8	MANU D R
9	MEGHANA M
10	PRASANNA KUMAR B C
11	PRIYA M K
12	PRUTHVIKA G H
13	RASHMI A S
14	SALMA A
15	SANTHOSH KUMAR N M
16	SHALINI S
17	SHARATH
18	SHILPASHREE N B
19	SHYNI ROBERT
20	SMITHA A
21	SUPRITHA J
22	SYED SHEERAZ
23	VARSHA S V
24	ADITHI K
25	AKANKSHA JAIN
26	ALIYA PATEL
27	AMRUTHA G.C
28	ANCHAL V KUMAR
29	ANUSHA C
30	ARPITHA Y.G

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31	BHARATH S.G
32	BHARATH S N
33	BI BI SHAZIYA
34	CHANDAN SINGH B
35	DARSHNA
36	DEEKSHITH S JAIN
37	DEEPESH M JAIN
38	DHANUSH S SAGAR
39	HARDIK P
40	HARSH M MULANI
41	HARSHINI K.M
42	HARSHITHA K
43	JAINI S
44	JITHIN VIJAY
45	KRIMPLE P BAFNA
46	KUMAR S
47	KUSHAL JAIN
48	LAVANYA B H
49	LUBNA
50	MANASA C.D
51	MILAN JAIN S
52	MITHAN M
53	MOHAMMED ANAS V K P
54	MONISHA PATEL
55	NAMEERA KHANAM
56	NIKITHA S.R
57	NISARGA R
58	PALLAVI KIRAN
59	PAVANA H K
60	PAVITHRA T
61	PRADEEP M



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62	PRAJWAL PRASAD C R
63	PRIYANKA G SONI
64	PUNEETH M CHANDANANI
65	RAHUL R
66	RAJATH KUMAR P
67	RAJOL KUMARI
68	RAKSHITH V
69	SAHANA G S
70	SAKSHI A JAIN
71	SAMHITHA R MANGALAGAR
72	SANJAYDATH M S
73	SATHWIK M.A
74	SHAHISTHA
75	SHARANYA B V
76	SHIVANANDA H C
77	SHIVANANDA N
78	SIDHI S
79	SUDIN R
80	SUSHMA M.G
81	SYED FARHAN
82	THEJAS K M
83	URMILA BHEEMARAM PATEL
84	VAISHALI G.B
85	VEENA R
86	VIMALA N PATEL
87	VINAYAKA H
88	ABDUL MANNAN
89	ABDULLAH AAMIR USMANI
90	AISHWARYA H B
91	AKHIL S
92	AKHILESH C P



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93	AKSHAY M V
94	ALOKA K R
95	ANEES AHMED
96	ANOOP B
97	APOORVA K
98	ARPITHA D.K
99	CHANDANA J.S
100	DHANANJAYA M.N
101	DRAVIL RAJ E
102	FARAZ ANWAR
103	GAGANKUMAR K
104	HARISH KUMAR M
105	HARSHA A V
106	IRFAN KHAN N
107	JUNAID AHMED
108	KAVYA R
109	KSHITIJ RISHAV
110	KUSHAL PATEL S.G
111	LEMUEL D SOUZA
112	MALATHESH K M
113	MALLESH M K
114	MANOJKUMAR
115	MOHAMMED ALTAF
116	MOHAMMED AQHEEL
117	MOHAMMED FARDEEN
118	MOHAMMED KAIF
119	MOHAMMED ZAID
120	MUDASSIR AHMED
121	NIRANJAN H.O
122	NIROOP RAJ M B
123	NISHANTH A.S

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124	PAVAN DHANANJAYAN
125	POOJA S
126	PRADEEP A B
127	PRAJWAL RAJ K R
128	PRANATHI
129	RAHUL S
130	RAJESHWARI H R
131	ROJA D.L
132	SAGAR EC
133	SAGAR M
134	SANDESH S H
135	SHREEJITH M
136	SINDHU S
137	SUHAS D.N
138	SUMANTH M S
139	SYEDA SUNAIN KOUSAR
140	VINAY KUMAR G.K

*Certified the list of students  
completed the certificate course in  
Advanced Excel*

  
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